



### FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY FRANKLIN COUNTY DECEMBER 31, 2020

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# INDEPENDENT AUDITOR'S REPORT

Franklin County Convention Facilities Authority Franklin County 400 North High Street, 4<sup>th</sup> Floor Columbus, Ohio 43215

To the Board of Directors:

### Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities and each major fund of the Franklin County Convention Facilities Authority, Franklin County, Ohio (the Authority), as of and for the year ended December 31, 2020, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for preparing and fairly presenting these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes designing, implementing, and maintaining internal control relevant to preparing and fairly presenting financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to opine on these financial statements based on our audit. We audited in accordance with auditing standards generally accepted in the United States of America and the financial audit standards in the Comptroller General of the United States' *Government Auditing Standards*. Those standards require us to plan and perform the audit to reasonably assure the financial statements are free from material misstatement.

An audit requires obtaining evidence about financial statement amounts and disclosures. The procedures selected depend on our judgment, including assessing the risks of material financial statement misstatement, whether due to fraud or error. In assessing those risks, we consider internal control relevant to the Authority's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not to the extent needed to opine on the effectiveness of the Authority's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of management's accounting policies and the reasonableness of their significant accounting estimates, as well as our evaluation of the overall financial statement presentation.

We believe the audit evidence we obtained is sufficient and appropriate to support our audit opinions.

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### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and each major fund of the Franklin County Convention Facilities Authority, Franklin County, Ohio, as of December 31, 2020, and the respective changes in financial position and cash flows thereof for the year then ended in accordance with the accounting principles generally accepted in the United States of America.

### Emphasis of Matter

As discussed in Note 19 to the financial statements, the financial impact of COVID-19 and the continuing emergency measures will impact subsequent periods of the Authority. We did not modify our opinion regarding this matter.

### **Other Matters**

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require this presentation to include *management's discussion and analysis* and schedules of net pension and other post-employment benefit liabilities and pension and other post-employment benefit contributions listed in the table of contents, to supplement the basic financial statements. Although this information is not part of the basic financial statements, the Governmental Accounting Standards Board considers it essential for placing the basic financial statements in an appropriate operational, economic, or historical context. We applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, consisting of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, to the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not opine or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to opine or provide any other assurance.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 3, 2021, on our consideration of the Authority's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. That report describes the scope of our internal control testing over financial reporting and compliance, and the results of that testing, and does not opine on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance.

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Keith Faber Auditor of State Columbus, Ohio

May 3, 2021

The following Management's Discussion and Analysis (MD&A) provides an overview of the financial performance of the Franklin County Convention Facilities Authority (herein referred to as the Authority) and an introduction to the Authority's basic financial statements for the year ended December 31, 2020. The information contained in this MD&A should be considered in conjunction with information presented in the Authority's basic financial statements and corresponding notes to the basic financial statements.

# **OVERVIEW OF THE AUTHORITY**

The Authority is a public authority responsible for the development and operation of the Greater Columbus Convention Center and adjacent parking facilities (herein referred to as Convention Center), the Hilton Columbus Downtown (herein referred to as Hilton Hotel) and Nationwide Arena (herein referred to as Arena) in Columbus, Ohio. As owner/developer of the Convention Center, Hilton Hotel and Arena, the Authority is responsible for the development, construction, improvement, management and successful operation of these facilities and related properties. In addition, the Authority is responsible for ensuring the continued success and growth of the convention market within the Greater Columbus community. These responsibilities are directly linked to the Authority's continued investment in and support of services, resources, facilities and projects that enhance the use of the Convention Center and expand convention activity within the community.

2020 was a challenging year for the Authority as SARS-CoV-2 (COVID-19) and resulting health restrictions, travel advisories, stay at home orders and limitations on social gatherings all but shut-down travel, group gatherings, social events, sporting events, conventions and meetings during the year. All revenue sources used by the Authority to support facilities and associated operations, improvements and debt service were significantly impacted and dropped to levels never experienced before nor ever contemplated. Fortunately, the Authority was well positioned to sustain the impact of the pandemic on the financial stability of the organization. The Authority did have significant reserves to cover loss in revenue. In addition, the Authority refinanced/restructured debt programs for both the convention center and parking facilities thereby reducing debt obligations in the short-term. The Authority also reduced operating expenses in all facilities through employee layoff and service reduction. Capital improvements in all facilities (except for the Arena) remained open through 2020. The facilities responded to community needs through the pandemic by serving as the location for a surge hospital and for the Franklin County municipal & traffic courts.

## **OVERVIEW OF THE BASIC FINANCIAL STATEMENTS**

The Authority's basic financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America as promulgated by the Governmental Accounting Standards Board (GASB). The financial information of the Authority is accounted for in three separate proprietary (enterprise) funds to better reflect limitations and restrictions placed on the use of available resources. The Arena Fund is used to account for financial resources used for the acquisition and capital improvement of the Arena, as well as the accumulations of resources for, and the payment of capital debt principal, interest and related costs. The Hotel Fund is used to account for financial resources for, and the payment of resources for, and the payment of capital debt principal, interest and related costs. The Convention Center Fund is used to account for financial resources for, and the payment of capital debt principal, interest and related costs used for the acquisition, development and construction of the Convention Center, as well as the accumulations of resources for, and the payment of capital debt principal, interest and related costs. The Convention Center Fund is used to account for financial resources used for the acquisition, development and construction of the Convention Center, as well as the accumulations of resources for, and the payment of capital debt principal, interest for, and the payment of capital debt principal, interest for, and the payment of capital debt principal, interest for, and the payment of capital debt principal, interest for, and the payment of capital debt principal, interest for, and the payment of capital debt principal, interest for, and the payment of capital debt principal, interest and related costs. The Convention Center Fund is used to account for financial resources for, and the payment of capital debt principal, interest and related costs.

financial resources and expenses of the Authority except those required to be accounted for in the Hotel Fund and the Arena Fund.

Following this MD&A, are the basic financial statements of the Authority together with notes, which are essential to a full understanding of the data contained in the basic financial statements. The basic financial statements for the Authority are the following:

- Statement of Net Position This statement presents information on all Authority assets, deferred outflows of resources, liabilities, and deferred inflows of resources with the difference reported as net position.
- Statement of Revenues, Expenses and Changes in Net Position This statement shows how the Authority's net position has changed during the most recent year. This includes operating and non-operating revenues and expenses of the Authority.
- Statement of Cash Flows This statement reports cash and cash equivalent activities for the fiscal year resulting from operating, non-capital financing, capital financing and investing activities. A reconciliation of operating income with net cash provided by (used for) operating activities is provided.

## FINANCIAL POSITION OF THE AUTHORITY

The following represents the Authority's financial position within the Convention Center Fund for the years ended December 31:

|                                  | <b>Convention Center Fund</b> |               |                  |  |  |  |  |  |
|----------------------------------|-------------------------------|---------------|------------------|--|--|--|--|--|
|                                  |                               |               | Increase         |  |  |  |  |  |
|                                  |                               |               | (Decrease) over/ |  |  |  |  |  |
|                                  | 2019                          | 2020          | (under) 2019     |  |  |  |  |  |
|                                  |                               |               |                  |  |  |  |  |  |
| Current and other assets         | \$ 62,471,652                 | \$ 58,881,290 | \$ (3,590,362)   |  |  |  |  |  |
| Capital assets, Net              | 304,934,049                   | 295,148,283   | (9,785,766)      |  |  |  |  |  |
| Total assets                     | 367,405,701                   | 354,029,573   | (13,376,128)     |  |  |  |  |  |
|                                  |                               |               |                  |  |  |  |  |  |
| Deferred outflows of resources   | 3,587,821                     | 16,651,078    | 13,063,257       |  |  |  |  |  |
|                                  |                               |               |                  |  |  |  |  |  |
| Current liabilities              | 16,078,075                    | 3,677,057     | (12,401,018)     |  |  |  |  |  |
| Noncurrent liabilities           | 278,069,179                   | 311,334,725   | 33,265,546       |  |  |  |  |  |
| Total liabilities                | 294,147,254                   | 315,011,782   | 20,864,528       |  |  |  |  |  |
|                                  |                               |               |                  |  |  |  |  |  |
| Deferred inflows of resources    | 298,016                       | 2,982,995     | 2,684,979        |  |  |  |  |  |
|                                  |                               |               |                  |  |  |  |  |  |
| Net investment in capital assets | 56,653,575                    | 37,918,938    | (18,734,637)     |  |  |  |  |  |
| Restricted for debt service      | 9,720,424                     | 5,204,519     | (4,515,905)      |  |  |  |  |  |
| Restricted for capital projects  | 752,488                       | 550,920       | (201,568)        |  |  |  |  |  |
| Restricted for other             | -                             | 1,000,000     | 1,000,000        |  |  |  |  |  |
| Unrestricted                     | 9,421,765                     | 8,011,497     | (1,410,268)      |  |  |  |  |  |
|                                  |                               |               |                  |  |  |  |  |  |
| Total net position               | \$ 76,548,252                 | \$ 52,685,874 | \$ (23,862,378)  |  |  |  |  |  |

In the Convention Center Fund, total assets plus deferred outflows of resources exceeded total liabilities plus deferred inflows of resources by \$52.7 million (net position) at December 31, 2020. A large portion of net position, \$37.9 million at December 31, 2020, represents the Authority's investment in capital assets, less the related debt outstanding used to acquire those capital assets. These capital assets are property, facilities, equipment and related items that support the initial construction, as well as the continual expansion and improvement of the convention center and parking facilities. Although the Authority's investment in capital assets is reported net of debt; it is noted that the resources needed to repay the debt associated with the Convention Center are provided annually from collection of hotel occupancy taxes and revenue acquired through the operation of parking facilities, since capital assets themselves cannot be used to liquidate liabilities.

An additional component of Convention Center Fund net position, \$6.8 million at December 31, 2020, represents resources that are subject to external restrictions as to how they may be used. These assets are not available for new spending, as the majority of these assets are held in reserve and escrow accounts.

The Convention Center Fund's remaining unrestricted net position of \$8.0 million may be used to meet any of the Authority's ongoing obligations.

The following represents the Authority's financial position within the Hotel Fund for the years ended December 31:

|                                  |                 | Hotel Fund     |                      |
|----------------------------------|-----------------|----------------|----------------------|
|                                  |                 |                | Increase             |
|                                  |                 |                | (Decrease) over/     |
|                                  | 2019            | 2020           | (under) 2019         |
| Current and other assets         | \$ 334,393,119  | \$ 280.001.091 | \$ (54,392,028)      |
|                                  | \$ 22 1,292,119 | +,             | + (+ .,+ > _,+ = + ) |
| Capital assets, Net              | 132,193,536     | 167,657,840    | 35,464,304           |
| Total assets                     | 466,586,655     | 447,658,931    | (18,927,724)         |
|                                  |                 |                |                      |
| Current liabilities              | 10,347,303      | 10,917,807     | 570,504              |
| Noncurrent liabilities           | 434,197,535     | 429,565,105    | (4,632,430)          |
| Total liabilities                | 444,544,838     | 440,482,912    | (4,061,926)          |
|                                  |                 |                |                      |
| Net investment in capital assets | (27,674,582)    | (38,631,552)   | (10,956,970)         |
| Restricted for debt service      | 38,958,950      | 31,380,893     | (7,578,057)          |
| Restricted for capital projects  | 8,354,762       | 12,478,991     | 4,124,229            |
| Restricted for other             | 2,402,687       | 1,947,687      | (455,000)            |
|                                  |                 |                | <u>.</u>             |
| Total net position               | \$ 22,041,817   | \$ 7,176,019   | \$ (14,865,798)      |

In the Hotel Fund, total assets exceeded total liabilities by \$7.2 million (net position) at December 31, 2020. A large amount of net position, negative \$38.6 million at December 31, 2020, represents the Authority's investment in capital assets, less the related debt outstanding used to acquire those capital assets. The reported negative net investment in capital assets within the Hotel Fund reflects the difference between the value of bonds issued for hotel development and the value of items capitalized as a result of the implementation of the hotel development projects. Most of the bond proceeds received from hotel

development bond issues were and are being used to construct and expand the hotel and all of those costs have been capitalized as required. However, bond proceeds were also deposited into debt service reserve funds and a rental reserve fund established per terms of bond indentures. Such deposits were not capitalized. Furthermore, bond proceeds from the 2010 bond issue were used to purchase items for the Hilton Hotel that were not capitalized per guidelines provided by the Authority's approved capital asset program. These items were planned as part of the original hotel development project and included hotel operating supplies, furniture, fixtures and minor equipment.

An additional component of the Hotel Fund's net position, \$31.4 million at December 31, 2020, is subject to restrictions as set forth in the Authority's bond indentures for the original hotel development project and the current hotel expansion project. These assets are not available for new spending, as all of these assets are held in reserve to meet debt service requirements should other revenue sources prove inadequate.

The Hotel Fund net position also includes \$1.9 million in restricted funds (other) held in reserve for hotel operations and \$6.5 million in restricted funds held in reserve for future hotel capital improvement projects and furniture, fixture and equipment (FF&E) purchases.

The following represents the Authority's financial position within the Arena Fund for the years ended December 31:

|                                  |       |             | Ar    | ena Fund     |      |               |
|----------------------------------|-------|-------------|-------|--------------|------|---------------|
|                                  |       |             |       |              |      | Increase      |
|                                  |       |             |       |              | (Dee | crease) over/ |
|                                  |       | 2019        |       | 2020         | (u   | nder) 2019    |
|                                  |       |             |       |              |      |               |
| Current and other assets         | \$    | 1,017,196   | \$    | 618,400      | \$   | (398,796)     |
| Capital assets, Net              |       | 40,818,105  |       | 39,205,875   |      | (1,612,230)   |
| Total assets                     |       | 41,835,301  |       | 39,824,275   |      | (2,011,026)   |
|                                  |       |             |       |              |      |               |
| Current liabilities              |       | 2,389,949   |       | 1,439,953    |      | (949,996)     |
| Noncurrent liabilities           |       | 68,285,902  |       | 56,392,617   |      | (11,893,285)  |
| Total liabilities                |       | 70,675,851  |       | 57,832,570   |      | (12,843,281)  |
|                                  |       |             |       |              |      |               |
| Net investment in capital assets | •     | (5,285,312) |       | (6,546,545)  |      | (1,261,233)   |
| Restricted for capital projects  |       | 569,102     |       | 383,067      |      | (186,035)     |
| Unrestricted                     | (     | 24,124,340) |       | (11,844,817) |      | 12,279,523    |
|                                  |       |             |       |              |      |               |
| Total net position               | \$ (2 | 8,840,550)  | \$ (1 | 18,008,295)  | \$   | 10,832,255    |

In the Arena Fund, total liabilities exceeded total assets by \$18.0 million (negative net position) at December 31, 2020. The net position of the Arena Fund is negative because intergovernmental revenue from casino taxes was less than expected and, as a result, revenues into the Arena Fund were not available to cover all expenses. All 2020 expenses for which the Authority is responsible for with respect to the Arena, excluding real estate tax obligations and some State of Ohio loan provisions, are funded solely from, and only to the extent of the Authority's receipt of casino tax revenue from the City of Columbus and Franklin County.

The following represents the changes in revenues, expenses and net position in the Convention Center Fund for the years ended December 31:

|  | <b>Convention Center Fund</b> |             |      |              |     |               |  |  |
|--|-------------------------------|-------------|------|--------------|-----|---------------|--|--|
|  |                               |             |      |              |     | Increase      |  |  |
|  |                               |             |      |              | (De | crease) over/ |  |  |
|  |                               | 2019        |      | 2020         | (1  | under) 2019   |  |  |
| Operating Revenues                               |                               |             |      |              |     |               |  |  |
| Lease rent                                       | \$                            | 2,306,148   | \$   | 344,736      | \$  | (1,961,412)   |  |  |
| Gain from operations                             |                               | 6,565,600   |      | 150,800      |     | (6,414,800)   |  |  |
| Miscellaneous                                    |                               | 83,434      |      | 235,994      |     | 152,560       |  |  |
| Nonoperating Revenues                            |                               |             |      |              |     |               |  |  |
| Hotel/motel excise tax                           |                               | 26,013,714  |      | 10,328,042   |     | (15,685,672)  |  |  |
| (Decrease)/increase in fair value of investments |                               | 514,650     |      | 567,986      |     | 53,336        |  |  |
| Intergovernmental revenue                        |                               | -           |      | 1,000,000    |     | 1,000,000     |  |  |
| Interest earnings                                |                               | 1,227,274   |      | 653,321      |     | (573,953)     |  |  |
| Total Revenues                                   |                               | 36,710,820  |      | 13,280,879   |     | (23,429,941)  |  |  |
| Operating Expenses                               |                               |             |      |              |     |               |  |  |
| Salary and fringe benefits                       |                               | 1,561,882   |      | 1,369,522    |     | (192,360)     |  |  |
| Insurance  |                               | 456,025     |      | 536,938      |     | 80,913        |  |  |
| Purchased services                               |                               | 2,253,882   |      | 4,932,234    |     | 2,678,352     |  |  |
| Materials and supplies                           |                               | 698,159     |      | 224,742      |     | (473,417)     |  |  |
| Depreciation                                     |                               | 16,178,756  |      | 16,902,478   |     | 723,722       |  |  |
| Other  |                               | 205,241     |      | 205,363      |     | 122           |  |  |
| Nonoperating Expenses                            |                               |             |      |              |     |               |  |  |
| Interest expense                                 |                               | 10,824,255  |      | 10,134,926   |     | (689,329)     |  |  |
| Bond issuance costs                              |                               | -           |      | 1,456,703    |     | 1,456,703     |  |  |
| Total Expenses                                   |                               | 32,178,200  |      | 35,762,906   |     | 3,584,706     |  |  |
| Change before Transfers                          |                               | 4,532,620   |      | (22,482,027) |     | (27,014,647)  |  |  |
| Transfers out                                    |                               | (3,936,988) |      | (1,380,351)  |     | 2,556,637     |  |  |
| Change in Net Position                           |                               | 595,632     |      | (23,862,378) |     | (24,458,010)  |  |  |
| Beginning Net Position                           |                               | 75,952,620  |      | 76,548,252   |     | 595,632       |  |  |
| Ending Net Position                              | \$ 1                          | 76,548,252  | \$ : | 52,685,874   | \$  | (23,862,378)  |  |  |

Key descriptions of Convention Center revenues, expenses and net position, as listed, are as follows:

• In July 1988, the Authority was established by the Franklin County Commissioners to construct a new Convention Center in downtown Columbus. The Authority was also given the ability to levy excise taxes on lodging transactions within Franklin County to pay for costs associated with the actual construction and operation of the Convention Center. Since completion of the original Convention Center in 1993, the Authority has continued to expand and grow the Convention Center into an active, self-sustaining facility. Currently consisting of 1.8 million square feet of space, the Convention Center has been renovated and expanded several times since its original construction. The most recent expansion and renovation of the convention center was completed in 2017. Currently, the Convention

Center has over 372,000 square feet of contiguous exhibit hall space; 114,000 square feet of ballroom space comprised of a 25,000 square foot Union Station Ballroom, a 15,000 square foot Short North Ballroom, and a 74,000 square foot Battelle Grand, the largest multipurpose ballroom in Ohio; 118,000 square feet of meeting room space or 75 meeting rooms; and 10,000 square feet of outdoor event space. The Convention Center features spacious atriums and pre-function space with decorative lighting and colorful node walls in the concourse. The center also displays local contemporary art throughout the building and is home to "As We Are", a fourteen-foot-high interactive digital art piece.



- In addition to the Convention Center, the Authority also owns and operates several parking facilities. The Authority's newest parking facility, the Ohio Center garage, opened in early 2020. With this opening, the Authority now owns and operates four parking facilities and two surface parking lots totaling approximately 4,700 individual parking spaces.
- The Authority has issued tax and lease revenue anticipation bonds to finance the original construction, expansion and continual improvement of the Convention Center. Annual hotel tax revenue is pledged as the funding source for payment of principal and interest due on these bonds. Both the City of Columbus and Franklin County provide credit support for these bonds and have agreed to cover outstanding debt obligations in equal shares if all indentured lease revenues prove insufficient to cover debt costs.
- To pay outstanding debt service due on tax and lease revenue anticipation bonds, the Authority levies a 4.0 percent countywide bed tax on all occupied hotel rooms. In addition, the City of Columbus has allocated 0.9 percent of the City's bed tax towards the payment of debt service due on convention center bonds. Revenue collected from this excise tax as well as earnings from investments of funds held in reserve are first used to pay for annual Convention Center debt service obligations of the Authority. Revenues and earnings in excess of Convention Center debt service obligations are deposited into the Convention Center Fund as available equity. Hotel tax collections altered drastically in 2020 with the on-set of COVID-19 and related restrictions on group gatherings and travel as health officials locally as well as world-wide tried to manage through the pandemic. Such restrictions significantly impacted hotel occupancy within Franklin County and as a result, hotel tax collections during 2020 proved to be 60.3 percent or \$15.7 million below prior year collections.

• Lease rent is annual lease payments received for the use of property owned or leased by the Authority. The Authority currently manages two such lease agreements; the first with the Hyatt Regency Hotel connected to the Convention Center and the second with Drury Inn, also connected to the Convention Center. Both lease payments include a fixed lease payment which is consistent from year to year and a performance-based lease payment which varies from year to year pending the financial success of the hotels. In 2020, the Authority received only base rent payments from both properties as actual hotel performance for the Hyatt as well as the Drury Inn was well below prior year levels due to the pandemic.

The Authority also receives a land lease payment from the Arena per terms of the Arena transaction. This lease payment is fixed and is payable only to the extent casino tax revenues are available to cover the expense. In 2020, casino tax revenues (well below prior year revenues because of the pandemic) were not available to cover this lease payment.

• The management, operation and marketing of the Convention Center is facilitated through the Authority's management agreement with ASM Global (formally known as SMG). As part of this management agreement, ASM Global is responsible for the financial activity of the Convention Center. ASM Global financially manages all revenues collected through the operation of the Convention Center and utilizes these revenues to pay for all expenses associated with operating the facility.

Initially, the financial performance of the Convention Center in 2020 was expected to out-perform prior years as the center was projected to end the year with over \$1.0 million in net operating income. Unfortunately, this all changed drastically with the outbreak and spread of COVID-19. Because of the pandemic, the center suspended its operations on March 16, 2020, furloughed and laid off over 200 employees and has remained under public health order restrictions ever since. Almost all events scheduled in 2020 during the months of March through year end were either cancelled or re-scheduled to future years. However, not all was lost during 2020. The Convention Center did explore alternative uses for the center as the ability to host mass gatherings remained limited. A temporary surge hospital was hosted within the exhibit halls of the center during the months of March through June. The center also became and remains home to the Franklin County municipal and traffic courts. A number of small, sporting events were held in the center during the year as well. Despite these efforts, the Convention Center ended the year with an operating deficit of \$4.0 million. This deficit is included in the financials as a purchased service under operating expenses.

- The management and operation of parking facilities owned by the Authority is also facilitated through the Authority's management agreement with ASM Global. Revenues from parking facility operations are pledged towards the payment of debt service due on parking garage improvement revenue bonds issued for the development and construction of these facilities. Such bonds were purchased by the Franklin County Treasurer. The Franklin County Treasurer with respect to the Authority's parking facilities has no recourse against other revenues or assets of the Authority. Revenues from parking operations used to pay debt service is considered a gain from operations in the financial statements. During 2020, such parking revenues were non-existent as parking operations were minimal due to COVID-19 restrictions. To address this decline in revenue, the Authority did restructure parking garage improvement revenue bonds in 2020 thereby shifting debt service due in 2020 to future years.
- 2020 interest earnings are mainly acquired through investment of resources in U.S. Agency Securities and Treasuries consistent with an investment policy approved by the Authority. While investments will be held until maturity, there is a reported increase in investment income for 2020 due to the valuation

of such investments at current market. The current increase in fair value of investments is temporary as reported gains and losses will fluctuate throughout the investment period.

- The Authority has an office that is responsible for implementing policies and programs of the board. Most operating expenses as listed are used to support this office.
- Insurance is a major expense for the Convention Center Fund. Included in this line item are costs associated with purchasing property, general liability, umbrella and public official's liability insurance.
- Beginning in October 2016, the Authority entered into an agreement with Levy Premium Foodservice Limited Partnership to provide food and beverage services for the Convention Center. Included within this agreement is the requirement that a capital reserve fund equal to 3.5 percent of gross sales be established to fund the repair, maintenance and replacement of food/beverage service equipment. Expenses made using resources from the capital reserve fund are recorded as an operating expense unless such purchases are capitalized. Any funds within the capital reserve that are not used during the year remain in the fund and are reserved for future purchases of food/beverage service equipment.

The following represents the changes in revenues, expenses and net position in the Hotel Fund for the years ended December 31:

|  | Hotel Fund |            |    |              |     |               |  |
|--|------------|------------|----|--------------|-----|---------------|--|
|  |            |            |    |              |     | Increase      |  |
|  |            |            |    |              | (De | crease) over/ |  |
|  |            | 2019       |    | 2020         | (1  | under) 2019   |  |
| Operating Revenues                               |            |            |    |              |     |               |  |
| Gain from operations                             | \$         | 12,163,814 | \$ | -            | \$  | (12,163,814)  |  |
| Nonoperating Revenues                            |            |            |    |              |     |               |  |
| (Decrease)/increase in fair value of investments |            | 454,164    |    | 2,041,941    |     | 1,587,777     |  |
| Interest earnings                                |            | 1,066,004  |    | 4,068,540    |     | 3,002,536     |  |
| Intergovernmental revenue                        |            | 1,199,061  |    | 367,455      |     | (831,606)     |  |
| Interest subsidy revenue                         |            | 3,196,360  |    | 3,173,878    |     | (22,482)      |  |
| Total Revenues                                   |            | 18,079,403 |    | 9,651,814    |     | (8,427,589)   |  |
| Operating Expenses                               |            |            |    |              |     |               |  |
| Purchased services                               |            | 123,774    |    | 1,498,266    |     | 1,374,492     |  |
| Materials and supplies                           |            | 239,129    |    | 4,680        |     | (234,449)     |  |
| Depreciation                                     |            | 3,912,570  |    | 3,772,009    |     | (140,561)     |  |
| Other  |            | 35,000     |    | 35,000       |     | -             |  |
| Nonoperating Expenses                            |            |            |    |              |     |               |  |
| Interest expense                                 |            | 10,496,627 |    | 20,225,028   |     | 9,728,401     |  |
| Bond issuance costs                              |            | 2,828,490  |    | -            |     | (2,828,490)   |  |
| Total Expenses                                   |            | 17,635,590 |    | 25,534,983   |     | 7,899,393     |  |
| Change before Transfers                          |            | 443,813    |    | (15,883,169) |     | (16,326,982)  |  |
| Transfers in                                     |            | 3,440,774  |    | 1,017,371    |     | (2,423,403)   |  |
| Change in Net Position                           |            | 3,884,587  | _  | (14,865,798) |     | (18,750,385)  |  |
| Beginning Net Position                           |            | 18,157,230 |    | 22,041,817   |     | 3,884,587     |  |
| Ending Net Position                              | <b>\$</b>  | 22,041,817 | \$ | 7,176,019    | \$  | (14,865,798)  |  |

Key descriptions of Hotel Fund revenues, expenses and net position, as listed, are as follows:

- In answer to increasing demand for hotel rooms near and connected to the Convention Center, the Authority in partnership with the City of Columbus and Franklin County, constructed a convention hotel on property near the Convention Center. Opened in October 2012, the Hilton Hotel, branded and managed by Hilton Management LLC, includes 532 guest rooms of which 48 are suites, a ballroom, meeting/banquet rooms, lobby, a three meal restaurant, bar/lounge area, coffee shop, pool, fitness center and walkway to the Convention Center. Parking for the Hilton Hotel is provided by the Vine Street Parking Facility located next to the Hilton Hotel site. The Hilton Hotel is 14 floors with over 429,600 square feet of usable space.
- To finance the development and construction of the Hilton Hotel, the Authority issued lease revenue anticipation bonds backed by Franklin County. Bonds were issued in February 2010 as Build America Bonds. Interest payments began in 2013. Principal payments began in 2016; with net debt service escalating one percent annually after that point in time through 2042 when the last debt service payment is due. Income from the Hilton Hotel as well as revenue equivalent to the Hilton Hotel's occupancy (hotel) tax and revenue received from the U.S. Treasury is used to pay for debt service.
- The management, operation, marketing and branding of the Hilton Hotel is facilitated through the Authority's management agreement with Hilton Management LLC. As part of this management agreement, Hilton is responsible for the financial activity of the Hilton Hotel. Hilton financially manages all revenues collected through the operation of the Hilton Hotel and utilizes these revenues to pay for all expenses associated with operating the facility. Bottom line performance of the Hilton Hotel is recorded as "gain from operations" in the Hotel Fund. Income from hotel operations is used to pay debt service associated with the hotel project.

Hilton Hotel operations in 2020 were negatively impacted by the pandemic as the hospitality industry was brought to a standstill as travel restrictions were put in place to control the spread of COVID-19. While the hotel remained open during the pandemic, occupancy dropped significantly during the months following the initial outbreak of the pandemic. To control and protect the bottom line, expenses during 2020 were severely reduced with most staff either laid off or furloughed. Services within the hotel were also limited as restaurant hours were significantly reduced and valet support limited. Despite these efforts to curtail expenses, the hotel did operate with a loss for the year. Operating reserve funds were used to cover this loss. Prior to the start of the pandemic, the operating reserve fund had a balance of \$2.4 million. At year end 2020, the operating reserve fund balance was \$1.9 million.

- Because the hotel operated with a loss in 2020 due to COVID-19, funds from operations were not available for payment of debt service. Fortunately, the Hilton Hotel had performed extremely well in the years preceding the pandemic and as such was able to establish and fully fund several reserves for payment of debt service if net operating income from the hotel proved to be insufficient. In 2020, the Authority did use reserve funds within the 2010 bond fund, the ground lease rents fund and the 2010 rental reserve fund to help meet the annual debt obligation. As hotel operations recover from the pandemic, these funds will be fully replenished.
- U.S. Treasury interest subsidy payments of \$3.2 million were made to the Authority in 2020 for debt service pursuant to bond requirements. These payments are impacted by mandatory budget reductions made to the Build America Bond program at the federal level (sequestration).

- Hotel tax revenue generated from the operation of the Hilton Hotel equaled approximately \$806,000 in 2020. Hotel occupancy taxes generated through the Hilton Hotel (both the City of Columbus' and the Authority's tax) are used to pay debt service associated with the Hilton Hotel project. The City's occupancy tax from the Hilton Hotel equaled approximately \$367,000 in 2020 and is recorded as intergovernmental revenue. The Authority's occupancy tax received from the operation of the Hilton Hotel equaled approximately \$439,000 and is recorded as a transfer from the Convention Center Fund. The transfer from the Convention Center Fund occurs only if the Authority is able to meet all Convention Center related debt service obligations for the year.
- Capital improvement projects and FF&E purchases for the Hilton Hotel are funded through a capital reserve fund that was established with the opening of the Hilton Hotel. Every year, a percent of gross revenues from hotel operations is deposited into this fund. In 2020, this deposit equaled 4.0 percent of gross revenues. Capital improvement projects and FF&E purchases completed during the year using resources from the capital reserve fund are recorded as either an operating expense or a capital asset. Any funds within the capital reserve that are not used during the year remain in the fund and are reserved for future improvements and FF&E purchases.
- Because the hotel has done extremely well; the Authority in partnership with the City of Columbus and Franklin County is expanding and improving the Hilton Columbus Downtown by constructing a new 28-story tower. The new tower will include 463 guest rooms, several ballrooms, significant meeting room space, a lobby, two restaurants, a lobby bar and lounge, a fitness center and connections to the existing hotel and the convention center. One of the restaurants in the new tower will be located on the top level of the hotel. Art will continue to be a prominent feature of the new tower. Currently under construction, opening of the new tower is scheduled for June 2022. Once opened the expanded hotel will operate and function as a single enterprise of 1,000 rooms under common management. As such, the Hilton Columbus Downtown will be the first 1,000 room hotel in Ohio.



• To provide the financing structure for the development of the new tower; the City of Columbus, Franklin County and the Authority agreed to amend the original cooperative agreement. Per terms of this amendment, the construction of the new tower was financed through the issue of two series of bonds. Series A bonds are project revenue bonds backed by the Hilton's net income and lodging tax revenue. Series B are lease appropriation bonds backed equally by the appropriation of the City and County. Series B bonds are subordinate to Series A. Total net operating income from hotel operations plus hotel tax revenue generated from the hotel itself will be split; with 41.0 percent of such revenues used to pay debt service on the 2010 bonds and 59.0 percent of revenues used to pay debt service (both series) on the new 2019 bonds. Bond proceeds from the sale were used to finance the project (\$233.5 million) as well as provide for a new debt service reserve fund, pay for issuance costs and capitalize interest through opening of the hotel addition. The bonds for the hotel expansion project were priced on November 20, 2019, with closing on December 4, 2019.

The following represents the changes in revenues, expenses and net position in the Arena Fund for the years ended December 31:

|   |                    | Are   | ena Fund     |     |                |
|---|--------------------|-------|--------------|-----|----------------|
|   |                    |       |              |     | Increase       |
|   |                    | _     |              | · · | ecrease) over/ |
|   | <br>2019           |       | 2020         | (   | under) 2019    |
| Nonoperating Revenues                     |                    |       |              |     |                |
| Interest earnings                         | \$<br>9,359        | \$    | 5,689        | \$  | (3,670)        |
| Capital contributions                     | 1,615,074          |       | 57,297       |     | (1,557,777)    |
| Intergovernmental revenue                 | 6,204,145          |       | 5,700,063    |     | (504,082)      |
| Total Revenues                            | <br>7,828,578      |       | 5,763,049    |     | (2,065,529)    |
| Operating Expenses                        |                    |       |              |     |                |
| Purchased services                        | 4,845,812          |       | 5,028,955    |     | 183,143        |
| Depreciation                              | 2,244,889          |       | 2,240,252    |     | (4,637)        |
| Other                                     | 751,000            |       | 696,000      |     | (55,000)       |
| Nonoperating Expenses                     |                    |       |              |     |                |
| Interest expense                          | 2,985,263          |       | 254,692      |     | (2,730,571)    |
| Bond issuance costs                       | -                  |       | 50,000       |     | 50,000         |
| Total Expenses                            | <br>10,826,964     | _     | 8,269,899    |     | (2,557,065)    |
| Change before Transfers                   | (2,998,386)        |       | (2,506,850)  |     | 491,536        |
| Transfers in                              | 496,214            |       | 362,980      |     | (133,234)      |
| Special item - Gain on debt restructuring | -                  |       | 12,976,125   |     | 12,976,125     |
| Change in Net Position                    | <br>(2,502,172)    |       | 10,832,255   |     | 13,334,427     |
| Beginning Net Position                    | (26,338,378)       |       | (28,840,550) |     | (2,502,172)    |
| Ending Net Position                       | \$<br>(28,840,550) | \$ (1 | 8,008,295)   | \$  | 10,832,255     |

Key descriptions of Arena Fund revenues, expenses and net position, as listed, are as follows:

- In March 2012, the City of Columbus, Franklin County, Nationwide Realty Investors (Nationwide), Columbus Blue Jackets, The Ohio State University (OSU) and the Authority agreed to a plan for Nationwide Arena that transitioned the Arena from private to public ownership. This transition was designed to strengthen the facility's financial position thus ensuring that the Arena remained a valuable asset within the community for years to come. Terms of this agreement are as follows:
  - Since the Authority already owned the land under Nationwide Arena, the Authority purchased the physical facilities of the Arena including the Ice Haus, parking garage, restaurant space and offices for \$42.5 million. To do so, the Authority borrowed \$32.5 million from Nationwide Realty Investors and \$10 million from the State of Ohio. (The Authority also borrowed \$11.7 million from Nationwide to support an initial capital improvement program for the facility as well as to pay for Arena operating expenses in 2012.)
  - The Columbus Blue Jackets agreed to make Nationwide Arena their home until September 15, 2039. Should the Columbus Blue Jackets breech this home ice covenant, they are liable for liquidated damages. When not in use by the Columbus Blue Jackets, the Arena is available for concerts, family shows, conventions and other events.
  - The Arena is managed by Columbus Arena Management LLC or CAM. CAM consists of representatives from the Authority, Columbus Blue Jackets, OSU and Nationwide. CAM approves the operating and capital budgets for the facility. The Authority administers the capital improvements program. OSU provides day to day management services for the Arena.
  - Beginning in 2013, the city and county began paying the Authority a percentage of casino tax collections as lease/sublease payment for the Arena. These payments cover operating, capital and debt service expenses associated with the Arena. The financial statements classify this as intergovernmental revenue.
  - Casino tax revenue is first used to pay for operating, land lease, real estate taxes and capital expenses associated with the Arena (such payments were pre-determined as part of the transaction process). Only if casino revenues exceed operating, land lease, real estate tax and capital expenses will revenues be used to cover debt service obligations in any given year. There is no obligation on the part of the Authority to cover outstanding debt obligations for the Arena if casino tax revenues prove inadequate.
  - If casino lease/sublease payments are not sufficient to cover the operating and capital programs for the Arena; Nationwide, the Columbus Blue Jackets and OSU have agreed to cover operating and capital shortfalls. OSU has a \$7.0 million cap on this obligation. Should OSU reach this cap, the Authority will begin to help fund the Arena.



- 2020 was the eighth year the Authority received casino tax revenues from the City of Columbus and Franklin County to pay for costs associated with the Arena. Total revenue received by the Authority from the city and county was \$4.6 million. All casino tax revenue received in 2020 was transferred to CAM for Arena operations. Actual distribution of revenues was consistent with distribution requirements outlined in the arena transaction documents.
- In 2016, the State of Ohio General Assembly authorized a permanent real estate tax exemption for the Arena such that the Arena now enjoys the same tax treatment under state law as the fourteen other publicly owned entertainment and sports venues in Ohio. As part of the process to acquire authorization for real estate tax exemption, the Authority agreed to make an annual payment in-lieu-of-taxes to the Columbus Board of Education as long as the Arena remains publicly owned. This payment equals \$586,000 a year.

Beginning in 2016, the Arena transaction documents allow for casino tax revenues to be set aside in a reserve for real estate tax payments. This reserve is only funded after payment is made to CAM for Arena operations and to the Authority for the land lease payment. Transaction documents stipulate the maximum amount that is to be reserved for real estate payments. The reserve for real estate obligations is only funded to the extent casino tax revenues are available to do so. The reserve for real estate tax obligations is used to partially fund payment due to the Columbus Board of Education. Remaining amount due to the Columbus Board of Education is an obligation of the Authority and is paid for with available equity. In 2020, casino tax revenues were not available to set aside in this reserve.

• In March of 2012, the Authority received a loan from the State of Ohio, Department of Development to finance a portion of the purchase of Nationwide Arena. The loan equaled \$10.0 million; \$5.0 million of which will be forgiven over a ten-year period if certain economic development incentive targets are met. The loan is for a ten-year period with interest rate of 1.0 percent. The obligation to pay interest and principal on the State of Ohio loan is contingent on casino tax revenues exceeding annual operating, land lease and capital improvement funding requirements. There is no obligation on the part of the Authority to cover outstanding interest and principal on the State of Ohio loan if casino tax revenues prove to be inadequate. Per terms of the loan, the State of Ohio has forgiven \$4.0 million of total principal due based upon the Authority's achievement of economic development incentive targets as established in 2012.

In 2018, the Authority and State of Ohio amended the loan agreement to change payment terms on the loan. Under the new amendment, the Authority now provides the State of Ohio advertising rights within the Convention Center and the new Ohio Center Garage. The Authority also agreed to pay the State of Ohio \$1.0 million; \$200,000 a year beginning in 2017 and extending through 2021. Such payment is made from the Authority's equity reserves. This payment coupled with the value of advertising rights can now help off-set outstanding principal due on the loan. In return, the State of Ohio agreed to forgive all interest due on the loan.

• In January 2020, the Authority and Nationwide Arena LLC refinanced the original loan made to the Authority for purchase of the arena. Per terms of the refinancing, the revised arena loan was issued by Nationwide Arena LLC as non-interest bearing bonds, in an amount of \$51.5 million payable on December 15, 2029. Payment of the bonds will be made with monies held in the Hotel Residuals Fund to the extent such monies are available. Any portion of the revised arena loan that is not paid on the

payment date shall bear interest of 4.0 percent moving forward. At year end 2020, the Hotel Residuals Fund had a balance of approximately \$1.9 million.

• Effective July 1, 2019, the City of Columbus imposed a 5.0 percent tax on ticketed admission to any venue in the city, to include Nationwide Arena and the Convention Center. Revenue generated from this admissions tax is used to support the arts community. In regards to Nationwide Arena, revenue generated through the admission tax on events held within the Arena are split with 80.0 percent of the revenue going back to the arena for capital improvements and 20.0 percent of the revenue going to the arts community. The City of Columbus is responsible for the collection of the tax revenue and distributes such collections to the Authority whereby such revenue is deposited into the Arena's capital improvements fund. The Authority forwards this revenue to the Arena for capital improvements as requested by CAM. While implementation of the admissions tax began in 2019, the City of Columbus did not begin distribution of the tax proceeds until 2020. Just as the program started, distributions to the arena stopped as the Arena was shut-down due to COVID-19 and the related health restrictions of public/social gatherings.

During 2020, the Authority received approximately \$600,000 in admission tax revenue from the City of Columbus. Of the proceeds received, the Authority forwarded approximately \$500,000 to the Arena for renovation of the freight elevator and ice plant chiller.

- Because casino tax revenues and admission tax revenues in 2020 were not sufficient enough to provide funding for all needed capital improvements within the Arena, CAM decided to use operating reserve money to purchase needed furniture, fixture and equipment for the Arena. The operating reserve for the Arena is held by CAM. Operating reserve monies used to support Arena capital improvements is recorded as a capital contribution.
- Excluding some revised terms of the State of Ohio Loan, the Nationwide loan and the tax abatement agreement with the Columbus School Board; the Authority is not required to cover costs associated with the Arena; including operating and capital expenses. Such obligations are payable solely from, and only to the extent of, the Authority receiving casino tax revenue payments from the city and county.

# CAPITAL ASSETS

At the end of fiscal year 2020, the Authority had \$502.0 million (net of accumulated depreciation) invested in capital assets. This investment in capital assets includes land; four parking facilities and two parking lots totaling approximately 4,700 parking spaces; a convention center with over 373,000 square feet of contiguous exhibit hall space, three large ballrooms, and related meeting and back of house space; a 1,000 room full service hotel (463 rooms still under construction) with supporting meeting rooms, ballrooms, restaurants, and lobby spaces; and a 20,000 seat Arena with related concourses, suites, practice facility and parking garage.

The Authority's net capital assets increased by \$24.1 million in fiscal year 2020. This increase represents the amount in which current year additions of \$47.0 million exceeded current year depreciation expense of \$22.9 million.

## **DEBT ADMINISTRATION**

At December 31, 2020, the Authority had \$798.7 million in bonds and related long term liabilities outstanding; of which \$255.4 million are bonds associated with the Convention Center, \$432.8 million are bonds issued for development of the Hilton Hotel, \$14.6 million are bonds related to the expansion of the Vine Street parking facility, \$15.0 million are bonds related to the development of the Goodale Street parking facility, \$24.0 million are bonds related to the development of the Ohio Center parking facility and \$56.8 million are bonds from the Arena transaction.

Annual debt service obligations for the Convention Center are paid with revenues received by the Authority from collection of a county-wide hotel occupancy tax. The bond indenture requires that proceeds from the hotel excise tax as well as from earnings received through investment of reserve funds must first be used to meet annual debt service obligations. Only after these obligations are met can tax proceeds and investment earnings be used to offset on-going improvement and operation of the Convention Center and other related expenses.

Annual debt service for the Hilton Hotel is met through income received from the operation of the Hilton Hotel as well as from hotel taxes generated through the operation of the Hilton Hotel, interest earnings and a subsidy payment from the U.S. Treasury. Revenue from these sources that exceed the annual debt service payment for the Hilton Hotel is reserved for future debt service obligations.

Annual debt service for the parking garage improvement revenue bonds (Series 2011, Series 2014, Series 2018 and Series 2019) is covered through parking revenue generated from parking facilities owned by the Authority.

Debt service obligations for the lease revenue bonds associated with the acquisition of Nationwide Arena will be paid for with monies that accumulate in the Hotel Residual Fund through December 15, 2029. Any portion of the loan that remains outstanding after this date will be paid for with Hotel residual funds as they may become available thereafter. The Authority has no obligation in 2029 to cover the entire debt obligation if Hotel residual funds prove insufficient.

In accordance with all bond indentures, debt service reserve funds, bond payment funds, consolidated bond funds and rental reserve funds have been established as special trust funds to provide for the payment of bond principal and interest in the event the amount in the debt service fund is insufficient. The bond indenture prescribes the amount to be placed into each of these special trust funds as well as the minimum reserve balances. Per bond indenture requirements, reserve balances are valued on a cash basis. These reserves totaled \$125.7 million at December 31, 2020.

Total debt for the Convention Center Fund Increased by \$24.0 million during 2020. This increase represents the amount in which refunded and restructured debt issuances and premiums exceeded principal payments and premium amortization. Total debt for the Hotel Fund decreased by \$4.4 million during 2020. This decrease represents the amount in which principal payments and premium amortization exceeded new debt issuances. Total debt for the Arena Fund decreased by \$11.8 million during 2020. This decrease represents the amount in which savings from restructured debt issuance exceeded principal forgiveness of \$500,000 and an advertising credit of \$75,800.

## **ECONOMIC FACTORS**

The success of the Convention Center, Hilton Hotel and Nationwide Arena relies on the economic health of the convention and travel industry not only within the Columbus market but within the national market as well. An excellent indicator of how this industry is performing, especially locally, is the year over year change in revenue the Authority receives from hotel occupancy tax collections. As illustrated in the graph below, the industry had performed well during the ten-year period prior to the pandemic. Over the period, hotel revenue growth averaged 6.6 percent a year. This growth was due to continual improvement in occupancy rates, average daily rates and supply of hotels within the Columbus community. The drastic drop in revenue from hotel taxes between 2019 and 2020 illustrates the devastating impact of COVID-19 on the hospitality industry. Within this community, hotel activity during 2020 declined by over 60.0 percent as travel was impacted by pandemic related health restrictions and travel advisories. While the extent of COVID-19's impact on the hotel industry is still uncertain, what is known is that the pandemic will continue to impact hotel and related convention activity in 2021. The hope is that this impact within the market is positive as health restrictions are repealed due to lower spread of COVID-19 within the community.



Franklin County Convention Facilities Authority

### **REQUEST FOR INFORMATION**

This financial report is designed to provide a general overview of the Authority's finances and to show accountability for money received by the Authority. For questions or for additional information regarding this report, please contact Maria Mercurio, Chief Financial Officer, at 614.827.2805 or mmercurio@fccfa.org.

#### FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY STATEMENT OF NET POSITION DECEMBER 31, 2020

|   |   | Business-type Activit  | ies - Enterprise Fund                      | s  |
|---|---|--|--|--|
|   | Convention  | 51   | 1  |  |
|   | Center  | Hotel  | Arena                                      | Total  |
| ASSETS<br>Current Assets:   |   |  |  |  |
| Cash and cash equivalents   | \$ 371,393  | \$ -   | \$ -                                       | \$ 371,393   |
| Investments   | 12,136,976  | ф =<br>-   | ф =<br>-                                   | 12,136,976   |
| Restricted assets:  | 12,130,970  |  |  | 12,150,570   |
| Investments   | 2,369,921   | 7,667,807  | 160,136                                    | 10,197,864   |
| Hotel/motel excise tax receivable   | 532,400   | -  | -  | 532,400  |
| Lease receivable  | 31,250  | -  | -  | 31,250   |
| Interest receivable   | 81,038  | 682,558  | -  | 763,596  |
| Prepaid items   | 140,413   | -  | -  | 140,413  |
| Total current assets  | 15,685,291  | 9,941,678  | 160,136                                    | 25,787,105   |
| Noncurrent Assets:  |   |  |  |  |
| Restricted cash   | 111,195   | 8,481,312  | -  | 8,592,507  |
| Restricted investments  | 43,084,804  | 261,578,101  | 458,264                                    | 305,121,169  |
| Capital Assets:   |   |  |  |  |
| Nondepreciable capital assets   | 33,310,559  | 695,213  | -  | 34,005,772   |
| Construction in progress  | 573,574   | 55,378,587   | 345,921                                    | 56,298,082   |
| Depreciable capital assets, net   | 261,264,150   | 111,584,040  | 38,859,954                                 | 411,708,144  |
| Total capital assets  | 295,148,283   | 167,657,840  | 39,205,875                                 | 502,011,998  |
| Total noncurrent assets   | 338,344,282   | 437,717,253  | 39,664,139                                 | 815,725,674  |
| Total assets  | 354,029,573   | 447,658,931  | 39,824,275                                 | 841,512,779  |
|   |   |  |  |  |
| DEFERRED OUTFLOWS OF RESOURCES<br>Unamortized deferred amount on refunding  | 16,321,021  |  |  | 16,321,021   |
| Pension   | 196,793   | -  | -  | 196,793  |
| OPEB  | 133,264   | -  | -  | 133,264  |
| Total deferred outflows of resources  | 16,651,078  |  |  | 16,651,078   |
| LIABILITIES<br>Current Liabilities:<br>Accounts payable<br>Retainage payable<br>Accrued liabilities and other<br>Interest payable<br>Bonds payable<br>Total current liabilities | 1,487,121<br>264,438<br>215,584<br>1,709,914<br>-<br>-<br>3,677,057 | 5,056,799<br>787,522<br>35,000<br>1,788,486<br>3,250,000<br>10,917,807 | 453,953<br>586,000<br>400,000<br>1,439,953 | 6,997,873<br>1,051,960<br>836,584<br>3,498,400<br><u>3,650,000</u><br>16,034,817 |
|   | 3,077,037   | 10,917,007   | 1,439,935                                  | 10,054,017   |
| Noncurrent liabilities:   | 245 444   |  |  | 245,444  |
| Compensated absences payable<br>Bonds payable net   | 245,444   | 429,565,105  | -  | <i>,</i>   |
| Bonds payable, net<br>Net pension liability   | 309,071,967<br>1,181,790  | 429,505,105  | 56,392,617                                 | 795,029,689<br>1,181,790   |
| Net OPEB liability  | 835,524   | _  | _  | 835,524  |
| Total noncurrent liabilities  | 311,334,725   | 429,565,105  | 56,392,617                                 | 797,292,447  |
| Total liabilities   | 315,011,782   | 440,482,912  | 57,832,570                                 | 813,327,264  |
|   |   |  |  |  |
| DEFERRED INFLOWS OF RESOURCES   | 1 075 000   |  |  | 1 075 000  |
| Unamortized up-front service concession payment   | 1,075,000   | -  | -  | 1,075,000  |
| Unamortized deferred amount on refunding<br>Pension   | 1,517,840<br>264,690  | -  | -  | 1,517,840<br>264,690   |
| OPEB  | 125,465   | -  | -  | 125,465  |
| Total deferred inflows of resources   | 2,982,995   |  |  | 2,982,995  |
|   |   |  |  | · · · · · ·  |
| NET POSITION  | 25 010 020  | (20 (21  | (* = + * = + = <b>·</b> = ·                | (2000 100)   |
| Net investment in capital assets  | 37,918,938  | (38,631,552)   | (6,546,545)                                | (7,259,159)  |
| Restricted for debt service   | 5,204,519   | 31,380,893   | -  | 36,585,412   |
| Restricted for capital projects<br>Restricted for other   | 550,920   | 12,478,991   | 383,067                                    | 13,412,978   |
| Unrestricted for other  | 1,000,000   | 1,947,687  | -  | 2,947,687  |
| Total net position  | 8,011,497<br>\$ 52,685,874  | \$ 7,176,019   | (11,844,817)<br>\$ (18,008,295)            | (3,833,320)<br>\$ 41,853,598   |
| i otai net position   | \$ 52,685,874   | \$ 7,176,019   | \$ (10,000,293)                            | \$ 71,0 <i>3</i> 3,378   |

See accompanying notes to the basic financial statements.

### FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEAR ENDED DECEMBER 31, 2020

| $\begin{array}{c ccccc} Convention \\ \hline Center & Hotel & Arena & Total \\ \hline Center & Hotel & Arena & Total \\ \hline Center & Boto approximate constraints & Source & $ |   | Business-type Activities - Enterprise Funds |              |                 |               |  |  |  |  |
|--|---|---|--------------|-----------------|---------------|--|--|--|--|
| OPERATING REVENUES: $0.000$ $0.000$ $0.000$ Lease rent         \$ 344,736         \$ - \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$   |   |   | Hotel        | Arena           | Total         |  |  |  |  |
| Gain from operations         150,800         -         -         150,800           Miscellaneous         731,530         -         -         235,994         -         -         235,994         -         -         731,530           OPERATING EXPENSES         Salaries and fringe benefits         1,369,522         -         -         1,369,522         -         -         356,938         -         -         -         536,938         -         -         -         536,938         -         -         -         536,938         -         -         -         356,934         -         -         -         536,935         -         205,363         35,000         696,000         936,363         -         204,622         Other         -         205,363         35,000         696,000         936,363         -         -         14,531,700         Operating income/(loss) before depreciation         (6,537,269)         (1,537,946)         (5,724,955)         (13,800,170)         Operating income/(loss) before nonoperating revenues and expenses         -         10,328,042         -         -         10,328,042         -         -         10,328,042         -         -         10,328,042         -         -         10,328,042         -         -  | <b>OPERATING REVENUES:</b>                  |   |              | 1 11 01100      | 1000          |  |  |  |  |
| Miscellaneous         235,994         -         -         235,994           Total operating revenues         731,530         -         -         731,530           OPERATING EXPENSES         Salaries and fringe benefits         1,369,522         -         -         536,938           Purchased services         4,932,234         1,498,266         5,028,955         11,459,455           Materials and supplies         224,742         4,680         -         229,422           Other         205,363         35,000         696,000         936,363           Total operating expenses         7,2268,799         1,537,946         5,724,955         14,531,700           Operating income/(loss) before depreciation         (6,537,269)         (1,537,946)         (5,724,955)         (13,800,170)           Depreciation         16,902,478         3,772,009         2,240,252         22,914,739           Operating income/(loss) before nonoperating         revenues and expenses         (0,328,042         -         -         10,328,042           Increase in fair value of investments         567,986         2,041,941         -         2,609,927           Interest exmings         10,328,042         -         -         10,328,042         -         -         10,328,042<   | Lease rent                                  | \$ 344,736                                  | \$ -         | \$ -            | \$ 344,736    |  |  |  |  |
| Total operating revenues         731,530         .         .         731,530           OPERATING EXPENSES           Salaries and fringe benefits         1,369,522         .         .         1,369,522           Insurances         536,938         .         .         .         536,938           Purchased services         4,932,234         1,498,266         5.028,955         11,459,455           Materials and supplies         224,742         4,680         .         229,422           Oher         205,363         35,000         696,000         936,363           Total operating expenses         7,268,799         1,537,946         5,724,955         14,531,700           Operating income/(loss) before depreciation         (6,537,269)         (1,537,946)         (5,724,955)         (13,800,170)           Depreciation         16,902,478         3,772,009         2,240,252         22,914,739           Operating income/(loss) before nonoperating revenues and expenses         10,328,042         -         10,328,042           Increase in fair value of investments         567,986         2,041,941         -         2,669,927           Interest expense         (10,134,926)         (20,225,028)         (254,692)         (30,614,646)   | Gain from operations                        | 150,800                                     | -            | -               | 150,800       |  |  |  |  |
| OPERATING EXPENSES           Salaries and fringe benefits $1,369,522$ -         - $1,369,522$ Insurances $536,938$ -         - $536,938$ Purchased services $4,932,234$ $1,498,266$ $5,028,955$ $11,459,455$ Materials and supplies $224,742$ $4,680$ - $222,422$ Other $205,363$ $35,000$ $696,000$ $936,363$ Total operating expenses $7,268,799$ $1,537,946$ $5,724,955$ $14,531,700$ Operating income/(loss) before depreciation $(6,537,269)$ $(1,537,946)$ $(5,724,955)$ $(13,800,170)$ Depreciation $16,902,478$ $3,772,009$ $2,240,252$ $22,914,739$ Operating income/(loss) before nonoperating revenues and expenses $(23,439,747)$ $(5,309,955)$ $(7,965,207)$ $(36,714,909)$ NONOPERATING REVENUES (EXPENSES)         Hote/imotel excise tax $10,328,042$ -         - $10,328,042$ Increase in fair value of investments $567,986$ $2,041,941$ - $2,609,927$ Interest expen  | -   | 235,994                                     | -            | -               | 235,994       |  |  |  |  |
| Salaries and fringe benefits $1,369,522$ $\cdot$ $1,369,522$ Instrances         536,938 $\cdot$ $536,938$ $\cdot$ $536,938$ Purchased services         4,932,234 $1,498,266$ $5,028,955$ $11,459,455$ Materials and supplies $224,742$ $4,680$ $ 229,422$ Other $205,363$ $35,000$ $696,000$ $936,363$ Total operating expenses $7,268,799$ $1,537,946$ $5,724,955$ $14,531,700$ Operating income/(loss) before depreciation $(6,537,269)$ $(1,537,946)$ $(5,724,955)$ $(13,800,170)$ Depreciation $16,902,478$ $3,772,009$ $2,240,252$ $22,914,739$ Operating income/(loss) before nonoperating $(23,439,747)$ $(5,309,955)$ $(7,965,207)$ $(36,714,909)$ NONOPERATING REVENUES (EXPENSES) $10,328,042$ $ 10,328,042$ $ 10,328,042$ Interest expense $(10,134,926)$ $(20,25,028)$ $(23,4692)$ $(30,614,646)$ Bond issuances costs $(1,456,703)$ $ 57,297$   | Total operating revenues                    | 731,530                                     | -            | -               | 731,530       |  |  |  |  |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$   | OPERATING EXPENSES                          |   |              |                 |               |  |  |  |  |
| Purchased services $4,932,234$ $1,498,266$ $5,028,955$ $11,459,455$ Materials and supplies $224,742$ $4,680$ - $229,422$ Other $220,536$ $35,000$ $696,000$ $9936,363$ Total operating expenses $7,268,799$ $1,537,946$ $5,724,955$ $14,531,700$ Operating income/(loss) before depreciation $(6,537,269)$ $(1,537,946)$ $(5,724,955)$ $(13,800,170)$ Depreciation $16,902,478$ $3,772,009$ $2,240,252$ $22,914,739$ Operating income/(loss) before nonoperating<br>revenues and expenses $(23,439,747)$ $(5,309,955)$ $(7,965,207)$ $(36,714,909)$ NONOPERATING REVENUES (EXPENSES)Hotel/motel excise tax $10,328,042$ $10,328,042$ Increase in fair value of investments $567,986$ $2,041,941$ - $2,609,927$ Interest expense $(10,134,926)$ $(20,225,028)$ $(254,692)$ $(30,614,646)$ Bond issuances costs $(1,456,703)$ - $57,00,063$ $7,067,518$ Capital contributions- $3,173,878$ - $3,173,878$ Total nonoperating revenue $1,000,000$ $367,455$ $5,700,063$ $7,067,518$ Capital contributions- $3,173,878$ - $3,173,878$ Total nonoperating revenue $(22,482,027)$ $(15,883,169)$ $(2,506,850)$ $(40,872,046)$ Transfers in- $10,17,371$ $362,980$ $1,380,351$ Transfers out- $(1,380,351)$ $(1,380,351)$  | Salaries and fringe benefits                | 1,369,522                                   | -            | -               | 1,369,522     |  |  |  |  |
| Purchased services $4,932,234$ $1,498,266$ $5,028,955$ $11,459,455$ Materials and supplies $224,742$ $4,680$ - $229,422$ Other $205,363$ $35,000$ $696,000$ $9956,363$ Total operating expenses $7,268,799$ $1,537,946$ $5,724,955$ $14,531,700$ Operating income/(loss) before depreciation $(6,537,269)$ $(1,537,946)$ $(5,724,955)$ $(13,800,170)$ Depreciation $16,902,478$ $3,772,009$ $2,240,252$ $22,914,739$ Operating income/(loss) before nonoperating<br>revenues and expenses $(23,439,747)$ $(5,309,955)$ $(7,965,207)$ $(36,714,909)$ NONOPERATINC REVENUES (EXPENSES)Hotel/motel excise tax $10,328,042$ $10,328,042$ Increase in fair value of investments $567,986$ $2,041,941$ - $2,609,927$ Interest expense $(10,134,926)$ $(20,225,028)$ $(254,692)$ $(30,614,646)$ Bond issuances costs $(1,456,703)$ - $57,207$ $57,207$ Interest expense $1,000,000$ $367,455$ $5,700,063$ $7,067,518$ Capital contributions- $57,297$ $57,297$ $57,297$ Interest subsidy revenue- $3,173,878$ - $3,173,878$ Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(22,482,027)$ $(15,883,169)$ $(2,506,850)$ $(40,872,046)$ Transfers in- $10,17,371$ $362,980$   | Insurances                                  | 536,938                                     | -            | -               | 536,938       |  |  |  |  |
| Other205,36335,000696,000936,363Total operating expenses $7,268,799$ $1,537,946$ $5,724,955$ $14,531,700$ Operating income/(loss) before depreciation $(6,537,269)$ $(1,537,946)$ $(5,724,955)$ $(13,800,170)$ Depreciation $06,902,478$ $3,772,009$ $2,240,252$ $22,914,739$ Operating income/(loss) before nonoperating<br>revenues and expenses $(23,439,747)$ $(5,309,955)$ $(7,965,207)$ $(36,714,909)$ NONOPERATING REVENUES (EXPENSES)Hotel/motel excise tax $10,328,042$ $10,328,042$ Increase in fair value of investments $567,986$ $2,041,941$ - $2,609,927$ Interest expense $(10,134,926)$ $(22,25,028)$ $(254,692)$ $(36,614,646)$ Bond issuances costs $(1,456,703)$ - $(50,000)$ $(1,506,703)$ Interest expense $1,000,000$ $367,455$ $5,700,063$ $7,067,518$ Capital contributions $3,173,878$ -Total onoperating revenue $1,000,000$ $367,455$ $5,700,063$ $7,067,518$ Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(22,482,027)$ $(15,883,169)$ $(2,206,850)$ $(40,872,046)$ Transfers in- $1,017,371$ $362,980$ $(1,380,351)$ Transfers out $(1,380,351)$ $(1,380,351)$ Income/(Loss) before special item $(23,862,378)$ $(14,865,798)$   | Purchased services                          | 4,932,234                                   | 1,498,266    | 5,028,955       |               |  |  |  |  |
| Other205,36335,000696,000936,363Total operating expenses $7,268,799$ $1,537,946$ $5,724,955$ $14,531,700$ Operating income/(loss) before depreciation $(6,537,269)$ $(1,537,946)$ $(5,724,955)$ $(13,800,170)$ Depreciation $06,902,478$ $3,772,009$ $2,240,252$ $22,914,739$ Operating income/(loss) before nonoperating<br>revenues and expenses $(23,439,747)$ $(5,309,955)$ $(7,965,207)$ $(36,714,909)$ NONOPERATING REVENUES (EXPENSES)Hotel/motel excise tax $10,328,042$ $10,328,042$ Increase in fair value of investments $567,986$ $2,041,941$ - $2,609,927$ Interest expense $(10,134,926)$ $(22,25,028)$ $(254,692)$ $(36,614,646)$ Bond issuances costs $(1,456,703)$ - $(50,000)$ $(1,506,703)$ Interest expense $1,000,000$ $367,455$ $5,700,063$ $7,067,518$ Capital contributions $3,173,878$ -Total onoperating revenue $1,000,000$ $367,455$ $5,700,063$ $7,067,518$ Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(22,482,027)$ $(15,883,169)$ $(2,206,850)$ $(40,872,046)$ Transfers in- $1,017,371$ $362,980$ $(1,380,351)$ Transfers out $(1,380,351)$ $(1,380,351)$ Income/(Loss) before special item $(23,862,378)$ $(14,865,798)$   | Materials and supplies                      | 224,742                                     | 4,680        | -               | 229,422       |  |  |  |  |
| Operating income/(loss) before depreciation $(6,537,269)$ $(1,537,946)$ $(5,724,955)$ $(13,800,170)$ Depreciation $16,902,478$ $3,772,009$ $2,240,252$ $22,914,739$ Operating income/(loss) before nonoperating<br>revenues and expenses $(23,439,747)$ $(5,309,955)$ $(7,965,207)$ $(36,714,909)$ NONOPERATING REVENUES (EXPENSES)<br>Hote/motel excise tax $10,328,042$ $10,328,042$ Increase in fair value of investments $567,986$ $2,041,941$ - $2,609,927$ Interest earnings $(10,134,926)$ $(254,692)$ $(30,614,646)$ Bord isances costs $(14,1456,703)$ - $(50,000)$ $(1,506,703)$ Interest expense $(10,134,926)$ $(254,692)$ $(30,614,646)$ Bord isances costs $(1,456,703)$ - $(57,297)$ $57,297$ Intergovernmental revenue $1,000,000$ $367,455$ $5,700,063$ $7,067,518$ Capital contributions $3,173,878$ - $3,173,878$ Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(23,862,378)$ $(14,865,798)$ $(2,143,870)$ $(40,872,046)$ Special item - Gain on debt restructuring $12,976,125$ $12,976,125$ Change in net position $(23,862,378)$ $(14,865,798)$ $10,832,255$ $(27,895,921)$ Total net position - beginning $76,548,252$ $22,041,817$ $(28,840,550)$ $69,749,519$   | Other                                       | 205,363                                     | 35,000       | 696,000         | 936,363       |  |  |  |  |
| Depreciation<br>Operating income/(loss) before nonoperating<br>revenues and expenses16,902,478<br>(23,439,747)3,772,009<br>(5,309,955)2,240,252<br>(7,965,207)22,914,739<br>(36,714,909)NONOPERATING REVENUES (EXPENSES)<br>Hotel/motel excise tax10,328,042<br>(563,321)10,328,042<br>(20,225,028)Increase in fair value of investments567,986<br>(53,321)2,041,941<br>(4068,540)-2,609,927<br>(30,614,646)Interest expense(10,134,926)<br>(20,225,028)(20,225,028)<br>(254,692)(30,614,646)<br>(30,614,646)Bond issuances costs(1,456,703)<br>(1,456,703)-(50,000)<br>(1,506,703)Intergovernmental revenue1,000,000<br>(1,506,703)367,455<br>(5,700,063)7,067,518<br>(4,157,137)Income/(Loss) before transfers(22,482,027)<br>(11,380,351)(10,573,214)<br>(1,380,351)5,458,357<br>(4,157,137)Income/(Loss) before special item(23,862,378)<br>(14,865,798)(2,143,870)<br>(2,143,870)(40,872,046)<br>(40,872,046)Special item - Gain on debt restructuring12,976,125<br>(12,976,12512,976,125Change in net position(23,862,378)<br>(14,865,798)(14,865,798)<br>(28,40,550)69,749,519  | Total operating expenses                    | 7,268,799                                   | 1,537,946    | 5,724,955       | 14,531,700    |  |  |  |  |
| Operating income/(loss) before nonoperating<br>revenues and expenses $(23,439,747)$ $(5,309,955)$ $(7,965,207)$ $(36,714,909)$ NONOPERATING REVENUES (EXPENSES)Hotel/motel excise tax $10,328,042$ $10,328,042$ Increase in fair value of investments $567,986$ $2,041,941$ - $2,609,927$ Interest earnings $6633,321$ $4,068,540$ $5,689$ $4,727,550$ Interest expense $(10,134,926)$ $(20,225,028)$ $(254,692)$ $(30,614,646)$ Bond issuances costs $(1,456,703)$ - $(50,000)$ $(7,967,731)$ Interest expense $1,000,000$ $367,455$ $5,700,063$ $7,067,7518$ Capital contributions $57,297$ $57,297$ Interest subsidy revenue- $3,173,878$ - $3,173,878$ Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(22,482,027)$ $(15,883,169)$ $(2,506,850)$ $(40,872,046)$ Transfers in<br>Transfers outIncome/(Loss) before special item $(23,862,378)$ $(14,865,798)$ $(2,143,870)$ $(40,872,046)$ Special item - Gain on debt restructuring $12,976,125$ $12,976,125$ Change in net position $(23,862,378)$ $(14,865,798)$ $10,832,255$ $(27,895,921)$ Total net position - beginning $76,548,252$ $22,041,817$ $(28,840,550)$ $69,749,519$   | Operating income/(loss) before depreciation | (6,537,269)                                 | (1,537,946)  | (5,724,955)     | (13,800,170)  |  |  |  |  |
| revenues and expenses $(23,439,747)$ $(5,309,955)$ $(7,965,207)$ $(36,714,909)$ NONOPERATING REVENUES (EXPENSES)Hotel/motel excise tax $10,328,042$ $10,328,042$ Increase in fair value of investments $567,986$ $2,041,941$ - $2,609,927$ Interest earnings $653,321$ $4,068,540$ $5,689$ $4,727,550$ Interest expense $(10,134,926)$ $(20,225,028)$ $(254,692)$ $(30,614,646)$ Bond issuances costs $(1,456,703)$ - $(50,000)$ $(1,506,703)$ Intergovernmental revenue $1,000,000$ $367,455$ $5,700,063$ $7,067,518$ Capital contributions $57,297$ $57,297$ Interest subsidy revenue- $3,173,878$ - $3,173,878$ Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(22,482,027)$ $(15,883,169)$ $(2,506,850)$ $(40,872,046)$ Transfers in- $1,017,371$ $362,980$ $1,380,351$ Transfers out $(1,380,351)$ $(1,380,351)$ Income/(Loss) before special item $(23,862,378)$ $(14,865,798)$ $(2,143,870)$ $(40,872,046)$ Special item - Gain on debt restructuring $12,976,125$ $12,976,125$ Change in net position $(23,862,378)$ $(14,865,798)$ $10,832,255$ $(27,895,921)$ Total net position - beginning $76,548,252$ $22,041,817$ $(28,840,550)$ <t< td=""><td>-</td><td>16,902,478</td><td>3,772,009</td><td>2,240,252</td><td>22,914,739</td></t<>   | -   | 16,902,478                                  | 3,772,009    | 2,240,252       | 22,914,739    |  |  |  |  |
| Hotel/motel excise tax10,328,04210,328,042Increase in fair value of investments567,9862,041,941-2,609,927Interest earnings653,3214,068,5405,6894,727,550Interest expense(10,134,926)(20,225,028)(254,692)(30,614,646)Bond issuances costs(1,456,703)-(50,000)(1,506,703)Intergovernmental revenue1,000,000367,4555,700,0637,067,518Capital contributions57,29757,297Interest subsidy revenue-3,173,878-3,173,878Total nonoperating revenues (expenses)957,720(10,573,214)5,458,357(4,157,137)Income/(Loss) before transfers(22,482,027)(15,883,169)(2,506,850)(40,872,046)Transfers in<br>Transfers out-10,17,371362,9801,380,351)Income/(Loss) before special item(23,862,378)(14,865,798)(2,143,870)(40,872,046)Special item - Gain on debt restructuring12,976,12512,976,125Change in net position(23,862,378)(14,865,798)10,832,255(27,895,921)Total net position - beginning76,548,25222,041,817(28,840,550)69,749,519  |   | (23,439,747)                                | (5,309,955)  | (7,965,207)     | (36,714,909)  |  |  |  |  |
| Hotel/motel excise tax10,328,04210,328,042Increase in fair value of investments567,9862,041,941-2,609,927Interest earnings653,3214,068,5405,6894,727,550Interest expense(10,134,926)(20,225,028)(254,692)(30,614,646)Bond issuances costs(1,456,703)-(50,000)(1,506,703)Intergovernmental revenue1,000,000367,4555,700,0637,067,518Capital contributions57,29757,297Interest subsidy revenue-3,173,878-3,173,878Total nonoperating revenues (expenses)957,720(10,573,214)5,458,357(4,157,137)Income/(Loss) before transfers(22,482,027)(15,883,169)(2,506,850)(40,872,046)Transfers in<br>Transfers out-10,17,371362,9801,380,351)Income/(Loss) before special item(23,862,378)(14,865,798)(2,143,870)(40,872,046)Special item - Gain on debt restructuring12,976,12512,976,125Change in net position(23,862,378)(14,865,798)10,832,255(27,895,921)Total net position - beginning76,548,25222,041,817(28,840,550)69,749,519  | NONOPERATING REVENUES (EXPENSES)            |   |              |                 |               |  |  |  |  |
| Increase in fair value of investments $567,986$ $2,041,941$ - $2,609,927$ Interest earnings $653,321$ $4,068,540$ $5,689$ $4,727,550$ Interest expense $(10,134,926)$ $(20,225,028)$ $(254,692)$ $(30,614,646)$ Bond issuances costs $(1,456,703)$ - $(50,000)$ $(1,506,703)$ Intergovernmental revenue $1,000,000$ $367,455$ $5,700,063$ $7,067,518$ Capital contributions $57,297$ $57,297$ Interest subsidy revenue- $3,173,878$ - $3,173,878$ Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(22,482,027)$ $(15,883,169)$ $(2,506,850)$ $(40,872,046)$ Transfers in<br>Transfers out- $1,017,371$ $362,980$ $1,380,351$ Income/(Loss) before special item $(23,862,378)$ $(14,865,798)$ $(2,143,870)$ $(40,872,046)$ Special item - Gain on debt restructuring $12,976,125$ $12,976,125$ Change in net position $(23,862,378)$ $(14,865,798)$ $10,832,255$ $(27,895,921)$ Total net position - beginning $76,548,252$ $22,041,817$ $(28,840,550)$ $69,749,519$  |   | 10 328 042                                  | _            | _               | 10 328 042    |  |  |  |  |
| Interest earnings $653,321$ $4,068,540$ $5,689$ $4,727,550$ Interest expense $(10,134,926)$ $(20,225,028)$ $(254,692)$ $(30,614,646)$ Bond issuances costs $(1,456,703)$ - $(50,000)$ $(1,506,703)$ Intergovernmental revenue $1,000,000$ $367,455$ $5,700,063$ $7,067,518$ Capital contributions $57,297$ $57,297$ Interest subsidy revenue- $3,173,878$ - $3,173,878$ Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(22,482,027)$ $(15,883,169)$ $(2,506,850)$ $(40,872,046)$ Transfers in- $1,017,371$ $362,980$ $1,380,351$ Transfers out $(1,380,351)$ - $(1,380,351)$ -Income/(Loss) before special item $(23,862,378)$ $(14,865,798)$ $(2,143,870)$ $(40,872,046)$ Special item - Gain on debt restructuring $12,976,125$ $12,976,125$ Change in net position $(23,862,378)$ $(14,865,798)$ $10,832,255$ $(27,895,921)$ Total net position - beginning $76,548,252$ $22,041,817$ $(28,840,550)$ $69,749,519$  |   |   | 2 041 941    | _               |               |  |  |  |  |
| Interest expense $(10,134,926)$ $(22,225,028)$ $(254,692)$ $(30,614,646)$ Bond issuances costs $(1,456,703)$ - $(50,000)$ $(1,506,703)$ Intergovernmental revenue $1,000,000$ $367,455$ $5,700,063$ $7,067,518$ Capital contributions $57,297$ $57,297$ Interest subsidy revenue- $3,173,878$ - $3,173,878$ Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(22,482,027)$ $(15,883,169)$ $(2,506,850)$ $(40,872,046)$ Transfers in<br>Transfers out- $1,017,371$ $362,980$ $1,380,351$ Income/(Loss) before special item $(23,862,378)$ $(14,865,798)$ $(2,143,870)$ $(40,872,046)$ Special item - Gain on debt restructuring $12,976,125$ $12,976,125$ Change in net position $(23,862,378)$ $(14,865,798)$ $10,832,255$ $(27,895,921)$ Total net position - beginning $76,548,252$ $22,041,817$ $(28,840,550)$ $69,749,519$  |   |   |              | 5 689           |               |  |  |  |  |
| Bond issuances costs $(1,456,703)$ - $(50,000)$ $(1,506,703)$ Intergovernmental revenue $1,000,000$ $367,455$ $5,700,063$ $7,067,518$ Capital contributions $57,297$ $57,297$ Interest subsidy revenue- $3,173,878$ - $3,173,878$ Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(22,482,027)$ $(15,883,169)$ $(2,506,850)$ $(40,872,046)$ Transfers in<br>Transfers out- $1,017,371$ $362,980$ $1,380,351$ Income/(Loss) before special item $(23,862,378)$ $(14,865,798)$ $(2,143,870)$ $(40,872,046)$ Special item - Gain on debt restructuring $12,976,125$ $12,976,125$ Change in net position $(23,862,378)$ $(14,865,798)$ $10,832,255$ $(27,895,921)$ Total net position - beginning $76,548,252$ $22,041,817$ $(28,840,550)$ $69,749,519$  | -   |   |              |                 |               |  |  |  |  |
| Intergovernmental revenue1,000,000 $367,455$ $5,700,063$ $7,067,518$ Capital contributions $57,297$ $57,297$ Interest subsidy revenue- $3,173,878$ - $3,173,878$ Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(22,482,027)$ $(15,883,169)$ $(2,506,850)$ $(40,872,046)$ Transfers in<br>Transfers out- $1,017,371$ $362,980$ $1,380,351$ Income/(Loss) before special item $(23,862,378)$ $(14,865,798)$ $(2,143,870)$ $(40,872,046)$ Special item - Gain on debt restructuring $12,976,125$ $12,976,125$ Change in net position $(23,862,378)$ $(14,865,798)$ $10,832,255$ $(27,895,921)$ Total net position - beginning $76,548,252$ $22,041,817$ $(28,840,550)$ $69,749,519$   | -   |   | (20,223,020) |                 |               |  |  |  |  |
| Capital contributions $57,297$ $57,297$ Interest subsidy revenue- $3,173,878$ - $3,173,878$ Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(22,482,027)$ $(15,883,169)$ $(2,506,850)$ $(40,872,046)$ Transfers in<br>Transfers out- $1,017,371$ $362,980$ $1,380,351$ Income/(Loss) before special item $(23,862,378)$ $(14,865,798)$ $(2,143,870)$ $(40,872,046)$ Special item - Gain on debt restructuring $12,976,125$ $12,976,125$ Change in net position $(23,862,378)$ $(14,865,798)$ $10,832,255$ $(27,895,921)$ Total net position - beginning $76,548,252$ $22,041,817$ $(28,840,550)$ $69,749,519$  |   |   | 367,455      |                 |               |  |  |  |  |
| Interest subsidy revenue $ 3,173,878$ $ 3,173,878$ Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(22,482,027)$ $(15,883,169)$ $(2,506,850)$ $(40,872,046)$ Transfers in<br>Transfers out $ 1,017,371$ $362,980$ $1,380,351$ Income/(Loss) before special item $(23,862,378)$ $(14,865,798)$ $(2,143,870)$ $(40,872,046)$ Special item - Gain on debt restructuring $  12,976,125$ $12,976,125$ Change in net position $(23,862,378)$ $(14,865,798)$ $10,832,255$ $(27,895,921)$ Total net position - beginning $76,548,252$ $22,041,817$ $(28,840,550)$ $69,749,519$   | -   | -,  | -            |                 |               |  |  |  |  |
| Total nonoperating revenues (expenses) $957,720$ $(10,573,214)$ $5,458,357$ $(4,157,137)$ Income/(Loss) before transfers $(22,482,027)$ $(15,883,169)$ $(2,506,850)$ $(40,872,046)$ Transfers in<br>Transfers out $ 1,017,371$ $362,980$ $1,380,351$ Income/(Loss) before special item $(23,862,378)$ $(14,865,798)$ $(2,143,870)$ $(40,872,046)$ Special item - Gain on debt restructuring $ 12,976,125$ $12,976,125$ $12,976,125$ Change in net position $(23,862,378)$ $(14,865,798)$ $10,832,255$ $(27,895,921)$ Total net position - beginning $76,548,252$ $22,041,817$ $(28,840,550)$ $69,749,519$  | -   | -   | 3,173,878    | -               |               |  |  |  |  |
| Transfers in<br>Transfers out-1,017,371362,9801,380,351Income/(Loss) before special item(23,862,378)(14,865,798)(2,143,870)(40,872,046)Special item - Gain on debt restructuring12,976,12512,976,125Change in net position(23,862,378)(14,865,798)10,832,255(27,895,921)Total net position - beginning76,548,25222,041,817(28,840,550)69,749,519   | •   | 957,720                                     |              | 5,458,357       |               |  |  |  |  |
| Transfers out(1,380,351)(1,380,351)Income/(Loss) before special item(23,862,378)(14,865,798)(2,143,870)(40,872,046)Special item - Gain on debt restructuring12,976,12512,976,125Change in net position(23,862,378)(14,865,798)10,832,255(27,895,921)Total net position - beginning76,548,25222,041,817(28,840,550)69,749,519   | Income/(Loss) before transfers              | (22,482,027)                                | (15,883,169) | (2,506,850)     | (40,872,046)  |  |  |  |  |
| Transfers out(1,380,351)(1,380,351)Income/(Loss) before special item(23,862,378)(14,865,798)(2,143,870)(40,872,046)Special item - Gain on debt restructuring12,976,12512,976,125Change in net position(23,862,378)(14,865,798)10,832,255(27,895,921)Total net position - beginning76,548,25222,041,817(28,840,550)69,749,519   | Transfers in                                | -   | 1,017,371    | 362,980         | 1,380,351     |  |  |  |  |
| Special item - Gain on debt restructuring       -       12,976,125       12,976,125         Change in net position       (23,862,378)       (14,865,798)       10,832,255       (27,895,921)         Total net position - beginning       76,548,252       22,041,817       (28,840,550)       69,749,519  |   | (1,380,351)                                 | -            | -               |               |  |  |  |  |
| Change in net position       (23,862,378)       (14,865,798)       10,832,255       (27,895,921)         Total net position - beginning       76,548,252       22,041,817       (28,840,550)       69,749,519  | Income/(Loss) before special item           | (23,862,378)                                | (14,865,798) | (2,143,870)     | (40,872,046)  |  |  |  |  |
| Total net position - beginning         76,548,252         22,041,817         (28,840,550)         69,749,519   | Special item - Gain on debt restructuring   | -   | -            | 12,976,125      | 12,976,125    |  |  |  |  |
|  | Change in net position                      | (23,862,378)                                | (14,865,798) | 10,832,255      | (27,895,921)  |  |  |  |  |
| Total net position - ending         \$ 52,685,874         \$ 7,176,019         \$ (18,008,295)         \$ 41,853,598   | Total net position - beginning              | 76,548,252                                  | 22,041,817   | (28,840,550)    | 69,749,519    |  |  |  |  |
|  | Total net position - ending                 | \$ 52,685,874                               | \$ 7,176,019 | \$ (18,008,295) | \$ 41,853,598 |  |  |  |  |

### FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2020

|  | Business-type Activities - Enterprise Funds |                             |              |               |  |  |  |  |  |
|--|---|-----------------------------|--------------|---------------|--|--|--|--|--|
|  | Convention                                  |                             |              |               |  |  |  |  |  |
| Cash Flows from Operating Activities                 | Center                                      | Hotel                       | Arena        | Total         |  |  |  |  |  |
| Passinta from lange                                  | \$ 1,908,121                                | \$-                         | \$-          | \$ 1,908,121  |  |  |  |  |  |
| Receipts from leases<br>Receipts from services       | \$ 1,908,121<br>2,190,811                   | <del>ہ</del> ۔<br>1,006,637 | ф -          | 3,197,448     |  |  |  |  |  |
| Payments for professional services and operations    | (4,189,274)                                 | (1,460,213)                 | -            | (11,200,059)  |  |  |  |  |  |
| Payments to employees for services                   | (4,189,274)<br>(792,706)                    | (1,400,215)                 | (5,550,572)  | (792,706)     |  |  |  |  |  |
| Payments for retirement                              | (216,874)                                   | -                           | -            | (216,874)     |  |  |  |  |  |
| Receipts from other                                  | 307,276                                     | -                           | -<br>164,767 | 472,043       |  |  |  |  |  |
| Receipts non other                                   | 507,270                                     | -                           | 104,707      | 472,043       |  |  |  |  |  |
| Net cash provided by (used in) operating activities  | (792,646)                                   | (453,576)                   | (5,385,805)  | (6,632,027)   |  |  |  |  |  |
| Cash Flows from NonCapital Financing Activities      |   |                             |              |               |  |  |  |  |  |
| Hotel/motel excise taxes received                    | 13,273,689                                  | -                           | -            | 13,273,689    |  |  |  |  |  |
| Intergovernmental                                    | 1,000,000                                   | 367,455                     | 5,200,063    | 6,567,518     |  |  |  |  |  |
| Transfers in (out)                                   | (1,304,551)                                 | 1,017,371                   | 287,180      | -             |  |  |  |  |  |
| Net cash provided by noncapital financing activities | 12,969,138                                  | 1,384,826                   | 5,487,243    | 19,841,207    |  |  |  |  |  |
| Cash Flows from Capital and related Financing Ac     | tivities                                    |                             |              |               |  |  |  |  |  |
| Purchases of capital assets                          | (10,661,778)                                | (39,438,961)                | (345,921)    | (50,446,660)  |  |  |  |  |  |
| Proceeds from the sale of refunding bonds            | 202,705,000                                 | -                           | -            | 202,705,000   |  |  |  |  |  |
| Proceeds from bond premium                           | 821,134                                     | -                           | -            | 821,134       |  |  |  |  |  |
| Payment to refunding bond escrow agent               | (193,434,524)                               | -                           | -            | (193,434,524) |  |  |  |  |  |
| Payments for bond issuance costs                     | (1,456,703)                                 | -                           | (50,000)     | (1,506,703)   |  |  |  |  |  |
| Cash paid on bond interest and fiscal charges        | (7,445,658)                                 | (21,520,296)                | -            | (28,965,954)  |  |  |  |  |  |
| Cash paid on bond principal                          | -   | (3,055,000)                 | -            | (3,055,000)   |  |  |  |  |  |
| Cash received from federal interest subsidy          | -   | 1,582,565                   | -            | 1,582,565     |  |  |  |  |  |
| Advances in (out)                                    | -   | -                           | -            | -             |  |  |  |  |  |
| Net cash provided by (used in) capital and           |   |                             |              |               |  |  |  |  |  |
| related financing activities                         | (9,472,529)                                 | (62,431,692)                | (395,921)    | (72,300,142)  |  |  |  |  |  |
| Cash Flows from Investing Activities                 |   |                             |              |               |  |  |  |  |  |
| Interest received from investments                   | 691,413                                     | 4,269,763                   | 5,659        | 4,966,835     |  |  |  |  |  |
| Investment sales                                     | 317,897,253                                 | 357,380,466                 | 7,158,626    | 682,436,345   |  |  |  |  |  |
| Investment purchases                                 | (321,594,210)                               | (302,906,354)               | (6,869,802)  | (631,370,366) |  |  |  |  |  |
| Net cash provided by (used in) investing activities  | (3,005,544)                                 | 58,743,875                  | 294,483      | 56,032,814    |  |  |  |  |  |
| Net increase in cash and cash equivalents            | (301,581)                                   | (2,756,567)                 | -            | (3,058,148)   |  |  |  |  |  |
| Cash- January 1                                      | 784,169                                     | 11,237,879                  |              | 12,022,048    |  |  |  |  |  |
| Cash- December 31                                    | \$ 482,588                                  | \$ 8,481,312                | \$ -         | \$ 8,963,900  |  |  |  |  |  |
|  |   |                             |              |               |  |  |  |  |  |

#### FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2020

|   | Business-type Activities - Enterprise Funds |                     |    |             |    |             |    |              |
|---|---|---------------------|----|-------------|----|-------------|----|--------------|
|   |   | onvention<br>Center |    | Hotel       |    | Arena       |    | Total        |
|   |   |                     |    |             |    |             |    |              |
| Reconciliation of operating income/(loss) to net cash provided by (used in) operating activities: |   |                     |    |             |    |             |    |              |
| Operating income (loss)   | \$ (2                                       | 23,439,747)         | \$ | (5,309,955) | \$ | (7,965,207) | \$ | (36,714,909) |
| Adjustments to reconcile operating income/(loss) to   |   |                     |    |             |    |             |    |              |
| net cash provided by (used in) operating activities:  |   |                     |    |             |    |             |    |              |
| Depreciation  | 1   | 16,902,478          |    | 3,772,009   |    | 2,240,252   |    | 22,914,739   |
| Advertising Credit  |   | (75,800)            |    | -           |    | -           |    | (75,800)     |
| Decrease in lease receivable  |   | 1,687,968           |    | -           |    | -           |    | 1,687,968    |
| Decrease in operations receivable   |   | 3,855,246           |    | 593,406     |    | -           |    | 4,448,652    |
| (Increase)/Decrease in prepaid items  |   | (26,328)            |    | -           |    | 110,000     |    | 83,672       |
| Decrease in net pension/OPEB asset and  |   |                     |    |             |    |             |    |              |
| related deferred outflows   |   | 275,989             |    | -           |    | -           |    | 275,989      |
| Increase in accounts payable  |   | 214,083             |    | 490,964     |    | 229,150     |    | 934,197      |
| Decrease in accrued liabilities and other   |   |                     |    |             |    |             |    |              |
| related items   |   | (107,601)           |    | -           |    | -           |    | (107,601)    |
| Decrease in net pension/OPEB liability and related<br>deferred inflows                            |   | (78,934)            |    | -           |    | _           |    | (78,934)     |
| Total adjustments   |   | 22,647,101          |    | 4,856,379   |    | 2,579,402   |    | 30,082,882   |
| Net cash provided by (used in) operating activities   | \$  | (792,646)           | \$ | (453,576)   | \$ | (5,385,805) | \$ | (6,632,027)  |
| Noncash financing activities:   |   |                     |    |             |    |             |    |              |
| Net amortization related to the capital debt  | \$  | (378,666)           | \$ | -           | \$ | -           | \$ | (378,666)    |

#### Schedule of noncash transactions:

#### Convention Center Fund:

At the end of calendar year 2019, the Athority had capital-related payables totaling \$4,943,509 and at the end of calendar year 2020, the Athority had capital-related payables totaling \$1,420,344.

#### Hotel Fund:

At the end of calendar year 2019, the Athority had capital-related payables totaling \$5,465,389 and at the end of calendar year 2020, the Athority had capital-related payables totaling \$5,262,768.

#### Arena Fund:

At the end of calendar year 2020, the Athority had capital-related payables totaling \$224,803.

During the year, the arena operator contributed capital assets to the Authority totaling \$57,297.

During the year, the Authority met the annual incentive target for the State Loan. In accordance with the State Loan Agreement, the Authority's principal balance was reduced by \$500,000. In addition, the Authority was awarded an advertising credit of \$75,800. The State Loan principal balance was reduced by this amount as well.

During the year, the Authority refunded the 2012 Second Lien Arena Lease Revenue Bond resulting in a reduction in bonds payable and accrued interest payable balances in the amounts of \$11,193,285 and \$1,782,840, respectively.

## 1. **DESCRIPTION OF ENTITY**

*Organization* – The Franklin County Convention Facilities Authority (the "Authority") was established by the Board of County Commissioners of Franklin County, Ohio on July 12, 1988. The Authority is exempt from Federal corporate income taxes. The Authority was formed to acquire, construct, equip, and operate a Convention Center and related facilities in Columbus, Ohio.

The Authority levies an excise tax on hotels and motels in the amount of 4% of each transaction occurring within the boundaries of Franklin County, Ohio and an additional excise tax in the amount of .9% of each transaction occurring within the municipal limits of Columbus located within the boundaries of Franklin County. The Columbus City Auditor administers and collects these excise taxes on behalf of the Authority. The Columbus City Auditor remits taxes collected to the Authority's trustee on a monthly basis.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

*Significant Accounting Policies* – The significant accounting policies followed in preparation of these basic financial statements are summarized below. These policies conform to accounting principles generally accepted in the United States of America (GAAP) for governmental units as prescribed in the statements issued by the Governmental Accounting Standards Board (GASB) and other recognized authoritative sources.

The Authority follows the business-type activities reporting requirements of GASB Statement No. 34. In accordance with GASB Statement No. 34, the accompanying basic financial statements are reported on an Authority-wide basis.

GASB Statement No. 34 requires the following, which collectively make up the Authority's basic financial statements:

Management's Discussion and Analysis Basic financial statements Statement of Net Position Statement of Revenues, Expenses, and Changes in Net Position Statement of Cash Flows Notes to the basic financial statements Required Pension/OPEB Schedules

*Measurement Focus and Basis of Accounting* – The accounting and financial reporting treatment is determined by the applicable measurement focus and basis of accounting. Measurement focus indicates the types of resources being measured and the basis of accounting indicates the timing of transactions or events for recognition in the financial statements.

The Authority's financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned, or for derived tax revenue, when the exchange transaction on which the tax is imposed occurs, and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

**Proprietary Funds** – The Authority operates using enterprise fund reporting. Enterprise funds are used to account for the costs of providing goods or services to the general public on a continuing basis which are financed or recovered primarily through user charges or to report any activity for which a fee is charged to external users for goods or services, regardless of whether the Authority intends to fully recover the cost of the goods or services provided.

Proprietary funds distinguish *operating* revenues and expenses from *nonoperating* items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations.

The Authority's principal operating revenues consist of land lease rent and gain/loss from day-to-day operations of the facilities. Operating expenses for the Authority include administrative expenses, routine repairs and maintenance, and depreciation on capital assets. All revenues and expenses not meeting these definitions are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the Authority's policy to use restricted resources first, then unrestricted resources as they are needed.

**Fund Accounting** – The accounts of the Authority are maintained in accordance with the principles of "Fund Accounting" in order to reflect limitations and restrictions placed on the use of available resources. The following proprietary funds are used by the Authority:

*Convention Center Fund* – The Convention Center Fund accounts for the operation of the Convention Center, parking facilities, and related expenses, including construction of and improvements to these facilities, as well as the accumulation of financial resources for, and the payment of, debt principal, interest, and related costs.

*Hotel Fund* – The Hotel Fund accounts for the operation of the Hilton Hotel and related expenses, including construction of and improvements to the facility, as well as the accumulation of financial resources for, and the payment of, debt principal, interest, and related costs.

*Arena Fund* – The Arena Fund accounts for the operation of the Arena and related expenses, including improvements to the facility, as well as the accumulation of financial resources for, and the payment of, debt principal, interest, and related costs.

*Cash and Cash Equivalents* – Cash and cash equivalents includes demand deposits and short-term investments with original maturities of less than three months from the date of acquisition, excluding STAR Ohio, cash held in escrow and trust funds, which are reported as investments.

*Investments* – During fiscal year 2020, the Authority invested in the State Treasury Asset Reserve of Ohio (STAR Ohio). STAR Ohio is an investment pool managed by the State Treasurer's Office which allows governments within the State to pool their funds for investment purposes. STAR Ohio is not registered with the Securities Exchange Commission as an investment company, but has adopted Governmental Accounting Standards Board (GASB) Statement No. 79, "*Certain External Investment Pools and Pool Participants*." The Authority measures their investment in STAR Ohio at the net asset value (NAV) per share provided by STAR Ohio. The NAV per share is calculated on an amortized cost basis that provides a NAV per share that approximates fair value.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

For fiscal year 2020, there were no limitations or restrictions on any participant withdrawals due to redemption notice periods, liquidity fees, or redemption gates. However, twenty-four hours advance notice is appreciated for deposits and withdrawals exceeding \$100 million. STAR Ohio reserves the right to limit the transaction to \$100 million, requiring the excess amount to be transacted the following business day(s), but only to the \$100 million limit. All accounts of the participant will be combined for these purposes.

*Restricted Assets* – Certain resources set aside for the construction of facilities and repayment of bonds are classified as restricted on the Statement of Net Position because their use is limited by applicable revenue bond indentures.

**Prepaid Items** – Payments made to vendors for services that will benefit periods beyond year end are recorded as prepaid items under the consumption method.

*Capital Assets and Depreciation* – Office equipment, construction costs (including capitalized interest on assets constructed prior to January 1, 2018), and improvements are capitalized at cost. Generally, items purchased with individual costs ranging from \$5,000 to \$25,000 or more are capitalized based on the nature of the asset. Completed facilities are transferred from construction in progress to the appropriate category. Depreciation is provided on the straight-line basis over the estimated useful lives of the assets, which range from 13 to 40 years for Buildings and Improvements, 20 to 30 years for Improvements other than Buildings, 3 to 60 years for Furnishings and Equipment, 40 years for Parking lots, and 7 years for major building equipment.

**Deferred outflows/inflows of resources** – In addition to assets, the Statement of Net Position will sometimes report a separate section for deferred outflows of resources. Deferred outflows of resources represent a consumption of net position that applies to a future period and will not be recognized as an outflow of resources (expense) until then. For the Authority, deferred outflows of resources are reported on the Statement of Net Position for deferred charges on refunding, pension and OPEB. A deferred charge on refunding results from the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt. The deferred outflows of resources related to pension and OPEB plans are explained in Notes 10 and 11.

In addition to liabilities, the Statement of Net Position reports a separate section for deferred inflows of resources. Deferred inflows of resources represent an acquisition of net position that applies to a future period and will not be recognized until that time. For the Authority, deferred inflows of resources are reported on the Statement of Net Position for the up-front service concession payment received from the Convention Center operator, deferred charges on refunding, pension and OPEB. The up-front service concession payment received from the Convention Center operator is deferred and amortized using the straight-line method over one hundred twenty months, commencing January 1, 2012 and January 1, 2022, with the Authority responsible for repayment of the unamortized portion if the Convention Center operator is not retained for the full duration of such amortization period. A deferred charge on refunding results from the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt. The deferred inflows of resources related to pension and OPEB plans are explained in Notes 10 and 11.

**Bond Discounts and Premiums** – Bond discounts and premiums are netted against the outstanding bonds, as a liability valuation account, and are being accreted or amortized using the straight-line method over the life of the applicable bond issues.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

*Net Position* – Net position represents assets, plus deferred outflows of resources, less liabilities, less deferred inflows of resources. Net position is displayed in three components – net investment in capital assets; restricted; and unrestricted. The net investment in capital assets component consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowings used for acquisition, construction or improvement of those assets. The restricted component consists of restricted assets reduced by liabilities and deferred inflows of resources related to those assets. The unrestricted component is the net amount of the assets, deferred outflows of resources, liabilities, and deferred inflows of resources that are not included in the determination of net investment in capital assets or the restricted component of net position. The Authority applies restricted resources first when an expense is incurred for purposes for which both restricted and unrestricted net position are available.

*Estimates* – The preparation of basic financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

*Interfund Activity* – Exchange transactions between funds are reported as revenues in the seller funds and as expenses in the purchaser funds. Flows of cash or goods from one fund to another without a requirement for repayment are reported as interfund transfers. Interfund transfers are reported as nonoperating revenues/expenses. Transfers during the calendar year are considered allowable based upon the Authority's policies and the purpose of intended transfers.

*Extraordinary and Special Items* – Extraordinary items are transactions or events that are both unusual in nature and infrequent in occurrence. Special items are transactions or events that are within the control of the Authority and that are either unusual in nature or infrequent in occurrence. The Authority had one special item during the year. The special item relates to the Arena loan restructuring and is explained in Note 5.

**Budgetary Accounting** – The Authority adopts an annual Operating Budget, which lapses at the end of the year, for management purposes. The budget is adopted on a budgetary accounting basis in which purchase orders, contracts, and other commitments for the expense of monies are recorded as the equivalent of expenses. The defined legal level of control established by the Authority to monitor expenses is at the fund/function level.

**Pensions/Other Postemployment Benefits (OPEB)** – For purposes of measuring the net pension/OPEB liability, deferred outflows of resources and deferred inflows of resources related to pension/OPEB, and pension/OPEB expense, information about the fiduciary net position of the pension/OPEB plans and additions to/deductions from their fiduciary net position have been determined on the same basis as they are reported by the pension/OPEB plan. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. The pension/OPEB plans report investments at fair value.

## 3. DEPOSITS AND INVESTMENTS

Ohio law requires that deposits be placed in eligible banks or savings and loan associations located in Ohio. Protection of the Authority's deposits is provided by the Federal Deposit Insurance Corporation (FDIC), by eligible securities pledged by the financial institution as security for repayment, or by the financial institutions participation in the Ohio Pooled Collateral System (OPCS), a collateral pool of eligible securities deposited with a qualified trustee and pledged to the Treasurer of State to secure the repayment of all public monies deposited in the financial institution.

### Deposits

Custodial credit risk for deposits is the risk that in the event of bank failure, the Authority will not be able to recover deposits or collateral securities that are in the possession of an outside party. At December 31, 2020, the carrying amount of the Authority's deposits was \$1,935,409, and the bank balance was \$1,983,085. Of the bank balance, \$750,436 was covered by Federal Deposit Insurance and the remaining balance was uninsured and collateralized.

In addition, the Authority had \$1,931,473 and \$6,549,839 on deposit with the Hilton Hotel operator for operating reserves and furniture, fixtures and equipment reserves, respectively, and \$111,195 on deposit with the Convention Center food and beverage operator for furniture, fixtures and equipment reserves, in accordance with the operating agreements. These amounts are also reported as Restricted Cash on the Statement of Net Position.

The Authority has no deposit policy for custodial credit risk beyond the requirements of State statute. Ohio law requires that deposits be either insured or be protected by:

1. Eligible securities pledged to the Authority and deposited with a qualified trustee by the financial institution as security for repayment whose market value at all times shall be at least 105 percent of the deposits being secured; or

2. Participation in the Ohio Pooled Collateral System (OPCS), a collateral pool of eligible securities deposited with a qualified trustee and pledged to the Treasurer of State to secure the repayment of all public monies deposited in the financial institution. OPCS requires the total market value of the securities pledged to be 102 percent of the deposits being secured or a rate set by the Treasurer of State.

The Authority's financial institutions participate in OPCS and were approved for a reduced collateral rate of 50 percent through the Ohio Pooled Collateral System.

The Authority participates in OPCS.

### Investments

The Authority has adopted a formal investment policy. The objectives of the policy are the preservation of capital and protection of principal while earning investment interest. Safety of principal is the primary objective of the investment program. Funds are invested in accordance with Section 135 "Uniform Depository Act" of the Ohio Revised Code, as well as Section 351.20 of the Ohio Revised Code.

## 3. DEPOSITS AND INVESTMENTS - CONTINUED

The types of obligations eligible for investment and deposits include:

- 1. United States Treasury bills, bonds, notes, or any other obligation or security issued by the United States Treasury, or any other obligation guaranteed as to principal and interest by the United States;
- Bonds, notes, debentures, or any other obligations or securities issued by any federal government agency or instrumentality, including, but not limited to, Federal National Mortgage Association (FNMA), Federal Home Loan Bank (FHLB), Federal Farm Credit Bank (FFCB), Federal Home Loan Mortgage Corporation (FHLMC), and Government National Mortgage Association (GNMA). All federal agency securities shall be direct issuances of federal government agencies or instrumentalities;
- 3. Written repurchase agreements in the securities listed above provided the market value of the securities subject to the repurchase agreement must exceed the principal value of the agreement by at least two percent and be marked to market daily, and the term of the agreement must not exceed thirty days;
- 4. Bonds and other obligations of the State of Ohio, and, with certain limitations including a requirement for maturity within ten years from the date of settlement, bonds and other obligations of political subdivisions of the State of Ohio, if training requirements have been met;
- 5. Time certificates of deposit or savings or deposit accounts, including, but not limited to, passbook accounts, in eligible institutions pursuant to Ohio Revised Code (ORC) Section 135.32;
- 6. No-load money market mutual funds rated in the highest category at the time of purchase by at least one nationally recognized standard rating service or consisting exclusively of obligations described in (1) or (2) above; commercial paper as described in ORC section 135.143 (6); and repurchase agreements secured by such obligations, provided these investments are made through eligible institutions;
- 7. The State Treasurer's investment pool (STAR Ohio); and
- 8. Certain bankers' acceptances (for a period not to exceed one hundred eighty days) and commercial paper notes (for a period not to exceed two hundred seventy days) in an amount not to exceed 40 percent of the interim monies available for investment at any one time if training requirements have been met.

In accordance with GASB Statement No. 79, the Authority's investment in STAR Ohio is reported on an amortized cost basis, which approximates fair value. All other investments are reported at fair value. The Authority categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. All of the Authority's investments reported at fair value are valued using quoted market prices (Level 1 inputs).

# 3. DEPOSITS AND INVESTMENTS – CONTINUED

The following chart illustrates the Authority's investments as of December 31:

|                                    |                | Credit | N              |               |               |
|------------------------------------|----------------|--------|----------------|---------------|---------------|
|                                    | <b>Amount</b>  | Rating | <1             | <u>1-3</u>    | >3            |
| <b>Convention Center Fund:</b>     |                |        |                |               |               |
| STAR Ohio                          | \$ 14,599,322  | AAAm   | \$ 14,599,322  | \$ -          | \$ -          |
| Money Market Funds                 | 1,275,635      | NR     | 1,275,635      | -             | -             |
| U.S. Treasuries                    | 2,481,254      | AA+    | -              | 1,434,104     | 1,047,150     |
| Negotiable Certificates of Deposit | 253,791        | NR     | -              | -             | 253,791       |
| Federal Agency Securities          | 38,879,796     | AA+    | 5,572,660      | 16,376,103    | 16,931,033    |
|                                    | 57,489,798     |        | 21,447,617     | 17,810,207    | 18,231,974    |
| Hotel Fund:                        |                |        |                |               |               |
| STAR Ohio                          | 13,839,137     | AAAm   | 13,839,137     | -             | -             |
| Money Market Fund - Dreyfus        | 33,959,830     | AAAm   | 33,959,830     | -             | -             |
| Money Market Funds - Other         | 539,836        | NR     | 539,836        | -             | -             |
| Commerical Paper                   | 1,498,770      | A-1    | 1,498,770      |               |               |
| Negotiable Certificates of Deposit | 2,282,485      | NR     | 495,364        | 757,656       | 1,029,465     |
| U.S. Treasuries                    | 126,956,626    | AA+    | 115,488,817    | 10,148,400    | 1,319,409     |
| Federal Agency Securities          | 88,707,111     | AA+    | 40,302,030     | 32,735,312    | 15,669,769    |
|                                    | 267,783,795    |        | 206,123,784    | 43,641,368    | 18,018,643    |
| <u>Arena Fund:</u>                 |                |        |                |               |               |
| STAR Ohio                          | 618,400        | AAAm   | 618,400        |               | -             |
|                                    | 618,400        |        | 618,400        | -             | -             |
| Totals                             | \$ 325,891,993 |        | \$ 228,189,801 | \$ 61,451,575 | \$ 36,250,617 |

Reconciliation of the Authority's deposits and investments to the Statements of Net Position is as follows:

|   | (  | Convention<br>Center                | Hotel             | Arena |         |
|---|----|-------------------------------------|-------------------|-------|---------|
| Per Deposits and Investments Note:  |    |                                     |                   |       |         |
| Deposits  | \$ | 473,296                             | \$<br>1,462,113   | \$    | -       |
| On Deposit with Operators   |    | 111,195                             | 8,481,312         |       | -       |
| Investments   |    | 57,489,798                          | 267,783,795       |       | 618,400 |
| Totals  | \$ | 58,074,289                          | \$<br>277,727,220 | \$    | 618,400 |
| Per Statement of Net Position:  |    |                                     |                   |       |         |
| Cash and Cash Equivalents   | \$ | 371,393                             | \$<br>-           | \$    | -       |
| Investments   |    | 12,136,976                          | -                 |       | -       |
| Restricted Cash   |    | 111,195                             | 8,481,312         |       | -       |
| Restricted Investments  |    | 45,454,725                          | <br>269,245,908   |       | 618,400 |
| Totals  | \$ | 58,074,289                          | \$<br>277,727,220 | \$    | 618,400 |
| Cash and Cash Equivalents<br>Investments<br>Restricted Cash<br>Restricted Investments | \$ | 12,136,976<br>111,195<br>45,454,725 | \$<br>269,245,908 | \$    |         |

**Concentration of Credit Risk** - The Authority's investment policy does not limit the amounts that may be invested in any one issuer.

As further discussed in Note 6, a portion of cash and investments is restricted for debt service and capital outlays.

# 4. CAPITAL ASSETS

Capital Asset activity for the year ended December 31, 2020 is as follows:

| Convention Center Fund                       | Beginning<br>Balance |                       | Additions |                           | Disposals/<br>Transfers |                                     | Ending |                        |
|--|----------------------|-----------------------|-----------|---------------------------|-------------------------|-------------------------------------|--------|------------------------|
|  |                      | Balance               | —         | Additions                 |                         | I ransiers                          |        | Balance                |
| Capital assets, not being depreciated:       | ¢                    | 22.55( 002            |           |                           |                         |                                     | \$     | 22.55( 002             |
| Land<br>Works of Art                         | \$                   | 32,556,992<br>698,567 |           | 55,000                    |                         |                                     | Э      | 32,556,992             |
| Construction in progress                     |                      | 21,490,254            |           | 6,468,637                 |                         | (27, 295, 217)                      |        | 753,567                |
| Total capital assets, not being depreciated  |                      | 54,745,813            |           | 6,523,637                 |                         | $\frac{(27,385,317)}{(27,385,317)}$ |        | 573,574<br>33,884,133  |
| Capital assets, being depreciated            |                      | 54,745,615            |           | 0,323,037                 |                         | (27,383,317)                        |        | 33,004,133             |
| Buildings & improvements                     |                      | 414,684,103           |           |                           |                         | 26,732,318                          |        | 441,416,421            |
| Improvements other than buildings            |                      | 13,210,242            |           | -                         |                         | 652,999                             |        | 13,863,241             |
| Major building equipment                     |                      | 7,147,215             |           | -                         |                         | 032,999                             |        |                        |
| Parking lot                                  |                      | 1,144,557             |           | -                         |                         | -                                   |        | 7,147,215<br>1,144,557 |
| Equipment & Furnishings                      |                      | 8,167,663             |           | 502.075                   |                         | -                                   |        | 8,760,738              |
| Total capital assets, being depreciated      |                      | 444,353,780           |           | <u>593,075</u><br>593,075 |                         | 27,385,317                          |        | 472,332,172            |
| Less accumulated depreciation for:           |                      | 444,555,780           |           | 393,073                   |                         | 27,383,317                          |        | 472,332,172            |
| Buildings & improvements                     |                      | (178,177,453)         |           | (15,691,528)              |                         | -                                   |        | (193,868,981)          |
| Improvements other than buildings            |                      | (2,994,865)           |           | (642,925)                 |                         | -                                   |        | (3,637,790)            |
| Major building equipment                     |                      | (7,147,215)           |           | -                         |                         | -                                   |        | (7,147,215)            |
| Parking lot                                  |                      | (858,416)             |           | (28,614)                  |                         | -                                   |        | (887,030)              |
| Equipment & Furnishings                      |                      | (4,987,595)           |           | (539,411)                 |                         | -                                   |        | (5,527,006)            |
| Total accumulated depreciation               |                      | (194,165,544)         |           | (16,902,478)              |                         | -                                   |        | (211,068,022)          |
| Total capital assets, being depreciated, net |                      | 250,188,236           |           | (16,309,403)              |                         | 27,385,317                          |        | 261,264,150            |
| Total capital assets, net                    | \$                   | 304,934,049           | \$        | (9,785,766)               | \$                      | -                                   | \$     | 295,148,283            |
| Hotel Fund                                   |                      |                       |           |                           |                         |                                     |        |                        |
| Capital assets, not being depreciated:       |                      |                       |           |                           |                         |                                     |        |                        |
| Land   | \$                   | 300,513               | \$        | -                         | \$                      | -                                   | \$     | 300,513                |
| Works of Art                                 |                      | 283,900               |           | 110,800                   |                         | -                                   |        | 394,700                |
| Construction in progress                     |                      | 16,315,410            |           | 39,079,627                |                         | (16,450)                            |        | 55,378,587             |
| Total capital assets, not being depreciated  |                      | 16,899,823            |           | 39,190,427                |                         | (16,450)                            |        | 56,073,800             |
| Capital assets, being depreciated            |                      | · · ·                 |           | , ,                       |                         |                                     |        | · · · ·                |
| Buildings & improvements                     |                      | 143,584,752           |           | -                         |                         | -                                   |        | 143,584,752            |
| Equipment & Furnishings                      |                      | 2,227,059             |           | 45,886                    |                         | 16,450                              |        | 2,289,395              |
| Total capital assets, being depreciated      |                      | 145,811,811           |           | 45,886                    |                         | 16,450                              | _      | 145,874,147            |
| Less accumulated depreciation for:           |                      |                       |           |                           |                         |                                     |        |                        |
| Buildings & improvements                     |                      | (28,603,015)          |           | (3,703,284)               |                         | -                                   |        | (32,306,299)           |
| Equipment & Furnishings                      |                      | (1,915,083)           |           | (68,725)                  |                         | -                                   |        | (1,983,808)            |
| Total accumulated depreciation               |                      | (30,518,098)          |           | (3,772,009)               |                         | -                                   |        | (34,290,107)           |
| Total capital assets, being depreciated, net |                      | 115,293,713           |           | (3,726,123)               |                         | 16,450                              |        | 111,584,040            |
| Total capital assets, net                    | \$                   | 132,193,536           | \$        | 35,464,304                | \$                      | -                                   | \$     | 167,657,840            |

# 4. CAPITAL ASSETS – CONTINUED

| Arena Fund                                   | Beginning<br>Balance Additions |                | Disposals/<br>Transfers | Ending<br>Balance |  |
|--|--------------------------------|----------------|-------------------------|-------------------|--|
| Capital assets, not being depreciated        |                                |                |                         |                   |  |
| Construction in progress                     | \$ -                           | \$ 345,921     | \$ -                    | \$ 345,921        |  |
| Total capital assets, not being depreciated  |                                | 345,921        | -                       | 345,921           |  |
| Capital assets, being depreciated            |                                |                |                         |                   |  |
| Buildings & improvements                     | 48,505,026                     | 153,953        | -                       | 48,658,979        |  |
| Equipment & Furnishings                      | 7,057,443                      | 128,148        |                         | 7,185,591         |  |
| Total capital assets, being depreciated      | 55,562,469                     | 282,101        | -                       | 55,844,570        |  |
| Less accumulated depreciation for:           |                                |                |                         |                   |  |
| Buildings & improvements                     | (10,004,573)                   | (1,438,794)    | -                       | (11,443,367)      |  |
| Equipment & Furnishings                      | (4,739,791)                    | (801,458)      |                         | (5,541,249)       |  |
| Total accumulated depreciation               | (14,744,364)                   | (2,240,252)    |                         | (16,984,616)      |  |
| Total capital assets, being depreciated, net | 40,818,105                     | (1,958,151)    |                         | 38,859,954        |  |
| Total capital assets, net                    | \$ 40,818,105                  | \$ (1,612,230) | \$ -                    | \$ 39,205,875     |  |

# 5. LONG TERM OBLIGATIONS

Convention Center Fund bonds outstanding at December 31, 2020 are as follows:

|                                      | Beginning<br>Balance | Additions      | Reductions       | Ending<br>Balance | Due within<br>One Year |  |
|--------------------------------------|----------------------|----------------|------------------|-------------------|------------------------|--|
| <b>Convention Center Fund</b>        |                      |                |                  |                   |                        |  |
| Series 2011 Parking Garage           | \$ 14,633,000        | \$ -           | \$ -             | \$ 14,633,000     | \$ -                   |  |
| Series 2014 Parking Garage           | 15,000,000           | -              | -                | 15,000,000        | -                      |  |
| Series 2014 Renovation and Refunding | 159,645,000          | -              | (134,340,000)    | 25,305,000        | -                      |  |
| Series 2015 Refunding                | 50,520,000           | -              | (27,795,000)     | 22,725,000        | -                      |  |
| Series 2017 Refunding                | 3,800,000            | -              | (2,370,000)      | 1,430,000         | -                      |  |
| Series 2018 Parking Garage           | 18,000,000           | -              | -                | 18,000,000        | -                      |  |
| Series 2019 Parking Garage           | 6,000,000            | -              | -                | 6,000,000         | -                      |  |
| Series 2020A Refunding               | -                    | 6,700,000      | -                | 6,700,000         | -                      |  |
| Series 2020B Refunding               | -                    | 196,005,000    | -                | 196,005,000       | -                      |  |
| Total                                | 267,598,000          | 202,705,000    | (164,505,000)    | 305,798,000       |                        |  |
| Plus: Unamortized premiums           | 17,500,068           | 821,134        | (15,047,235)     | 3,273,967         | -                      |  |
| Total Convention Center Fund         | \$ 285,098,068       | \$ 203,526,134 | \$ (179,552,235) | \$ 309,071,967    | \$ -                   |  |

### Series 2011 Parking Garage

On December 6, 2011, the Authority issued \$16 million in parking garage improvement revenue bonds to finance the expansion of the Vine Street parking facility. The Series 2011 term bonds mature December 1, 2016, 2021, 2026, 2031, 2036 and 2041. The stated interest rate on the Series 2011 term bonds ranges from 2.92% to 5.02%.

## 5. LONG TERM OBLIGATIONS – CONTINUED

On May 1, 2020, in order to address a shortfall in parking revenues resulting from the COVID-19 pandemic, the Authority entered into an investment modification agreement with the Franklin County Treasurer (Treasurer) to modify the terms of the remaining Series 2011 Parking Garage bonds, which were purchased by the Treasurer. As a result of this modification, the remaining Series 2011 term bond maturity dates were deferred to December 1, 2026, 2031, 2036 and 2041 and the stated interest rates on the remaining Series 2011 term bonds were reduced by 1.0%.

### Series 2014 Parking Garage

On July 28, 2014, the Authority issued \$18 million in parking garage improvement revenue bonds to finance the expansion of the Goodale Street parking facility. The Series 2014 term bonds mature December 1, 2018, 2023, 2028, 2033, 2038 and 2043. The stated interest rate on the Series 2014 term bonds ranges from 3.68% to 5.26%.

On May 1, 2020, in order to address a shortfall in parking revenues resulting from the COVID-19 pandemic, the Authority entered into an investment modification agreement with the Franklin County Treasurer (Treasurer) to modify the terms of the remaining Series 2014 Parking Garage bonds, which were purchased by the Treasurer. As a result of this modification, the remaining Series 2014 term bond maturity dates were deferred to December 1, 2028, 2033, 2038 and 2043 and the stated interest rates on the remaining Series 2014 term bonds were reduced by 1.0%.

### Series 2014 Renovation and Refunding Bonds

On December 1, 2014, the Authority issued \$160,140,000 of tax and lease revenue anticipation and refunding bonds of which \$125,105,000 represented new money for convention center renovations and expansion and \$35,035,000 represented refunding bonds. The Series 2014 serial bonds mature December 1, 2018 through December 1, 2033. The Series 2014 term bond matures December 1, 2035. All Series 2014 bonds except one maturing on or after December 1, 2024 are callable at par beginning December 1, 2024. The stated interest rate on the Series 2014 serial bonds ranges from 3% to 5%.

The Authority issued \$35,035,000 of refunding bonds with a true interest cost of 2.63% to refund \$36,385,000 of outstanding Series 2007 serial bonds. The net proceeds of \$40,575,557 (including a net bond premium of \$5,801,367 less \$260,810 in underwriting fees and other issuance costs) provided for a deposit of \$40,572,448 into an irrevocable trust with an escrow agent to provide for all future debt service payments on the refunded Series 2007 serial bonds, which were called on December 1, 2017. As a result, the refunded bonds are considered to be defeased and the liability has been removed from the Statement of Net Position. The reacquisition price exceeded the net carrying amount of the old debt by \$3,344,539. This amount, reported in the accompanying basic financial statements as a deferred outflow of resources, is being amortized over the remaining life of the refunded debt, which is shorter than the life of the new debt issued. This refunding was undertaken to reduce total debt service payments over the next 21 years by \$2,785,050 and resulted in an economic gain (difference between the present values of the old and new bond payments) of \$2,223,931.

On September 22, 2020, the Authority advance refunded \$134,340,000 of outstanding Series 2014 renovation and refunding bonds with the issuance of Series 2020A and Series 2020B refunding bonds.

# 5. LONG TERM OBLIGATIONS – CONTINUED

### Series 2015 Refunding Bonds

On October 15, 2015, the Authority issued \$56,150,000 of tax and lease revenue anticipation refunding bonds with a true cost of 2.95%, to refund \$56,150,000 of outstanding 2005 bonds with a true interest cost of 3.65%. The proceeds of \$56,150,000 provided for a deposit of \$56,150,000 into an irrevocable trust with an escrow agent to provide for payment on the 2005 bonds, which were called on December 1, 2015. As a result, the liability for those bonds was removed from the bonds payable balance.

The 2015 refunding resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$713,281. This difference, reported in the accompanying basic financial statements as a deferred outflow of resources, is being charged to operations through calendar year 2027 using the straightline method. The Authority completed the current refunding to reduce its total bond payments through calendar year 2027 by \$9,484,969 and to obtain an economic gain (difference between the present values of the old and new bond payments) of \$7,827,874.

On September 22, 2020, the Authority advance refunded \$27,795,000 of outstanding Series 2015 refunding bonds with the issuance of Series 2020A and Series 2020B refunding bonds.

### Series 2017 Refunding Bonds

On October 16, 2017, the Authority issued \$4,705,000 of tax and lease revenue anticipation refunding bonds with a true cost of 2.05%, to refund \$4,705,000 of outstanding 2007 bonds with a true interest cost of 4.92%. The proceeds of \$4,705,000 provided for a deposit of \$4,705,000 into an irrevocable trust with an escrow agent to provide for payment on the 2007 bonds, which were called on December 1, 2017. As a result, the liability for those bonds was removed from the bonds payable balance.

The 2017 refunding resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$128,729. This difference, reported in the accompanying basic financial statements as a deferred outflow of resources, is being charged to operations through calendar year 2027 using the straightline method. The Authority completed the current refunding to reduce its total bond payments through calendar year 2027 by \$776,979 and to obtain an economic gain (difference between the present values of the old and new bond payments) of \$624,866.

On September 22, 2020, the Authority advance refunded \$2,370,000 of outstanding Series 2017 refunding bonds with the issuance of Series 2020A and Series 2020B refunding bonds.

# 5. LONG TERM OBLIGATIONS – CONTINUED

### Series 2018 Parking Garage

On April 18, 2018, the Authority issued \$18 million in parking garage improvement revenue bonds to finance the expansion of the Ohio Center parking facility. The Series 2018 term bonds mature December 1, 2022, 2027, 2032, and 2037. The stated interest rate on the Series 2018 term bonds ranges from 4.65% to 4.91%.

On May 1, 2020, in order to address a shortfall in parking revenues resulting from the COVID-19 pandemic, the Authority entered into an investment modification agreement with the Franklin County Treasurer (Treasurer) to modify the terms of the Series 2018 Parking Garage bonds, which were purchased by the Treasurer. As a result of this modification, the Series 2018 term bond maturity dates were deferred to December 1, 2027, 2032, and 2037 and the stated interest rates on the Series 2018 term bonds were reduced by 1.0%.

### Series 2019 Parking Garage

On June 26, 2019, the Authority issued \$6 million in parking garage improvement revenue bonds to finance the expansion of the Ohio Center parking facility. The Series 2019 term bonds mature December 1, 2024, 2029, and 2034. The stated interest rate on the Series 2019 term bonds ranges from 4.08% to 4.40%.

On May 1, 2020, in order to address a shortfall in parking revenues resulting from the COVID-19 pandemic, the Authority entered into an investment modification agreement with the Franklin County Treasurer (Treasurer) to modify the terms of the Series 2019 Parking Garage bonds, which were purchased by the Treasurer. As a result of this modification, the Series 2019 term bond maturity dates were deferred to December 1, 2029 and 2034 and the stated interest rates on the Series 2019 term bonds were reduced by 1.0%.

## Series 2020A Refunding Bonds

On September 22, 2020, the Authority issued \$6,700,000 of tax and lease revenue anticipation refunding bonds, Series 2020A, with a true cost of 2.90%, to refund \$9,695,000 of outstanding 2014, 2015 and 2017 bonds with interest rates of 5.0%, 2.96% and 2.05%, respectively. The proceeds of \$6,700,000 plus \$3,222,986 of additional funds provided for a deposit of \$9,922,986 into an irrevocable trust with an escrow agent to provide for payment on the 2014, 2015 and 2017 bonds, which were called on December 1, 2020. As a result, the liability for those bonds was removed from the bonds payable balance.

The 2020A refunding resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$1,531,775. This difference, reported in the accompanying basic financial statements as a deferred inflow of resources, is being amortized through calendar year 2028 using the straight-line method. As a result of the current refunding, the Authority's total bond payments through calendar year 2047 increased by \$2,246,636 for an economic loss (difference between the present values of the old and new bond payments) of \$911,195.

# 5. LONG TERM OBLIGATIONS – CONTINUED

### Series 2020B Refunding Bonds

On September 22, 2020, the Authority issued \$196,005,000 of tax and lease revenue anticipation refunding bonds, Series 2020B, with a true cost of 2.68%, to refund \$154,810,000 of outstanding 2014, 2015 and 2017 bonds with interest rates of 5.0%, 2.96% and 2.05%, respectively. The proceeds of \$196,005,000 provided for a deposit of \$183,511,538 into an irrevocable trust with an escrow agent to provide for payment on the 2014, 2015 and 2017 bonds, which will all be called or mature on December 1, 2024. As a result, the liability for those bonds was removed from the bonds payable balance.

The 2020B refunding resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$15,807,071. This difference, reported in the accompanying basic financial statements as a deferred outflow of resources, is being amortized through calendar year 2028 using the straight-line method. As a result of the current refunding, the Authority's total bond payments through calendar year 2047 increased by \$26,494,279 for an economic loss (difference between the present values of the old and new bond payments) of \$1,092,206.

| Beginning<br>Balance | Additions  | Ending<br>tions Reductions Balance  |   | Due within<br>One Year   |
|----------------------|--|---|---|--|
|                      |  |   |   |  |
|                      |  |   |   |  |
| \$ 149,550,000       | \$ -   | \$ (3,055,000)  | \$ 146,495,000  | \$ 3,250,000   |
|                      |  |   |   |  |
| 151,815,000          | -  | -   | 151,815,000   | -  |
| 91,765,000           | -  | -   | 91,765,000  | -  |
|                      |  |   |   |  |
| 393,130,000          | -  | (3,055,000)   | 390,075,000   | 3,250,000  |
|                      |  |   |   |  |
| 44,122,535           | -  | (1,382,430)   | 42,740,105  | -  |
|                      |  |   |   |  |
| \$ 437,252,535       | \$ -   | \$ (4,437,430)  | \$ 432,815,105  | \$ 3,250,000   |
|                      | Balance           \$ 149,550,000           151,815,000           91,765,000           393,130,000           44,122,535 | Balance       Additions         \$ 149,550,000       \$ -         151,815,000       -         91,765,000       -         393,130,000       -         44,122,535       - | Balance         Additions         Reductions           \$ 149,550,000         \$ -         \$ (3,055,000)           151,815,000         -         -           91,765,000         -         -           393,130,000         -         (3,055,000)           44,122,535         -         (1,382,430) | Balance         Additions         Reductions         Balance           \$ 149,550,000         \$ -         \$ (3,055,000)         \$ 146,495,000           151,815,000         -         -         151,815,000           91,765,000         -         -         91,765,000           393,130,000         -         (3,055,000)         390,075,000           44,122,535         -         (1,382,430)         42,740,105 |

Hotel Fund bonds outstanding at December 31, 2020 are as follows:

## Series 2010

On February 10, 2010, the Authority issued \$160 million in Series 2010 lease revenue anticipation bonds for the purpose of providing funds to (i) pay costs of constructing, equipping, and furnishing a full-service convention center hotel and auxiliary facilities, (ii) fund a bond reserve fund, (iii) pay capitalized interest through August 31, 2012, and (iv) pay costs incurred in connection with the issuance of the Series 2010 Bonds. The Series 2010 serial and term bonds mature December 1, 2016 through December 1, 2042. The stated interest rate on the Series 2010 serial and term bonds ranges from 4.47% to 6.64%.

# 5. LONG TERM OBLIGATIONS – CONTINUED

## Series 2019 – Project Revenue Bonds

On November 20, 2019, the Authority issued \$151,815,000 in Series 2019 project revenue bonds for the purpose of providing funds to (1) finance a portion of the costs of expanding the existing full-service convention center hotel, (2) fund a debt service reserve fund, (3) fund capitalized interest for the 2019 project revenue bonds through December 1, 2022, and (4) pay certain costs of issuance related to the 2019 project revenue bonds. The Series 2019 hotel project revenue serial and term bonds mature December 1, 2025 through December 1, 2051. The stated interest rate on the Series 2019 serial and term bonds is 5.00%.

## Series 2019 – Lease Appropriation Bonds

On November 20, 2019, the Authority issued \$91,765,000 in Series 2019 lease appropriation bonds for the purpose of providing funds to (1) finance a portion of the costs of expanding the existing full-service convention center hotel, (2) fund capitalized interest for the 2019 lease appropriation bonds through December 1, 2022, and (3) pay certain costs of issuance related to the 2019 lease appropriation bonds. The Series 2019 lease appropriation serial and term bonds mature December 1, 2025 through December 1, 2051. The stated interest rate on the Series 2019 lease appropriation serial and term bonds mature December 1, 2025 through December 1, 2051.

Arena Fund bonds outstanding at December 31, 2020 are as follows:

|  | Beginning<br>Balance |                         | Additions |            | Reductions |                           | Ending<br>Balance | Due within<br>One Year |         |
|--|----------------------|-------------------------|-----------|------------|------------|---------------------------|-------------------|------------------------|---------|
| <b>Arena Fund</b><br>First Lien Lease Revenue Bonds<br>Second Lien Lease Revenue Bonds | \$                   | 5,868,417<br>62,693,285 | \$        | -          | *          | (575,800)<br>(62,693,285) | \$<br>5,292,617   | \$                     | 400,000 |
| Series 2020 Refunding Bonds  |                      | -                       |           | 51,500,000 |            | -                         | 51,500,000        |                        | -       |
| Total Arena Fund   | \$                   | 68,561,702              | \$        | 51,500,000 | \$         | (63,269,085)              | \$<br>56,792,617  | \$                     | 400,000 |

#### 2012 First Lien Arena Lease Revenue Bonds

On March 28, 2012, the Authority issued \$10 million first lien arena lease revenue bonds to finance a portion of the purchase of Nationwide Arena. The first lien arena lease revenue bonds were acquired by the Director of Development on behalf of the State of Ohio. The arena lease revenue bonds mature on December 30, 2017, 2018, 2019, 2020 and 2021, with the final maturity subject to limited extension to accommodate principal forgiveness. The principal amount due at the final maturity may be reduced by up to \$500,000 for each year in which certain economic development incentive targets are met to the satisfaction of the State of Ohio in the manner described in the Bond Legislation. During the year, the Authority met the annual incentive target. In accordance with the State Loan Agreement, the Authority's principal balance was reduced by \$500,000.

The stated interest rate on the arena lease revenue bonds is 1.00%. In addition, during any time that principal amounts remain outstanding under the bonds, the Authority shall pay a servicing fee equal to one half of one quarter of one percent of the remaining principal amount then outstanding on the bonds, payable in arrears on a semi-annual basis as of June  $30^{th}$  and December  $31^{st}$  of each year.

## 5. LONG TERM OBLIGATIONS – CONTINUED

On January 30, 2018, the Authority amended the first lien arena lease revenue bonds agreement, dated March 28, 2012, with the Ohio Development Services Agency. In accordance with the amendment, \$5,000,000 in principal of the bonds, together with all servicing fees and all interest accruing on the bonds, originally having \$1,000,000 annual payments due December 31, 2017-2021, will be satisfied and replaced by: (1) \$1,000,000 payable in five annual cash payments; and (2) at least \$4,000,000 in payments in cash or in-kind in the form of advertising. The annual cash payment of \$200,000 per year for five years shall be due on or before December 31 of each year beginning in calendar year 2017, except for calendar year 2017, for which payment shall be due 30 days after receipt of a written invoice from the Ohio Development Services Agency.

The additional \$4,000,000 in payments in cash or in-kind in the form of advertising shall be due on or before December 31 of each year in calendar years 2018 through 2030 in amounts ranging from \$31,583 to \$389,262 per year. During the year, the Authority's principal balance was reduced by \$75,800 for in-kind advertising.

## 2012 Second Lien Arena Lease Revenue Bonds

On March 28, 2012, the Authority issued \$44,208,764 in second lien arena lease revenue bonds to finance a portion of the purchase of Nationwide Arena and to finance other capital and operating activities. The second lien arena lease revenue bonds were acquired by Nationwide Arena LLC. The second lien arena lease revenue bonds mature on December 30, 2039 and are callable for redemption at the option of the Authority, in whole or in part in such series as the Authority shall determine at any time at the redemption price of 100% of the principal amount to be redeemed plus accrued interest to the redemption date. The stated interest rate on the arena lease revenue bonds is 4.875%.

Beginning in calendar year 2013, the Authority began receiving a percentage of casino tax collections from the City and County. These collections are used fund operations, land lease payments, real estate taxes, and capital improvements of the arena. Once these obligations have been satisfied, any remaining collections were to be applied to debt service. If casino tax collections were insufficient to pay debt service, Nationwide had agreed to defer payments until revenues were available. There was no obligation on the part of the Authority to cover outstanding debt for the arena if casino tax collections proved inadequate.

On January 30, 2020, the Authority issued a \$51,500,000 Second Lien Arena Lease Refunding Revenue Bond, Series 2020, to refund \$62,693,285 (including outstanding principal and capitalized bond interest) of outstanding Series 2012 Second Lien Arena Lease Revenue Bonds. As a result, the liability for the 2012 Second Lien Arena Lease Revenue Bonds was removed from the bonds payable balance. The Series 2020 Second Lien Arena Lease Refunding Revenue Bond provides the Hotel Residuals Fund as an additional source of funding for the payment thereof at maturity on December 15, 2029. The principal amount of the refunding bond which is outstanding after the maturity date shall bear interest at the rate of four percent (4.00%) per annum until the principal amount thereof is paid or duly provided for, based on a 365 or 366day year, as applicable, for the number of days elapsed.

The Series 2020 refunding resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$11,193,285. In addition, \$1,782,840 of accrued, but not yet capitalized, bond interest was forgiven by the bond holder, for a total liability reduction of \$12,976,125. This gain on the restructuring of payables is reported as a special item on the Statement of Revenues, Expenses and Changes in Net Position.

# 5. LONG TERM OBLIGATIONS – CONTINUED

### **Bond Principal and Interest Payments**

Bonds mature on December 1. Interest on the term and serial bonds is payable semiannually on June 1 and December 1. Interest has been accrued on all bonds through December 31, 2020. Excise taxes and rents collected after the issuance date of the bonds, to the extent these taxes and rents are necessary to satisfy debt service requirements, are appropriated for principal and interest payments due and payable until the bonds are fully retired on December 1, 2051. Principal and interest requirements to retire the Authority's bonds are as follows:

|           | <b>Convention Center Fund</b> |             | Hotel Fund        |           |             |          | Arena Fund  |           |            |          |   |
|-----------|-------------------------------|-------------|-------------------|-----------|-------------|----------|-------------|-----------|------------|----------|---|
|           |                               | Principal   | <br>Interest      | Principal |             | Interest |             | Principal |            | Interest |   |
| 2021      | \$                            | -           | \$<br>8,763,330   | \$        | 3,250,000   | \$       | 21,461,836  | \$        | 400,000    | \$       | - |
| 2022      |                               | -           | 8,763,330         |           | 3,455,000   |          | 21,287,961  |           | 1,389,262  |          | - |
| 2023      |                               | -           | 8,863,832         |           | 3,670,000   |          | 21,099,663  |           | 389,262    |          | - |
| 2024      |                               | 2,550,000   | 8,914,832         |           | 3,895,000   |          | 20,897,813  |           | 389,262    |          | - |
| 2025      |                               | 13,750,000  | 8,896,780         |           | 6,915,000   |          | 20,681,641  |           | 389,262    |          | - |
| 2026-2030 |                               | 96,912,500  | 36,155,279        |           | 43,275,000  |          | 96,884,548  |           | 53,446,310 |          | - |
| 2031-2035 |                               | 102,163,500 | 23,664,293        |           | 60,645,000  |          | 82,375,619  |           | 389,259    |          | - |
| 2036-2040 |                               | 59,823,500  | 10,077,885        |           | 80,345,000  |          | 62,522,592  |           | -          |          | - |
| 2041-2045 |                               | 23,793,500  | 3,377,609         |           | 83,710,000  |          | 37,467,002  |           | -          |          | - |
| 2046-2050 |                               | 6,805,000   | 344,680           |           | 81,980,000  |          | 17,429,500  |           | -          |          | - |
| 2051      |                               | -           | <br>-             |           | 18,935,000  |          | 946,750     |           | -          |          | - |
|           | \$                            | 305,798,000 | \$<br>117,821,850 | \$        | 390,075,000 | \$       | 403,054,925 | \$        | 56,792,617 | \$       | - |

## Pledged Revenues

Revenues from the operation of all parking facilities owned by the Authority have been pledged towards the payment of debt service due on parking facility bonds. The lender with respect to the Authority's parking facilities has no recourse against other revenues or assets of the Authority.

Casino tax revenue appropriated by the City and the County and accumulated revenues in the Hotel Residual Fund have been pledged toward the payment of debt service due on the Series 2020 Arena Second Lien Arena Lease Refunding Revenue Bond.

## Defeased Debt Outstanding

As noted above, the Authority has defeased various bond issues by creating separate irrevocable trust funds. When such debt has been issued, the proceeds have been used to purchase U.S. government securities that were placed in the trust funds. The investments and fixed earnings from the investments are sufficient to fully service the defeased debt until the debt is called or matures. For financial reporting purposes, the debt has been considered defeased and therefore removed as a liability from the Authority's financial statements. As of December 31, 2020, the amount of defeased debt outstanding was \$164,505,000 and the irrevocable trust account balance was \$180,005,894.

### 6. RESTRICTED CASH AND INVESTMENTS

In accordance with the Convention Center Fund bond indentures, the Authority created the project construction and bond payment funds to provide for the payment of construction costs and bond principal and interest, as well as the debt service and rental reserve funds to provide for the payment of bond principal and interest in the event the amount in the bond payment fund is insufficient. The debt service reserve requirement is an amount equal to the maximum bond service charges payable with respect to the outstanding bonds during any bond year, without regard to any optional redemption. The rental reserve to the outstanding bonds during any bond year, without regard to optional redemption.

Additionally, for the Convention Center Fund, in accordance with lease and sublease agreements between the Authority and the City of Columbus and Franklin County, the City and County will provide necessary funds for the payment of bond principal and interest if the rental reserve and debt service funds are depleted. These amounts are subject to annual appropriation by the City and County. As an additional precaution, the lease with the City and County provides for the application of Convention and Visitors Bureau Taxes levied and collected by the City to deficiencies in debt service payments after the rental reserve fund has been depleted. If after the application of foregoing amounts, additional amounts are required to meet the City's and the County's obligations under the lease, such amounts will be paid by the City and the County, in equal shares, from their general resources, provided that their respective legislative bodies have appropriated funds for such purpose.

In accordance with the 2010 Hotel Fund bond indenture, the Authority created the project construction and bond payment funds to provide for the payment of construction costs and bond principal and interest, as well as the debt service and rental reserve funds to provide for the payment of bond principal and interest in the event the amount in the bond payment fund is insufficient. The debt service reserve requirement is equal to one-half of the maximum bond service charges payable with respect to the outstanding bonds during any bond year (excluding the final bond year), without regard to any optional redemption. The rental reserve requirement is \$8.0 million.

Additionally, for the Hotel Fund, in accordance with the Cooperative Agreement dated January 1, 2010 among the Authority, Franklin County, and the City of Columbus, the County will provide necessary funds for the payment of bond principal and interest if the rental reserve and debt service funds are depleted. These amounts are subject to annual appropriation by the County. As an additional precaution, the Cooperative Agreement provides for the City to establish by January 1, 2012, a Parking Meter Contribution Fund with a balance of \$1.4 million to assist with debt service payments if the rental reserve fund has been depleted. The Hotel Cooperative Agreement also provides for the Authority to establish a ground lease rents fund to assist with debt service payments if the rental reserve fund has been depleted. The parking meter contribution fund, the ground lease fund and the rental reserve fund will be used prior to use of the debt service reserve fund. Reserve funds used for debt service will be replenished to required balances as soon as funds become available.

### 6. RESTRICTED CASH AND INVESTMENTS - CONTINUED

Per the 2019 Hotel Fund bond indenture, the Authority created several new project construction and bond payment funds for the hotel to provide for the payment of construction costs and bond principal and interest payments. In accordance with the First Supplement to the Cooperative Agreement dated January 1, 2010, several new reserve accounts were established to provide for the payment of 2010 and 2019 bond principal and interest in the event that amounts in the bond payment fund are insufficient.

Such funds include a new debt service reserve fund for Hotel Project Revenue Bonds Series 2019 with a reserve requirement equal to \$15,181,500; a hotel consolidated bond fund for both the 2010 bond issue and the 2019 bond issue (both series) with a reserve requirement equal to \$25.0 million; and a new 2010 bond payment fund with an initial reserve requirement of \$2.0 million. The consolidated bond fund and the 2010 bond payment fund, along with the parking meter contribution fund, the ground lease fund and the rental reserve fund will be used prior to the 2010 and 2019 debt service reserve funds to pay principal and interest. Reserve funds used for debt service will be replenished to required balances as soon as funds become available. Additionally, for the 2019 Bond Fund, in accordance with the First Supplement to the Cooperative Agreement dated January 1, 2010, the City and County will provide necessary funds for the payment of bond principal and interest for only the Lease Appropriation Bonds, Series 2019 if the consolidated bond fund is depleted. This payment is subject to annual appropriation by the City and County.

The First Supplement to the Cooperative Agreement dated January 1, 2010 also established a new fund for the deposit of residual monies available after all hotel debt service and interest payments are meet and all hotel reserve funds are fully funded. This reserve fund is restricted per terms of 2019 Hotel Fund bond indenture.

For the Arena Fund, in accordance with the Arena Management Agreement, the Authority is required to maintain an Arena capital improvements account. Each year, the Authority is required to make deposits to the account to the extent casino tax revenues are available. In 2020, casino tax deposits of \$0 were made to the account and interest earned was \$4,190. At year-end, the balance in this account was \$608,647. The entire balance is reported as Restricted Investments in the Statement of Net Position.

### 6. RESTRICTED CASH AND INVESTMENTS - CONTINUED

The balances in the Convention Center and Hotel funds at year-end, which are also reported as Restricted Cash and Restricted Investments in the Statement of Net Position, as well as the required balances, were as follows:

|                                | <br>Convention   | Cen           | ter Fund   | Hotel Fund     |                |  |  |
|--------------------------------|------------------|---------------|------------|----------------|----------------|--|--|
|                                | Required         |               | Restricted | Required       | Restricted     |  |  |
|                                | <br>Balance      | Balance       |            | Balance        | Balance        |  |  |
| Construction Fund              | \$<br>1,099,732  | \$            | 1,099,732  | \$ 188,157,493 | \$ 188,157,493 |  |  |
| Bond Payment Fund              | 5,319,931        |               | 5,319,931  | -              | -              |  |  |
| Debt Service Reserve Fund      | 25,400,413       |               | 25,564,412 | -              | -              |  |  |
| 2010 Bond Payment Fund         | -                |               | -          | 2,000,000      | 52,132         |  |  |
| 2019 Bond Payment Fund         | -                |               | -          | 27,557,868     | 27,557,868     |  |  |
| Consolidated Bond Fund         | -                |               | -          | 25,000,000     | 25,061,040     |  |  |
| 2010 Debt Service Reserve Fund | -                |               | -          | 6,391,264      | 6,437,820      |  |  |
| 2019 Debt Service Reserve Fund | -                |               | -          | 15,181,500     | 15,379,473     |  |  |
| Rental Reserve Fund            | 12,700,207       |               | 12,746,406 | 8,000,000      | 5,634,862      |  |  |
| Operating Reserve Fund         | -                |               | -          | 2,400,000      | 1,931,473      |  |  |
| FF&E Reserve Fund              | 111,195          |               | 111,195    | 6,549,839      | 6,549,839      |  |  |
| Ground Lease Rents Fund        | -                |               | -          | 1,000,000      | 2,147          |  |  |
| Hotel Residuals Fund           | <br>-            |               | -          | 1,916,215      | 1,916,215      |  |  |
| Total                          | \$<br>44,631,478 | \$ 44,841,676 |            | \$ 284,154,179 | \$ 278,680,362 |  |  |

# 7. FACILITY OPERATOR AGREEMENTS

### A. Convention Center

The management, operations and marketing of the Greater Columbus Convention Center (herein referred to as Convention Center) is facilitated through a Consulting, Marketing and Management Agreement with SMG. The main term of the current agreement commenced on January 1, 2012 and ended at midnight on December 31, 2014. In accordance with the terms of the agreement, the Authority extended the term of the agreement several times on the same terms and conditions through December 31, 2021.

As part of this agreement SMG is responsible for the financial activity of the Convention Center. SMG financially manages all revenues collected by the Convention Center from rental income; income from food and beverage sales; retail mall and food court lease income and revenue received from the operation of parking lots. In turn, SMG utilizes these revenues to pay for expenses associated with operating the facility (i.e., salaries of permanent and temporary staff who orchestrate events and handle administrative functions; utility expenses; the promotion and advertising of the Convention Center; and general facility maintenance and repair expenses). Financial activity of the Convention Center is audited annually and reviewed by management.

# 7. FACILITY OPERATOR AGREEMENTS – CONTINUED

Bottom line performance of the Convention Center is incorporated annually into the Authority's basic financial statements as a reported change to gain/loss from center operations. During the fiscal year, SMG paid the Authority \$1,125,376 and the payable amount at fiscal year-end was \$96,767.

As base compensation to SMG for providing services, the Authority shall pay SMG during each fiscal year of the main term and the renewal term, if any, an annual fixed fee as follows:

| Year      | Fixed Fee  |
|-----------|--|
| 2012      | 2010 Base Fee under the 2006 Management Agreement as adjusted by change in CPI-U from January 1, 2011 through December 31, 2011. |
| 2013-2021 | Based upon prior year, as adjusted below by change in CPI-U  |

For each of the calendar years during the main term (commencing with the 2013 calendar year), the fixed fee shall be equal to the fixed fee for the immediately preceding calendar year, increased or decreased by the lesser of (i) the percentage change in the CPI-U, during the one year period ending in November 30 immediately preceding such calendar year, or (ii) three percent (3%). The foregoing annual fixed compensation shall be payable in equal monthly installments due on or before the last day of each month during such calendar year. SMG is also eligible for an annual incentive fee, not to exceed the fixed fee noted above, for not only achieving, but surpassing, facility quality standards, guest service standards, and financial performance standards as set forth in the facility operator agreement. Evaluation of SMG's performance in regard to these standards is conducted annually by the Authority, in large part, upon input and surveys received directly from guests, client feedback and third-party review. SMG's incentive fees during the calendar year were \$76,411.

In accordance with the terms of the Management Agreement, the Authority is required to provide the operator certain operating funds sufficient to meet operating expenses. During the calendar year, the Authority provided SMG with \$2.0 million to meet operating expenses.

In addition to the Authority's agreement with SMG, food and beverage operations are facilitated through a contract with Levy Premium Foodservice Limited Partnership (Levy). The five-year contract commenced on November 10, 2016 terminates on the last day of the last month of the fifth anniversary of the commencement date. The Authority has an option to extend for an additional three year term by providing written notice at least 60 days prior to the end of the then-current term. The Authority also has the option to terminate the contract agreement at any time if Levy breaches any term of the agreement and the breach is not cured within 15 days or cannot be cured.

As base compensation for providing services, the Authority shall pay Levy a Base Management Fee equal to the lesser of (a) \$200,000 per contract year, or (b) 2.25% of gross receipts. The Base Management Fee will remain fixed during the initial term and will be reset, based on the consumer price index, at the beginning of any renewal term. In addition, Levy has an opportunity to earn an Annual Incentive Fee, up to 2% of gross receipts each calendar year, not to exceed \$100,000, if certain minimum operating criteria are met, as set forth in the agreement.

# 7. FACILITY OPERATOR AGREEMENTS – CONTINUED

### B. Hotel

On July 16, 2010, the Authority executed a hotel operating agreement with Hilton Management, LLC (Manager) to manage and operate the Hotel, consisting of approximately 532 hotel guest rooms, approximately 22,750 square feet of net usable meeting space, a ballroom of at least 12,000 square feet, a pedestrian skybridge connecting directly to the Convention Center and other supporting facilities associated therewith. The term of the hotel operating agreement commenced on the opening date and was to continue for a period of 15 years from the date from and after the opening date.

On December 4, 2019, the Authority executed an amended and restated hotel operating agreement with Hilton Management, LLC, effective January 1, 2020, to engage the hotel operator to continue its management and operation of the hotel, including the management and operation of the new hotel tower. The initial operating term of the amended and restated hotel operating agreement will commence on January 1, 2020 and continue until October 18, 2027. Upon the expansion opening date, the operating term shall be automatically extended to expire on the date that is twenty-three years from and after the expansion opening date.

*Base Management Fee* – The base management fee shall mean an amount equal to a percentage of total operating revenue as follows:

| Date of this Agreement until the Expansion Opening Date   | 3.00% of Total Operating Revenues |
|---|-----------------------------------|
| Expansion Opening Date through the First<br>Full Year of Operations after the<br>Expansion Opening Date | 2.50% of Total Operating Revenues |
| Second Full Year of Operations after the Expansion Opening Date   | 2.75% of Total Operating Revenues |
| Third Full Year of Operations after the Expansion Opening Date and thereafter                           | 3.00% of Total Operating Revenues |

# 7. FACILITY OPERATOR AGREEMENTS - CONTINUED

Subordinate Management Fee – The subordinate management fee shall mean an amount equal to a percentage of total operating revenue as follows:

| Date of this Agreement until the Expansion Opening Date   | 1.00% of Total Operating Revenues |
|---|-----------------------------------|
| Expansion Opening Date through the First<br>Full Year of Operations after the<br>Expansion Opening Date | 0.50% of Total Operating Revenues |
| Second Full Year of Operations after the Expansion Opening Date   | 0.75% of Total Operating Revenues |
| Third Full Year of Operations after the Expansion Opening Date and thereafter                           | 1.00% of Total Operating Revenues |

The Subordinate Management Fee will be subordinated to certain other payments as provided for in the amended hotel operating agreement.

C. Arena

On March 28, 2012, the Authority entered into an Arena Management Agreement with Columbus Arena Management LLC (CAM) to manage and operate Nationwide Arena. The agreement provided that CAM be responsible for the financial results of the Arena operations effective January 1, 2012.

The Arena Management Agreement requires the Authority to provide a pre-determined annual funding amount to be used for Arena operational expenses to the extent casino tax revenues are available. For calendar year 2020, the Authority contributed \$4,601,485.

## 8. VACATION, SICK AND PERSONAL LEAVE

Authority employees are granted vacation, sick, and personal leave at amounts which vary by length of service. In the event of termination, employees are reimbursed for accumulated vacation and personal leave, along with a percentage of their sick leave balance based on years of service at the employee's current wage.

Vacation, sick, and personal leave earned by the Authority's employees has been recorded in the Convention Center Fund. The Authority calculates sick leave based on the termination method. Payment of vacation, sick, and personal leave is dependent upon many factors; therefore, timing of future payments is not readily determinable. However, management believes the payment of vacation and sick leave will not have a material adverse impact on the availability of the Authority's cash balances.

### 8. VACATION, SICK AND PERSONAL LEAVE - CONTINUED

Changes in compensated absences balances for the fiscal year are as follows:

|                    | Beginning  |            |             | Ending     | Due Within |  |
|--------------------|------------|------------|-------------|------------|------------|--|
|                    | Balance    | Earned     | Used        | Balance    | One Year   |  |
| Calendar Year 2020 | \$ 227,484 | \$ 106,314 | \$ (88,354) | \$ 245,444 | \$ -       |  |

## 9. **OPERATING LEASES**

On November 27, 1996 the Authority entered into a Master Lease Agreement with the City of Columbus (the "City") which created leasehold estate interests for certain property, plant, and equipment (the "South Facility"), the site of the Convention Center, and the Columbus Hotel Community Urban Redevelopment Corporation lease.

In addition to the lease agreements noted below, the Authority owns all rights, title and interest in, to and under any and all leases, tenancy or occupancy agreements affecting the South Facility premises, as well as all security deposits and guaranties. These leases are retail leases with various retail terms. The retail lease revenue is recognized by the operators of the facility in accordance with the operating method.

### Columbus Hotel Community Urban Redevelopment Corporation

The Authority leases land to the Columbus Hotel Community Urban Redevelopment Corporation (the Hyatt) for a term that commenced on December 23, 1978 and ends on July 19, 2051, unless sooner terminated in accordance with the lease agreement. The Hyatt pays the Authority lease rent at the annual rate of \$125,000. The Authority receives additional compensation from the Hyatt if the Hyatt meets certain targets for cash flow. Additional compensation for the calendar year was \$0. SMG, the Authority's facility operator, also recorded revenues of \$960,913 during the calendar year from Ohio Center Hotel Company, LTD. (an affiliate of Hyatt) for providing services consisting primarily of utilities, parking and meeting space rentals.

## Drury Inns, Inc.

On February 20, 2001, the Authority entered into a ground lease agreement with Drury Inns, Inc. (the Tenant) under which the Tenant leased land from the Authority and developed the land with a hotel and related improvements. The term of the lease commenced on February 20, 2001 and expires on the last day of the 25<sup>th</sup> lease year, unless the term is extended or the lease is validly canceled before then.

The Tenant has the option to extend the term for a period of ten lease years by giving notice of the exercise of the option any time prior to the 365<sup>th</sup> day before the last day of the 25<sup>th</sup> lease year. If the Tenant exercises the option to extend the term for a period of ten lease years, the Tenant shall have an additional option to extend the term for another period of ten lease years by giving notice of the exercise of the option any time prior to the 365<sup>th</sup> day before the extended expiration date. If the Tenant exercises the second option granted, the Tenant shall have the additional option to extend the term through July 19, 2051 by giving notice of the exercise of the option any time prior to the 365<sup>th</sup> day before the extended expiration date.

## 9. OPERATING LEASES - CONTINUED

The Tenant pays the Authority basic rent, as well as percentage rent, which is the amount by which a certain percentage of revenue exceeds basic rent. Applicable amounts are as follows:

| Lease Years                   | Basic Rent | Percentage Rent                         |
|-------------------------------|------------|---|
| Years 1 through 5, per annum  | \$125,000  | 4%                                      |
| Years 6 through 10, per annum | \$150,000  | 4.75%                                   |
|                               |            | 4.75% of the first \$6,000,000 and 5.5% |
| Years 11 and after, per annum | \$175,000  | of any excess of \$6,000,000            |

On March 31, 2020, due to the adverse financial impact of the COVID-19 pandemic, the Authority agreed to waive monthly basic rent from April 1, 2020 through September 30, 2020. Then on December 8, 2020, the Authority agreed to reduce monthly basic rent from \$14,583 to \$7,250 from December 1, 2020 through March 31, 2021. For the year 2020, the Tenant paid the Authority \$109,736 in base rent.

# 10. DEFINED BENEFIT PENSION PLANS

# Net Pension Liability

The net pension liability reported on the statement of net position represents a liability to employees for pensions. Pensions are a component of exchange transactions--between an employer and its employees— of salaries and benefits for employee services. Pensions are provided to an employee—on a deferred-payment basis—as part of the total compensation package offered by an employer for employee services each financial period. The obligation to sacrifice resources for pensions is a present obligation because it was created as a result of employment exchanges that already have occurred.

The net pension liability represents the Authority's proportionate share of each pension plan's collective actuarial present value of projected benefit payments attributable to past periods of service, net of each pension plan's fiduciary net position. The net pension liability calculation is dependent on critical long-term variables, including estimated average life expectancies, earnings on investments, cost of living adjustments and others. While these estimates use the best information available, unknowable future events require adjusting this estimate annually.

Ohio Revised Code limits the Authority's obligation for this liability to annually required payments. The Authority cannot control benefit terms or the manner in which pensions are financed; however, the Authority does receive the benefit of employees' services in exchange for compensation including pension.

GASB 68 assumes the net pension liability is solely the obligation of the employer, because (1) they benefit from employee services; and (2) State statute requires all funding to come from these employers. All contributions to date have come solely from these employers (which also includes costs paid in the form of withholdings from employees). State statute requires the pension plans to amortize unfunded liabilities within 30 years. If the amortization period exceeds 30 years, each pension plan's board must propose corrective action to the State legislature. Any resulting legislative change to benefits or funding could significantly affect the net pension liability. Resulting adjustments to the net pension liability would be effective when the changes are legally enforceable.

### 10. DEFINED BENEFIT PENSION PLANS - CONTINUED

The proportionate share of each plan's unfunded benefits is presented as a long-term net pension liability on the accrual basis of accounting. Any liability for the contractually-required pension contribution outstanding at the end of the year is included in *accrued liabilities and other* on the accrual basis of accounting.

### Plan Description

Plan Description - Authority employees participate in the Ohio Public Employees Retirement System (OPERS). OPERS administers three separate pension plans. The traditional pension plan is a cost-sharing, multiple-employer defined benefit pension plan. The member-directed plan is a defined contribution plan and the combined plan is a cost-sharing, multiple-employer defined benefit pension plan with defined contribution features. While members (e.g. Authority employees) may elect the member-directed plan and the combined plan, substantially all employee members are in OPERS' traditional plan; therefore, the following disclosure focuses on the traditional pension plan.

OPERS provides retirement, disability, survivor and death benefits, and annual cost of living adjustments to members of the traditional plan. Authority to establish and amend benefits is provided by Chapter 145 of the Ohio Revised Code. OPERS issues a stand-alone financial report that includes financial statements, required supplementary information and detailed information about OPERS' fiduciary net position that may be obtained by visiting <u>https://www.opers.org/financial/reports.shtml</u>, by writing to the Ohio Public Employees Retirement System, 277 East Town Street, Columbus, Ohio 43215-4642, or by calling 800-222-7377.

Senate Bill (SB) 343 was enacted into law with an effective date of January 7, 2013. In the legislation, members were categorized into three groups with varying provisions of the law applicable to each group. The following table provides age and service requirements for retirement and the retirement formula applied to final average salary (FAS) for the three member groups under the traditional plan as per the reduced benefits adopted by SB 343 (see OPERS CAFR referenced above for additional information):

| <b>Group A</b>                            | <b>Group B</b>                            | <b>Group C</b>                           |
|---|---|--|
| Eligible to retire prior to               | 20 years of service credit prior to       | Members not in other Groups              |
| January 7, 2013 or five years             | January 7, 2013 or eligible to retire     | and members hired on or after            |
| after January 7, 2013                     | ten years after January 7, 2013           | January 7, 2013                          |
| State and Local State and Local           |   | State and Local                          |
| Age and Service Requirements:             | Age and Service Requirements:             | Age and Service Requirements:            |
| Age 60 with 60 months of service credit   | Age 60 with 60 months of service credit   | Age 57 with 25 years of service credit   |
| or Age 55 with 25 years of service credit | or Age 55 with 25 years of service credit | or Age 62 with 5 years of service credit |
| Formula:                                  | Formula:                                  | Formula:                                 |
| 2.2% of FAS multiplied by years of        | 2.2% of FAS multiplied by years of        | 2.2% of FAS multiplied by years of       |
| service for the first 30 years and 2.5%   | service for the first 30 years and 2.5%   | service for the first 35 years and 2.5%  |
| for service years in excess of 30         | for service years in excess of 30         | for service years in excess of 35        |

Final average Salary (FAS) represents the average of the three highest years of earnings over a member's career for Groups A and B. Group C is based on the average of the five highest years of earnings over a member's career.

### **10. DEFINED BENEFIT PENSION PLANS - CONTINUED**

Members who retire before meeting the age and years of service credit requirement for unreduced benefits receive a percentage reduction in the benefit amount. The initial amount of a member's pension benefit is vested upon receipt of the initial benefit payment for calculation of an annual cost-of-living adjustment.

When a benefit recipient has received benefits for 12 months, current law provides for an annual cost-ofliving adjustment (COLA). This COLA is calculated on the base retirement benefit at the date of retirement and is not compounded. For those retiring prior to January 7, 2013, the COLA is 3 percent. For those retiring subsequent to January 7, 2013, beginning in calendar year 2019, current law provides that the COLA will be based on the average percentage increase in the Consumer Price Index, capped at 3 percent.

Beginning in 2022, the Combined Plan will be consolidated under the Traditional Pension Plan (defined benefit plan) and the Combined Plan option will no longer be available for new hires beginning in 2022.

Funding Policy - The Ohio Revised Code (ORC) provides statutory authority for member and employer contributions as follows:

| 2020 Statutory Maximum Contribution Rates          |        |  |  |  |  |  |  |
|--|--------|--|--|--|--|--|--|
| Employer   | 14.0 % |  |  |  |  |  |  |
| Employee   | 10.0 % |  |  |  |  |  |  |
| <b>2020 Actual Contribution Rates</b><br>Employer: |        |  |  |  |  |  |  |
| Pension  | 14.0 % |  |  |  |  |  |  |
| Post-employment Health Care Benefits               | 0.0    |  |  |  |  |  |  |
| Total Employer                                     | 14.0 % |  |  |  |  |  |  |
| Employee   | 10.0 % |  |  |  |  |  |  |

Employer contribution rates are actuarially determined and are expressed as a percentage of covered payroll. The Authority's contractually required contribution was \$122,288 for 2020. Of this amount, \$13,536 is reported as *accrued liabilities and other*.

## Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

The net pension liability for OPERS were measured as of December 31, 2019, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The Authority's proportion of the net pension asset/liability was based on the Authority's share of contributions to the pension plan relative to the contributions of all participating entities. Following is information related to the proportionate share and pension expense:

|   | Traditional Plan |            | Combined Plan |        | Total |           |
|---|------------------|------------|---------------|--------|-------|-----------|
| Proportionate Share of the Net<br>Pension Liability | \$               | 1,181,790  | \$            | -      | \$    | 1,181,790 |
| Current Measurement Date                            |                  | 0.005979%  | 0.0           | 00000% |       |           |
| Prior Measurement Date                              |                  | 0.006004%  | 0.0           | 00000% |       |           |
| Change in Proportionate Share                       |                  | -0.000025% | 0.0           | 00000% |       |           |
| Pension Expense                                     | \$               | 219,499    | \$            | 894    | \$    | 220,393   |

### 10. DEFINED BENEFIT PENSION PLANS - CONTINUED

Other than contributions made subsequent to the measurement date and differences between projected and actual earnings on investments; deferred inflows/outflows of resources are recognized in pension expense beginning in the current period, using a straight line method over a closed period equal to the average of the expected remaining services lives of all employees that are provided with pensions, determined as of the beginning of the measurement period. Net deferred inflows/outflows of resources pertaining to the differences between projected and actual investment earnings are similarly recognized over a closed five year period. At December 31, 2020, the Authority reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|  | Traditional Plan |         | Combined Plan |        | <br>Total     |
|--|------------------|---------|---------------|--------|---------------|
| Deferred Outflows of Resources                     |                  |         |               |        |               |
| Changes of assumptions                             | \$               | 63,120  | \$            | -      | \$<br>63,120  |
| Changes in proportionate share                     |                  | -       |               | 11,385 | 11,385        |
| Authority contributions subsequent to the          |                  |         |               |        |               |
| measurement date                                   |                  | 122,288 |               | -      | <br>122,288   |
| Total Deferred Outflows of Resources               |                  | 185,408 |               | 11,385 | <br>196,793   |
|  |                  |         |               |        |               |
| Deferred Inflows of Resources                      |                  |         |               |        |               |
| Differences between expected and actual experience |                  | 14,942  |               | -      | 14,942        |
| Net difference between projected and               |                  |         |               |        |               |
| actual earnings on pension plan investments        |                  | 235,741 |               | -      | 235,741       |
| Changes in proportionate share                     |                  | 8,316   |               | 5,691  | <br>14,007    |
| Total Deferred Inflows of Resources                | \$               | 258,999 | \$            | 5,691  | \$<br>264,690 |

\$122,288 reported as deferred outflows of resources related to pension resulting from Authority contributions subsequent to the measurement date will be recognized as pension expense in the year ending December 31, 2021. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pension will be recognized in pension expense as follows:

|                          | Traditional Plan |           | Combined Plan |       | Total |           |
|--------------------------|------------------|-----------|---------------|-------|-------|-----------|
| Year Ending December 31: |                  |           |               |       |       |           |
| 2021                     | \$               | (34,723)  | \$            | 894   | \$    | (33,829)  |
| 2022                     |                  | (77,315)  |               | 894   |       | (76,421)  |
| 2023                     |                  | 9,763     |               | 894   |       | 10,657    |
| 2024                     |                  | (93,604)  |               | 894   |       | (92,710)  |
| 2025                     |                  | -         |               | 1,663 |       | 1,663     |
| Thereafter               |                  | -         |               | 455   |       | 455       |
| Total                    | \$               | (195,879) | \$            | 5,694 | \$    | (190,185) |

# 10. DEFINED BENEFIT PENSION PLANS - CONTINUED

## Actuarial Assumptions

Actuarial valuations of an ongoing plan involve estimates of the values of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and cost trends. Actuarially determined amounts are subject to continual review or modification as actual results are compared with past expectations and new estimates are made about the future.

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employers and plan members) and include the types of benefits provided at the time of each valuation. The total pension liability was determined by an actuarial valuation as of December 31, 2019, using the following key actuarial assumptions and methods applied to all prior periods included in the measurement in accordance with the requirements of GASB 67. Key methods and assumptions used in the latest actuarial valuation, reflecting experience study results, prepared as of December 31, 2019 are presented below.

| Wage Inflation                               | 3.25 percent                                   |
|--|--|
| Future Salary Increases, including inflation | 3.25 to 10.75 percent including wage inflation |
| COLA or Ad Hoc COLA                          | Pre-1/7/13 Retirees: 3 percent, simple         |
|  | Post-1/7/13 Retirees: 3 percent simple through |
|  | 2020, then 2.15 percent simple                 |
| Investment Rate of Return                    | 7.2 percent                                    |
| Actuarial Cost Method                        | Individual Entry Age                           |

In October 2019, the OPERS Board adopted a change in COLA for Post-January 7, 2013 retirees, changing it from three percent simple through 2018 then 2.15 simple to 1.4 percent simple through 2020 the 2.15 percent simple.

### **10. DEFINED BENEFIT PENSION PLANS - CONTINUED**

Pre-retirement mortality rates are based on the RP-2014 Employees mortality table for males and females, adjusted for mortality improvement back to the observation period base year of 2006. The base year for males and females was then established to be 2015 and 2010, respectively. Post-retirement mortality rates are based on the RP-2014 Healthy Annuitant mortality table for males and females, adjusted for mortality improvement back to the observation period base year of 2006. The base year for males and females and females was then established to be 2015 and 2010, respectively. Post-retirement mortality rates for disabled retirees are based on the RP-2014 Disabled mortality table for males and females, adjusted for mortality improvement back to the observation period base year of 2006. The base year for disabled retirees are based on the RP-2014 Disabled mortality table for males and females, adjusted for mortality improvement back to the observation period base year of 2006. The base year for males and females was then established to be 2015 and 2010, respectively. Post-retirement mortality rates for disabled retirees are based on the RP-2014 Disabled mortality table for males and females, adjusted for mortality improvement back to the observation period base year of 2006. The base year for males and females was then established to be 2015 and 2010, respectively. Mortality rates for a particular calendar year are determined by applying the MP-2015 mortality improvement scale to all of the above described tables.

The most recent experience study was completed for the five year period ended December 31, 2015.

During 2019, OPERS managed investments in three investment portfolios: the Defined Benefit portfolio, the Health Care portfolio, and the Defined Contribution portfolio. The Defined Benefit portfolio contains the investment assets of the Traditional Pension Plan, the defined benefit component of the Combined Plan and the annuitized accounts of the Member-Directed Plan. Within the Defined Benefit portfolio, contributions into the plans are all recorded at the same time, and benefit payments all occur on the first of the month. Accordingly, the money-weighted rate of return is considered to be the same for all plans within the portfolio. The annual money-weighted rate of return expressing investment performance, net of investment expenses and adjusted for the changing amounts actually invested, for the Defined Benefit portfolio was 17.2 percent for 2019.

The allocation of investment assets with the Defined Benefit portfolio is approved by the OPERS Board of Trustees as outlined in the annual investment plan. Plan assets are managed on a total return basis with a long-term objective of achieving and maintaining a fully funded status for the benefits provided through the defined benefit pension plans. The long-term expected rate of return on defined benefit investment assets was determined using a building-block method in which best-estimate ranges of expected future real rates of return are developed for each major asset class. These ranges are combined to produce the long-term expected real rate of return by weighting the expected future real rates of return by the target asset allocation percentage, adjusted for inflation. Best estimates of arithmetic real rates of return were provided by the Board's investment consultant. For each major asset class that is included in the Defined Benefit portfolio's target asset allocation as of December 31, 2019, these best estimates are summarized in the following table:

|                        | Target     | Weighted Average Long-Term<br>Expected Real Rate of Return |
|------------------------|------------|--|
| Asset Class            | Allocation | (Arithmetic)   |
| Fixed Income           | 25.00 %    | 1.83 %   |
| Domestic Equities      | 19.00      | 5.75   |
| Real Estate            | 10.00      | 5.20   |
| Private Equity         | 12.00      | 10.70  |
| International Equities | 21.00      | 7.66   |
| Other investments      | 13.00      | 4.98   |
| Total                  | 100.00 %   | 5.61 %   |

# **10. DEFINED BENEFIT PENSION PLANS - CONTINUED**

**Discount Rate** The discount rate used to measure the total pension liability was 7.2 percent. The projection of cash flows used to determine the discount rate assumed that contributions from plan members and those of the contributing employers are made at the contractually required rates, as actuarially determined. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefits payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the Authority's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate The following table presents the Authority's proportionate share of the net pension liability calculated using a discount rate of 7.2 percent, as well as what the Authority's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one-percentage-point lower (6.2 percent) or one-percentage-point higher (8.2 percent) than the current rate:

|                                 | Single |            |    |             |     |            |  |
|---------------------------------|--------|------------|----|-------------|-----|------------|--|
|                                 | 10     | % Decrease | Di | scount Rate | _ 1 | % Increase |  |
|                                 |        | (6.20%)    |    | (7.20%)     |     | (8.20%)    |  |
| Authority's proportionate share |        |            |    |             |     |            |  |
| of the net pension liability    | \$     | 1,949,154  | \$ | 1,181,749   | \$  | 491,952    |  |

# 11. DEFINED BENEFIT OPEB PLAN

## Net OPEB Liability

The net OPEB liability reported on the statement of net position represents a liability to employees for other post-employment benefits (OPEB). OPEB is a component of exchange transactions—between an employer and its employees—of salaries and benefits for employee services. OPEB are provided to an employee— on a deferred-payment basis—as part of the total compensation package offered by an employer for employee services each financial period. The obligation to sacrifice resources for OPEB is a present obligation because it was created as a result of employment exchanges that already have occurred.

## 11. DEFINED BENEFIT OPEB PLAN - CONTINUED

The net OPEB liability represents the Authority's proportionate share of each OPEB plan's collective actuarial present value of projected benefit payments attributable to past periods of service, net of each OPEB plan's fiduciary net position. The net OPEB liability calculation is dependent on critical long-term variables, including estimated average life expectancies, earnings on investments, cost of living adjustments and others. While these estimates use the best information available, unknowable future events require adjusting these estimates annually.

Ohio Revised Code limits the Authority's obligation for this liability to annually required payments. The Authority cannot control benefit terms or the manner in which OPEB are financed; however, the Authority does receive the benefit of employees' services in exchange for compensation including OPEB.

GASB 75 assumes the liability is solely the obligation of the employer, because they benefit from employee services. OPEB contributions come from these employers and health care plan enrollees which pay a portion of the health care costs in the form of a monthly premium. The Ohio revised Code permits, but does not require, the retirement systems to provide healthcare to eligible benefit recipients. Any change to benefits or funding could significantly affect the net OPEB liability. Resulting adjustments to the net OPEB liability would be effective when the changes are legally enforceable. The retirement systems may allocate a portion of the employer contributions to provide for these OPEB benefits.

The proportionate share of each plan's unfunded benefits is presented as a long-term net OPEB liability on the accrual basis of accounting. Any liability for the contractually-required OPEB contribution outstanding at the end of the year would be included in *accrued liabilities and other* on the accrual basis of accounting.

## Plan Description – Ohio Public Employees Retirement System (OPERS)

Health Care Plan Description - The Ohio Public Employees Retirement System (OPERS) administers three separate pension plans: the traditional pension plan, a cost-sharing, multiple-employer defined benefit pension plan; the member-directed plan, a defined contribution plan; and the combined plan, a cost-sharing, multiple-employer defined benefit pension plan that has elements of both a defined benefit and defined contribution plan.

OPERS maintains a cost-sharing, multiple-employer defined benefit post-employment health care trust, which funds multiple health care plans including medical coverage, prescription drug coverage and deposits to a Health Reimbursement Arrangement to qualifying benefit recipients of both the traditional pension and the combined plans. This trust is also used to fund health care for member-directed plan participants, in the form of a Retiree Medical Account (RMA). At retirement or refund, member directed plan participants may be eligible for reimbursement of qualified medical expenses from their vested RMA balance.

In order to qualify for postemployment health care coverage, age and service retirees under the traditional pension and combined plans must have twenty or more years of qualifying Ohio service credit. Health care coverage for disability benefit recipients and qualified survivor benefit recipients is available. The health care coverage provided by OPERS meets the definition of an Other Post Employment Benefit (OPEB) as described in GASB Statement 75. See OPERS' CAFR referenced below for additional information.

# 11. DEFINED BENEFIT OPEB PLAN - CONTINUED

The Ohio Revised Code permits, but does not require, OPERS to provide health care to its eligible benefit recipients. Authority to establish and amend health care coverage is provided to the Board in Chapter 145 of the Ohio Revised Code.

Disclosures for the health care plan are presented separately in the OPERS financial report. Interested parties may obtain a copy by visiting https://www.opers.org/financial/reports.shtml, by writing to OPERS, 277 East Town Street, Columbus, Ohio 43215-4642, or by calling (614) 222-5601 or 800-222-7377.

Funding Policy - The Ohio Revised Code provides the statutory authority requiring public employers to fund postemployment health care through their contributions to OPERS. When funding is approved by OPERS' Board of Trustees, a portion of each employer's contribution to OPERS is set aside to fund OPERS health care plans. Beginning in 2018, OPERS no longer allocated a portion of its employer contributions to health care for the traditional and the combined plan.

Employer contribution rates are expressed as a percentage of the earnable salary of active members. In 2020, state and local employers contributed at a rate of 14.0 percent of earnable salary and public safety and law enforcement employers contributed at 18.10 percent. These are the maximum employer contribution rates permitted by the Ohio Revised Code. Active member contributions do not fund health care.

Each year, the OPERS Board determines the portion of the employer contribution rate that will be set aside to fund health care plans. For 2020, OPERS did not allocate any employer contribution to health care for members in the Traditional Pension Plan and Combined Plan. The OPERS Board is also authorized to establish rules for the retiree or their surviving beneficiaries to pay a portion of the health care provided. Payment amounts vary depending on the number of covered dependents and the coverage selected. The employer contribution as a percentage of covered payroll deposited into the RMA for participants in the member-directed plan for 2020 was 4.0 percent.

Employer contribution rates are actuarially determined and are expressed as a percentage of covered payroll. The Authority's contractually required contribution was \$0 for 2020.

# **OPEB** Liability, **OPEB** Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to **OPEB**

The net OPEB liability and total OPEB liability for OPERS were determined by an actuarial valuation as of December 31, 2018, rolled forward to the measurement date of December 31, 2019, by incorporating the expected value of health care cost accruals, the actual health care payments, and interest accruals during the year. The Authority's proportion of the net OPEB liability was based on the Authority's share of contributions to the retirement plan relative to the contributions of all participating entities. Following is information related to the proportionate share:

# 11. DEFINED BENEFIT OPEB PLAN - CONTINUED

|   | OF | PEB Plan  |
|---|----|-----------|
| Proportionate Share of the Net OPEB Liability | \$ | 835,524   |
| Current Measurement Date                      | 0  | .0060490% |
| Prior Measurement Date                        | 0  | .0060920% |
| Change in Proportionate Share                 | -0 | .0000430% |
| OPEB Expense                                  | \$ | 98,950    |

At December 31, 2020, the Authority reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

|   | OPEB Plan  |
|---|------------|
| Deferred Outflows of Resources              |            |
| Differences between expected and            |            |
| actual experience                           | \$ 21      |
| Changes of assumptions                      | 132,256    |
| Changes in proportionate share              | 987        |
| Total Deferred Outflows of Resources        | \$ 133,264 |
|   |            |
| Deferred Inflows of Resources               |            |
| Differences between expected and            |            |
| actual experience                           | \$ 76,412  |
| Net difference between projected and        |            |
| actual earnings on pension plan investments | 42,546     |
| Changes in proportionate share              | 6,507      |
| Total Deferred Inflows of Resources         | \$ 125,465 |

Amounts reported as deferred outflows and inflows of resources related to OPEB will be recognized in OPEB expense as follows:

| Fiscal Year Ending |    | OPERS     |
|--------------------|----|-----------|
| June 30:           | C  | OPEB Plan |
| 2021               | \$ | 17,334    |
| 2022               |    | 8,611     |
| 2023               |    | 32        |
| 2024               |    | (18,178)  |
| Total              | \$ | 7,799     |

## 11. DEFINED BENEFIT OPEB PLAN - CONTINUED

#### **Actuarial Assumptions - OPERS**

Actuarial valuations of an ongoing plan involve estimates of the values of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and cost trends. Actuarially determined amounts are subject to continual review or modification as actual results are compared with past expectations and new estimates are made about the future.

Projections of benefits for financial reporting purposes are based on the substantive plan and include the types of coverage provided at the time of each valuation and the historical pattern of sharing of costs between OPERS and plan members. The total OPEB liability was determined by an actuarial valuation as of December 31, 2018, rolled forward to the measurement date of December 31, 2019. The actuarial valuation used the following actuarial assumptions applied to all prior periods included in the measurement in accordance with the requirements of GASB 74:

| Wage Inflation              | 3.25%   |
|-----------------------------|---|
| Projected Salary Increases  | 3.25% - 10.75% (includes wage inflation at 3.25%)     |
| Single Discount Rate        |   |
| Current Measurement Date    | 3.16%   |
| Prior Measurement Date      | 3.96%   |
| Investment Rate of Return   |   |
| Current Measurement Date    | 6.00%   |
| Prior Measurement Date      | 6.00%   |
| Municipal Bond Rate         |   |
| Current Measurement Date    | 2.75%   |
| Prior Measurement Date      | 3.71%   |
| Health Care Cost Trend Rate |   |
| Current Measurement Date    | 10.50 percent, initial, 3.50 percent ultimate in 2030 |
| Prior Measurement Date      | 10.0 percent, initial, 3.25 percent ultimate in 2029  |
| Actuarial Cost Method       | Individual entry age normal                           |

Pre-retirement mortality rates are based on the RP-2014 Employees mortality table for males and females, adjusted for mortality improvement back to the observation period base year of 2006. The base year for males and females was then established to be 2015 and 2010, respectively. Post-retirement mortality rates are based on the RP-2014 Healthy Annuitant mortality table for males and females, adjusted for mortality improvement back to the observation period base year of 2006. The base year for males and females and females was then established to be 2015 and 2010, respectively. Post-retirement mortality rates for disabled retirees are based on the RP-2014 Disabled mortality table for males and females, adjusted for mortality improvement back to the observation period base year of 2006. The base year for males and females was then established to be 2015 and 2010, respectively. Post-retirement mortality rates for disabled retirees are based on the RP-2014 Disabled mortality table for males and females, adjusted for mortality improvement back to the observation period base year of 2006. The base year for males and females was then established to be 2015 and 2010, respectively. Nortality rates for a particular calendar year are determined by applying the MP-2015 mortality improvement scale to all of the above described tables.

The most recent experience study was completed for the five year period ended December 31, 2015.

## 11. DEFINED BENEFIT OPEB PLAN - CONTINUED

During 2019, OPERS managed investments in three investment portfolios: the Defined Benefit portfolio, the Health Care portfolio and the Defined Contribution portfolio. The Health Care portfolio includes the assets for health care expenses for the Traditional Pension Plan, Combined Plan and Member-Directed Plan eligible members. Within the Health Care portfolio, if any contribution are made into the plans, the contributions are assumed to be received continuously throughout the year based on the actual payroll payable at the time contributions are made. Health care-related payments are assumed to occur mid-year. Accordingly, the money-weighted rate of return is considered to be the same for all plans within the portfolio. The annual money-weighted rate of return expressing investment performance, net of investment expenses and adjusted for the changing amounts actually invested, for the Health Care portfolio was 19.7 percent for 2019.

The allocation of investment assets within the Health Care portfolio is approved by the Board of Trustees as outlined in the annual investment plan. Assets are managed on a total return basis with a long-term objective of continuing to offer a sustainable health care program for current and future retirees. OPERS' primary goal is to achieve and maintain a fully funded status for the benefits provided through the defined pension plans. Health care is a discretionary benefit. The long-term expected rate of return on health care investment assets was determined using a building-block method in which best-estimate ranges of expected future real rates of return are developed for each major asset class. These ranges are combined to produce the long-term expected real rate of return by weighting the expected future real rates of return by the target asset allocation percentage, adjusted for inflation. For each major asset class that is included in the Health Care's portfolio's target asset allocation as of December 31, 2019, these best estimates are summarized in the following table:

|            | Weighted Average Long-Term                               |
|------------|--|
| Target     | Expected Real Rate of Return                             |
| Allocation | (Arithmetic)   |
| 36.00 %    | 1.53 %   |
| 21.00      | 5.75   |
| 6.00       | 5.69   |
| 23.00      | 7.66   |
| 14.00      | 4.90   |
| 100.00 %   | 4.55 %   |
|            | Allocation<br>36.00 %<br>21.00<br>6.00<br>23.00<br>14.00 |

# 11. DEFINED BENEFIT OPEB PLAN - CONTINUED

**Discount Rate** A single discount rate of 3.16 percent was used to measure the OPEB liability on the measurement date of December 31, 2019. A single discount rate of 3.96 percent was used to measure the OPEB liability on the measurement date of December 31, 2018. Projected benefit payments are required to be discounted to their actuarial present value using a single discount rate that reflects (1) a long-term expected rate of return on OPEB plan investments (to the extent that the health care fiduciary net position is projected to be sufficient to pay benefits), and (2) tax-exempt municipal bond rate based on an index of 20-year general obligation bonds with an average AA credit rating as of the measurement date (to the extent that the contributions for use with the long-term expected rate are not met). This single discount rate was based on an expected rate of return on the health care investment portfolio of 6.00 percent and a municipal bond rate of 2.75 percent. The projection of cash flows used to determine this single discount rate assumed that employer contributions will be made at rates equal to the actuarially determined contributions were sufficient to finance health care costs through 2034. As a result, the long-term expected rate of return on health care investments was applied to projected costs through the year 2034, and the municipal bond rate was applied to all health care costs after that date.

Sensitivity of the Authority's Proportionate Share of the Net OPEB Liability to Changes in the Discount *Rate* The following table presents the Authority's proportionate share of the net OPEB liability calculated using the single discount rate of 3.16 percent, as well as what the Authority's proportionate share of the net OPEB liability would be if it were calculated using a discount rate that is one-percentage-point lower (2.16 percent) or one-percentage-point higher (4.16 percent) than the current rate:

|                                 | •  | 1% Decrease<br>(2.16%) | Single Discount Rate (3.16%) |         | r  | 1% Increase<br>(4.16%) |
|---------------------------------|----|------------------------|------------------------------|---------|----|------------------------|
| Authority's proportionate share |    |                        |                              |         |    |                        |
| of the net OPEB liability       | \$ | 1,093,417              | \$                           | 835,524 | \$ | 629,036                |

Sensitivity of the Authority's Proportionate Share of the Net OPEB Liability to Changes in the Health Care Cost Trend Rate Changes in the health care cost trend rate may also have a significant impact on the net OPEB liability. The following table presents the net OPEB liability calculated using the assumed trend rates, and the expected net OPEB liability if it were calculated using a health care cost trend rate that is 1.0% lower or 1.0% higher than the current rate.

Retiree health care valuations use a health care cost-trend assumption that changes over several years built into the assumption. The near-term rates reflect increases in the current cost of health care; the trend starting in 2020 is 10.0 percent. If this trend continues for future years, the projection indicates that years from now virtually all expenditures will be for health care. A more reasonable alternative is that in the not-too-distant future, the health plan cost trend will decrease to a level at, or near, wage inflation. On this basis, the actuaries project premium rate increases will continue to exceed wage inflation for approximately the next decade, but by less each year, until leveling off at an ultimate rate, assumed to be 3.50 percent in the most recent valuation.

# 11. DEFINED BENEFIT OPEB PLAN - CONTINUED

|                                 | Current Health Care Cost          |         |    |         |    |            |  |
|---------------------------------|-----------------------------------|---------|----|---------|----|------------|--|
|                                 | 1% Decrease Trend Rate Assumption |         |    |         | 19 | 6 Increase |  |
| Authority's proportionate share |                                   |         |    |         |    |            |  |
| of the net OPEB liability       | \$                                | 810,868 | \$ | 835,524 | \$ | 859,865    |  |

## Changes between Measurement Date and Reporting Date

On January 15, 2020, the Board approved several changes to the health care plan offered to Medicare and pre-Medicare retirees in efforts to decrease costs and increase the solvency of the health care plan. These changes are effective January 1, 2022, and include changes to base allowances and eligibility for Medicare retirees, as well as replacing OPERS-sponsored medical plans for pre-Medicare retirees with monthly allowances, similar to the program for Medicare retirees. These changes are not reflected in the current year financial statements but are expected to decrease the associated OPEB liability.

# **12. JOINT VENTURE**

On March 28, 2012, the Authority, COLHOC Limited Partnership (COLHOC), Nationwide Arena, LLC (Nationwide), and The Ohio State University (Ohio State) formed Columbus Arena Management, LLC (CAM), a limited liability company, to operate, manage, maintain, repair and improve Nationwide Arena (Arena), and to serve as a joint undertaking to share expenses in connection therewith.

The Authority has entered into a long-term Arena Management Agreement with CAM. The agreement requires the Authority to provide pre-determined annual funding amount to be used for Arena operational expenses and capital improvements. These funding amounts are scheduled to increase 3.5% per year for the term of the agreement, which expires September 15, 2039.

The Authority's obligation to provide these annual funding amounts are contingent upon receiving sufficient proceeds from the City of Columbus and Franklin County based a percentage of casino receipts. Such amounts are currently and projected to continue to be insufficient to provide the necessary funding to the Authority and thus resulting in the Authority's inability to adequately fund capital improvements and debt service.

# **12. JOINT VENTURE - CONTINUED**

For calendar year 2020, the Authority's required and actual annual funding amounts were as follows:

| Description             | -  | Required<br>Funding<br>Amount | Actual<br>Funding<br>Amount |           |  |  |  |  |
|-------------------------|----|-------------------------------|-----------------------------|-----------|--|--|--|--|
| Operational Expenses    | \$ | 5,015,415                     | \$                          | 4,601,485 |  |  |  |  |
| Land Lease Expense      |    | 165,000                       |                             | -         |  |  |  |  |
| Real Estate Tax Reserve |    | 344,257                       |                             | -         |  |  |  |  |
| Capital Improvements    |    | 8,756,620                     |                             | -         |  |  |  |  |
| Debt Service            |    | 5,293,000                     |                             | -         |  |  |  |  |
| Total Receipts fro      | \$ | 4,601,485                     |                             |           |  |  |  |  |

COLHOC, Nationwide, and Ohio State are required to contribute towards any operating deficit exceeding the Authority's annual funding amount plus any available operating reserves established from prior years' operating surpluses. These priority and extraordinary contributions would be made on an annual basis and COLHOC, Nationwide, and Ohio State each would contribute a proportionate share, except that Ohio State is not obliged to make aggregate contributions exceeding \$7 million. This commitment extends until September 15, 2039.

Operating surpluses in any fiscal year will be allocated (1) to reimburse extraordinary contributions from prior fiscal years; (2) to fund an operating reserve account to the target amount, currently \$6 million; (3) to reimburse priority contributions from prior fiscal years; and (4) to the Authority for the purpose of the advancement and promotion of arena, convention facilities, and sports purposes in the Franklin County, Ohio area. At June 30, 2020 (most recent audited information available), CAM's operating reserve account balance was \$2,731,200. CAM financial statements were audited independently and are available upon request.

# 13. DISAGGREGATED PAYABLE BALANCES

The details of accrued liabilities and other, as reported in the Statement of Net Position, are as follows:

|                                   | Conve | ntion Center | Hotel        | Arena         |
|-----------------------------------|-------|--------------|--------------|---------------|
|                                   |       | Fund         | Fund         | <br>Fund      |
| Accrued Salaries Payable          | \$    | 30,005       | \$<br>-      | \$<br>-       |
| Accrued Pension and Taxes Payable |       | 20,810       | -            | -             |
| Accrued Property Taxes Payable    |       | 164,769      | 35,000       | 586,000       |
| Accrued liabilities and other     | \$    | 215,584      | \$<br>35,000 | \$<br>586,000 |

# 14. INTERFUND ACTIVITY

The Authority committed hotel/motel tax related to the Hilton to debt service in the Hotel Fund as well as \$3.5 million towards the Hilton Hotel Expansion Project. Interfund transfers in the amount of \$438,710 and \$578,661 from the Convention Center Fund to the Hotel Fund during the calendar year are the result of these commitments, respectively. In addition, the Authority transferred funds in the amount of \$362,980 from the Convention Center Fund to the Arena Fund. This amount represents expenses related to the Arena Fund that the Convention Center Fund does not expect to receive reimbursement.

## 15. RISK MANAGEMENT

The Authority is subjected to certain types of risks in the performance of its normal functions. They include risks the Authority might be subjected to by its employees in the performance of their normal duties. The Authority manages these types of risks through commercial insurance. The amount of settlements has not exceeded insurance coverage for any of the past three calendar years. There has not been a significant reduction of coverage since the prior year in any of the major categories of risk.

# **16. CONTRACTUAL COMMITMENTS**

At calendar year-end, the Authority had the following outstanding contractual commitments:

| Vendor                      | Contract  | <br>Contract<br>Amount | _( | Amount<br>Outstanding |  |  |  |
|-----------------------------|---|------------------------|----|-----------------------|--|--|--|
| Mielke Mechanical           | North Facility Boiler Replacement                 | \$<br>855,835          | \$ | 320,566               |  |  |  |
| HAWA Engineers              | North Facility Boiler Replacement                 | 86,000                 |    | 7,525                 |  |  |  |
| Turner/Smoot Construction   | Construction Services - Hotel Expansion           | 198,208,252            |    | 152,959,467           |  |  |  |
| Cooper Carry                | Design Services - Hotel Expansion                 | 9,854,423              |    | 1,327,971             |  |  |  |
| Bray Whaler                 | FF&E Purchasing Services - Hotel Expansion        | 315,240                |    | 135,245               |  |  |  |
| Jones Lang LaSalle Americas | Hotel Development Services - Hotel Expansion      | 1,800,000              |    | 1,599,374             |  |  |  |
| CTL Engineering             | Testing and Inspection Services - Hotel Expansion | <br>858,111            |    | 519,449               |  |  |  |
|                             |   | \$<br>211,977,861      | \$ | 156,869,597           |  |  |  |

The outstanding balance noted above represents the difference between the contract amount and total services completed and stored to-date through the end of the year.

# 17. CHANGES IN ACCOUNTING PRINCIPLES

For the year ended December 31, 2020, the Authority implemented GASB Statement No. 95, *Postponement* of the Effective Dates of Certain Authoritative Guidance. GASB Statement No. 95 postpones the effective dates of certain provisions in the statements that first became effective or are scheduled to become effective for periods beginning after June 15, 2018, and later.

The following statements are postponed by one year:

• Statement No. 91, Conduit Debt Obligations

Certain provisions in the following statements are postponed by one year:

- Statement No. 92, Omnibus 2020
- Statement No. 93, Replacement of Interbank Offered Rates

The following statement is postponed by 18 months:

• Statement No. 87, Leases

For the year ended December 31, 2020, the Authority also implemented paragraphs 4 and 5 of Governmental Accounting Standards Board Statement No. 97, *Certain Component Unit Criteria, and Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans.* Paragraph 4 increases consistency and comparability related to the reporting of fiduciary component units in circumstances in which a potential component unit does not have a governing board and the primary government performs the duties that a government board typically would perform and paragraph 5 mitigates costs associated with the reporting of certain defined contribution pension plans, defined contribution other postemployment benefit (OPEB) plans, and employee benefit plans other than pension plans or OPEB plans (other employee benefit plans) as fiduciary component units in fiduciary fund financial statements. The implementation of paragraphs 4 and 5 of this Statement did not have an effect on the financial statements of the Authority.

#### **18. SUBSEQUENT EVENTS**

On December 9, 2020, the Authority amended the Consulting, Marketing and Management Agreement with ASM Global Columbus, LLC (ASM, formerly SMG). With the amendment, the Authority exercised two of the three two-year renewal terms. As such, the renewal term will begin on January 1, 2022 and continue for a four-year period. The amended agreement also revised ASM compensation terms.

## 19. COVID-19

In March 2020, the United States and the State of Ohio declared a state of emergency due to the COVID-19 pandemic. 2020 was a challenging year for the Authority as SARS-CoV-2 (COVID-19) and resulting health restrictions, travel advisories, stay at home orders and limitations on social gatherings all but shut-down travel, group gatherings, social events, sporting events, conventions and meetings during the year. All revenue sources used by the Authority to support facilities and associated operations, improvements and debt service were significantly impacted and dropped to levels never experienced before nor ever contemplated. Fortunately, the Authority was well positioned to sustain the impact of the pandemic on the financial stability of the organization. The Authority did have significant reserves to cover loss in revenue. In addition, the Authority refinanced/restructured debt programs for both the convention center and parking facilities thereby reducing debt obligations in the short-term. The Authority also reduced operating expenses in all facilities through employee layoff and service reduction. Capital improvements in all facilities (except for the Arena) remained open through 2020. The facilities responded to community needs through the pandemic by serving as the location for a surge hospital and for the Franklin County municipal & traffic courts.

The financial impact of COVID-19 and the ensuing emergency measures will impact subsequent periods of the Authority. The Authority's investment portfolio and the investments of the pension and other employee benefit plan in which the Authority participates have fluctuated in fair value, consistent with the general fluctuations in financial markets. However, because the values of individual investments fluctuate with market conditions, and due to market volatility, the amount of losses that will be recognized in subsequent periods, if any, cannot be determined. In addition, the impact on the Authority's future operating costs, revenues, and any recovery from emergency funding, either federal or state, cannot be estimated.

## Franklin County Convention Facilities Authority Required Supplementary Information Schedule of Authority's Proportionate Share of the Net Pension (Asset)/Liability Ohio Public Employees Retirement System

### Last Seven Years (1)

|  |    | 2020             |    | 2019             |    | 2018           |                        | 2017                 |                    | 2016                |                 | 2015           |                | 2014           |
|--|----|------------------|----|------------------|----|----------------|------------------------|----------------------|--------------------|---------------------|-----------------|----------------|----------------|----------------|
| Authority's Proportion of the Net Pension<br>(Asset)/Liability<br>Traditional Plan<br>Combined Plan                        | (  | 0.005979%<br>N/A |    |                  |    |                | ).005651%<br>).002450% |                      | 005442%<br>041750% | 0                   | .006048%<br>N/A | 0.             | 006048%<br>N/A |                |
| Authority's Proportionate Share of the<br>Net Pension (Asset)/Liability<br>Traditional Plan<br>Combined Plan               | \$ | 1,181,790<br>N/A | \$ | 1,644,374<br>N/A | \$ | 956,501<br>N/A | \$<br>\$               | 1,283,246<br>(1,363) | \$<br>\$           | 942,623<br>(20,316) | \$              | 729,456<br>N/A | \$             | 712,980<br>N/A |
| Authority's Covered Payroll  | \$ | 917,757          | \$ | 887,229          | \$ | 876,262        | \$                     | 809,767              | \$                 | 900,158             | \$              | 743,942        | \$             | 603,300        |
| Authority's Proportionate Share of the<br>Net Pension (Asset)/Liability as a<br>Percentage of its Covered Payroll          |    | 128.77%          |    | 185.34%          |    | 109.16%        |                        | 158.30%              |                    | 102.46%             |                 | 98.05%         |                | 118.18%        |
| Plan Fiduciary Net Position as a Percentage<br>of the Total Pension (Asset)/Liability<br>Traditional Plan<br>Combined Plan |    | 82.17%<br>N/A    |    | 74.70%<br>N/A    |    | 84.66%<br>N/A  |                        | 77.25%<br>116.55%    |                    | 81.08%<br>116.90%   |                 | 86.45%<br>N/A  |                | 86.36%<br>N/A  |

(1) Information prior to 2014 is not available.

Amounts presented as of the Authority's measurement date, which is the prior year-end.

# Franklin County Convention Facilities Authority Required Supplementary Information Schedule of Authority Pension Contributions Ohio Public Employees Retirement System

# Last Eight Years (1)

|   | 2020       |           | 2019      |    | 2018    |    | 2017    |    | 2016    | <br>2015      | <br>2014      | 2013 |         |  |
|---|------------|-----------|-----------|----|---------|----|---------|----|---------|---------------|---------------|------|---------|--|
| Contractually Required Contribution                                     | \$ 122,288 | 9         | 5 128,486 | \$ | 124,212 | \$ | 113,914 | \$ | 97,172  | \$<br>108,019 | \$<br>89,273  | \$   | 78,429  |  |
| Contributions in Relation to the<br>Contractually Required Contribution | \$ 108,752 | \$        | 128,486   | \$ | 124,212 | \$ | 113,914 | \$ | 97,172  | \$<br>108,019 | \$<br>89,273  | \$   | 78,429  |  |
| Contribution Deficiency (Excess)  | \$ 13,536  | \$        | -         | \$ | -       | \$ | -       | \$ | -       | \$<br>-       | \$<br>_       | \$   |         |  |
| Covered Payroll   | \$ 873,486 | \$        | 917,757   | \$ | 887,229 | \$ | 876,262 | \$ | 809,767 | \$<br>900,158 | \$<br>743,942 | \$   | 603,300 |  |
| Contributions as a Percentage of<br>Covered Payroll                     | 14.00%     | <i></i> 0 | 14.00%    |    | 14.00%  |    | 13.00%  |    | 12.00%  | 12.00%        | 12.00%        |      | 13.00%  |  |

(1) Information prior to 2013 is not available.

#### Franklin County Convention Facilities Authority Required Supplementary Information Schedule of Authority's Proportionate Share of the Net OPEB Liability Ohio Public Employees Retirement System

#### Last Four Years (1)

|  |            | 2020    |     | 2019       |     | 2018    |     | 2017     |
|--|------------|---------|-----|------------|-----|---------|-----|----------|
| Authority's Proportion of the Net OPEB Liability   | 0.0060490% |         | 0.0 | 060920%    | 0.0 | 061800% | 0.0 | 0058505% |
| Authority's Proportionate Share of the Net OPEB Liability  | \$         | 835,524 | \$  | \$ 794,253 |     | 671,102 | \$  | 590,916  |
| Authority's Covered Payroll  | \$         | 917,757 | \$  | 887,229    | \$  | 876,262 | \$  | 809,767  |
| Authority's Proportionate Share of the Net OPEB Liability as a Percentage of its Covered Payroll |            | 91.04%  |     | 89.52%     |     | 76.59%  |     | 72.97%   |
| Plan Fiduciary Net Position as a Percentage of the Total OPEB<br>Liability                       |            | 47.80%  |     | 46.33%     |     | 54.14%  |     | 54.05%   |

(1) Information prior to 2017 is not available.

Amounts presented as of the Authority's measurement date, which is the prior year-end.

### Franklin County Convention Facilities Authority Required Supplementary Information Schedule of Authority OPEB Contributions Ohio Public Employees Retirement System

### Last Eight Years (1)

|   | <br>2020      | <br>2019      |    | 2018     |    | 2017    |    | 2016    | <br>2015      | <br>2014      | 2013 |         |
|---|---------------|---------------|----|----------|----|---------|----|---------|---------------|---------------|------|---------|
| Contractually Required Contribution                                     | \$<br>-       | \$<br>-       | \$ | -        | \$ | 8,763   | \$ | 16,195  | \$<br>18,003  | \$<br>14,879  | \$   | 6,033   |
| Contributions in Relation to the<br>Contractually Required Contribution | \$<br>-       | \$<br>-       | \$ | <u> </u> | \$ | 8,763   | \$ | 16,195  | \$<br>18,003  | \$<br>14,879  | \$   | 6,033   |
| Contribution Deficiency (Excess)  | \$<br>-       | \$<br>-       | \$ | -        | \$ | -       | \$ | -       | \$<br>-       | \$<br>-       | \$   | -       |
| Covered Payroll   | \$<br>873,486 | \$<br>917,757 | \$ | 887,229  | \$ | 876,262 | \$ | 809,767 | \$<br>900,158 | \$<br>743,942 | \$   | 603,300 |
| Contributions as a Percentage of<br>Covered Payroll                     | 0.00%         | 0.00%         |    | 0.00%    |    | 1.00%   |    | 2.00%   | 2.00%         | 2.00%         |      | 1.00%   |

(1) Information prior to 2013 is not available.

### FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY

Notes to the Required Supplementary Information For the Year Ended December 31, 2020

## Note 1 - Net Pension Liability

# Changes in Assumptions – OPERS

For calendar year 2019, the single discount rate changed from 7.50 percent to 7.20 percent.

Amounts reported in calendar year 2017 reflect an adjustment of the rates of withdrawal, disability, retirement and mortality to more closely reflect actual experience. The expectation of retired life mortality was based on RP-2014 Healthy Annuitant mortality table and RP-2014 Disabled mortality table. The following reductions were also made to the actuarial assumptions:

- Discount rate from 8.00 percent to 7.50 percent
- Wage inflation rate from 3.75 percent to 3.25 percent
- Price inflation from 3.00 percent to 2.50 percent

# Changes in Benefit Terms – OPERS

In October 2019, the OPERS Board adopted a change in COLA for post-January 7, 2013 retirees, changing it from three percent simple through 2018 then 2.15 simple to 1.4 percent simple through 2020 the 2.15 percent simple.

# Note 2 - Net OPEB Liability

## Changes in Assumptions - OPERS

For calendar year 2020, the following changes were made to the actuarial assumptions:

- Discount rate from 3.96 percent to 3.16 percent
- Municipal bond rate from 3.71 percent to 2.75 percent
- Health Care Cost Trend Rate from 10.00 percent to 10.50 percent

For calendar year 2019, the following changes were made to the actuarial assumptions:

- Discount rate from 3.85 percent to 3.96 percent
- Investment rate of return from 6.50 percent to 6.00 percent
- Municipal bond rate from 3.31 percent to 3.71 percent
- Health Care Cost Trend Rate from 7.50 percent to 10.00 percent

For calendar year 2018, the single discount rate changed from 4.23 percent to 3.85 percent.

## **Changes in Benefit Terms – OPERS**

No significant changes in benefit terms.



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### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY GOVERNMENT AUDITING STANDARDS

Franklin County Convention Facilities Authority Franklin County 400 North High Street, 4<sup>th</sup> Floor Columbus, Ohio 43215

To the Board of Directors:

We have audited, in accordance with auditing standards generally accepted in the United States and the Comptroller General of the United States' *Government Auditing Standards*, the financial statements of the business-type activities, and each major fund of the Franklin County Convention Facilities Authority, Franklin County, (the Authority) as of and for the year ended December 31, 2020, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements and have issued our report thereon dated May 3, 2021, wherein we noted the financial impact of COVID-19 and the continuing emergency measures will impact subsequent periods of the Authority.

## Internal Control Over Financial Reporting

As part of our financial statement audit, we considered the Authority's internal control over financial reporting (internal control) to determine the audit procedures appropriate in the circumstances to the extent necessary to support our opinions on the financial statements, but not to the extent necessary to opine on the effectiveness of the Authority's internal control. Accordingly, we have not opined on it.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, when performing their assigned functions, to prevent, or detect and timely correct misstatements. A *material weakness* is a deficiency, or combination of internal control deficiencies resulting in a reasonable possibility that internal control will not prevent or detect and timely correct a material misstatement of the Authority's financial statements. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all internal control deficiencies that might be material weaknesses or significant deficiencies. Given these limitations, we did not identify any deficiencies in internal control that we consider material weaknesses. However, unidentified material weaknesses may exist.

Franklin County Convention Facilities Authority Franklin county Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Required By *Government Auditing Standards* Page 70

#### **Compliance and Other Matters**

As part of reasonably assuring whether the Authority's financial statements are free of material misstatement, we tested its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could directly and materially affect the determination of financial statement amounts. However, opining on compliance with those provisions was not an objective of our audit and accordingly, we do not express an opinion. The results of our tests disclosed no instances of noncompliance or other matters we must report under *Government Auditing Standards*.

#### Purpose of this Report

This report only describes the scope of our internal control and compliance testing and our testing results, and does not opine on the effectiveness of the Authority's internal control or on compliance. This report is an integral part of an audit performed under *Government Auditing Standards* in considering the Authority's internal control and compliance. Accordingly, this report is not suitable for any other purpose.

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Keith Faber Auditor of State Columbus, Ohio

May 3, 2021



# FRANKLIN COUNTY CONVENTION FACILITIES AUTHORITY

# FRANKLIN COUNTY

# AUDITOR OF STATE OF OHIO CERTIFICATION

This is a true and correct copy of the report, which is required to be filed pursuant to Section 117.26, Revised Code, and which is filed in the Office of the Ohio Auditor of State in Columbus, Ohio.



Certified for Release 5/25/2021

88 East Broad Street, Columbus, Ohio 43215 Phone: 614-466-4514 or 800-282-0370